

# THE TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LIMITED

REGD. OFFICE: 'MHU' COMPLEX, 692, ANNA SALAI, NANDANAM, CHENNAI - 600 035.



SIXTY SEVENTH
ANNUAL REPORT AND STATEMENT OF ACCOUNTS
MARCH 31, 2016

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# **CONTENTS**

		Page
1.	BOARD OF DIRECTORS	5
2.	SYNOPSIS OF BALANCE SHEET	6
3.	YEARS AT A GLANCE	7
4.	NOTICE TO THE SHARE HOLDERS	8
5.	REPORT OF THE BOARD OF DIRECTORS	9
6.	INDEPENDENT AUDITOR'S REPORT TO THE SHARE HOLDERS	46
7.	BALANCE SHEET	52
8.	PROFIT AND LOSS ACCOUNT	53
9.	SCHEDULES TO BALANCE SHEET	55
10.	SCHEDULES TO PROFIT AND LOSS ACCOUNT	66
11.	NOTES FORMING PART OF PROFIT AND LOSS ACCOUNT AND BALANCE SHEET	68

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# **Board of Directors**

# as on 01.09.2016

**1. Dr. Rajeev Ranjan, IAS.,** Addl. Chief Secretary to Government / Chairman & Managing Director,

The Tamilnadu Industrial Investment Corporation Ltd.,

### 2. Thiru Mangat Ram Sharma, IAS.,

Prl. Secretary to Government Micro, Small & Medium Enterprises Department Government of Tamilnadu

### 3. Dr. Pingale Vijay Maruti, IAS.,

Joint Secretary to Government, Industries Department, Government of Tamilnadu

### 4. Thiru N. Venkatesh, IAS.,

Dy. Secretary to Government, Finance Department, Government of Tamilnadu

### 5. Thiru V. Sridhar

General Manager, Small Industries Development Bank of India (SIDBI)

### 6. Tmt. Chitra Alai

General Manager, Small Industries Development Bank of India (SIDBI)

### 7. Thiru S. Sundar

Retired Bank Executive

### 8. Thiru C. Muthusami

President.

Tamilnadu Small and Tiny Industries Association (TANSTIA)

### 9. Thiru S. Gunasegaran

Retired Bank Executive

### 10. Thiru N. Xavier Thomas

Retired Bank Executive

# **Auditors**

### M/s. C.S. Hariharan & Co.,

Chartered Accountants Chennai

## **Principal Bankers**

Indian Bank Union Bank of India Canara Bank State Bank of India



### SYNOPSIS OF BALANCE SHEET

		Rs. in lakhs
As on 31.03.2015	CAPITAL & LIABILITIES	As on 31.03.2016
32,100	Paid up Capital	32,100
15,718	15,718 Reserves & Surplus	
1,250	1,250 Loan in lieu of capital	
44,228 Deposits		48,967
15,000	Bonds	15,000
41,886	41,886 Refinance from SIDBI	
31,719	Line of Credit – Banks	39,584
14,641	Other Liabilities	14,690
1,96,542	Total	2,02,551

	PROPERTY & ASSETS	
5,367	Cash & Bank Balances	5,707
4,847	Investments	4,892
1,61,705	Loans & Advances	1,66,703
17,215	Fixed Assets	17,196
6,598	Other Assets	8,053
810	Profit & Loss A/c	<del>-</del>
1,96,542	Total	2,02,551



### YEARS AT A GLANCE

Rs. in lakhs

RESOURCE	ES			As on N 2015	March 31st 2016	
Share Capital				32,100	32,100	
Reserves & Surplus				15,718	17,395	
Loan in lieu of Capital				1,250	1,250	
Bonds				15,000	15,000	
Deposits				44,228	48,967	
Refinance from SIDBI				41,886	33,565	
Line of Credit - Banks				31,719	39,584	
FINANCIAL HIGHLIGHTS				2014-2015	2015-2016	
Gross Income			23,342	24,491		
Financial cost			12,523	13,010		
Establishment and administra	tive expenses			5,114	5,019	
Other provisions / writeoff				1,669	2,424	
Net Profit before tax				4,036	4,038	
Net Profit after tax				2,573	3,498	
		2014-2015		201	5-2016	
OPERATIONS		No.	Amount	No.	Amount	
(i) Total assistance sanction	ned	1 000	1 47 015	1.050	1 44 002	
(All types gross)  a) Micro and Small Ent	arnrisas	1,988 1,816	1,47,815 97,998	1,950 1,818	1,44,923 1,00,774	
(ii) Amount of assistance di	•		1,22,018		1,24,118	
(iii) Amount of assistance of (All types)		_	1,67,186	_	1,70,670	



# THE TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LIMITED 692, Anna Salai, Nandanam, Chennai - 600 035

**NOTICE** is hereby given that the 67th Annual General Meeting of the Company will be held at the Registered Office at No.692, Anna Salai, Nandanam, Chennai 600 035 on Thursday, the 29th September, 2016 at 10.30 a.m. to transact the following business.

### 1. ORDINARY BUSINESS:

- 1. To receive, consider and adopt the Audited Financial Statement of the Corporation for the Financial Year ended March 31, 2016 and Reports of the Board of Directors and Auditors thereon.
- 2. To appoint Thiru Mangat Ram Sharma, IAS, director representing MSME Department, Government of Tamilnadu, who retires by rotation and is eligible for reappointment.
- 3. To appoint Dr. Pingale Vijay Maruti, IAS, director representing Industries Department, Government of Tamilnadu who retires by rotation and is eligible for reappointment.
- 4. Declaration of dividend as below:
  - To declare 1% dividend on the paid up value of shares for the Financial Year 2015-16.
  - b) To pay the minimum guaranteed dividend of Rs.317.49 lakhs pertaining to the financial years 1997-1998 to 1999-2000 payable to Government on its shareholdings.
  - c) To repay the subvention of Rs.141.46 lakhs extended in 2002-03 by Government to TIIC towards payment of minimum guaranteed dividend to non-government shareholders.
- 5. To transact other business of which due notice is given to the Corporation.

(By order of the Board)

D. DURAIRAJ COMPANY SECRETARY

Place: Chennai-35

Dated: 1<sup>st</sup> September, 2016

N.B. A member entitled to attend and vote, may appoint a proxy to attend and vote instead of himself and a proxy need not be a member of the company. The instrument appointing the proxy should, however, be deposited at the registered office of the company not less than forty eight hours before the commencement of the meeting.



### REPORT OF THE BOARD OF DIRECTORS

The Board of Directors takes immense pleasure in presenting the 67th Annual Report of the Corporation along with Audited Balance Sheet as at 31.03.2016 and Profit & Loss Account for the financial year ended 31st March 2016. The Corporation has achieved growth in loan portfolio, wiped out its accumulated losses and increased its standard assets despite difficult external environment and stiff competition from the Banking Sector.

### **Highlights**

- The Corporation has registered net profit for the Thirteenth consecutive year. For the Financial year ended 31.03.2016, it has made a net profit of Rs. 34.98 crores against Rs. 25.73 crores last year.
- The accumulated loss of Rs. 8.10 crores outstanding as on 31-03-2015 has been completely wiped out during the FY 2015-16.
- The Operating Profit (profit before writeoff of loans and Taxes) for the financial year 2015-16 is Rs. 64.60 crores as against Rs. 57.05 crores during the last year.
- The total loan portfolio has increased to Rs.1706.70 crores as on 31.03.2016 from Rs.1671.86 crores an year ago.
- Standard Assets have increased from Rs.1517.21crores as on 31.03.15 to Rs1549.83 crores as on 31.03.16, registering a growth rate of 2.15%.
- The Gross NPA for the Financial Year 2015-16 is 9.19% as against 9.25 % for the last Financial Year. The net NPA is 7.03% for the Financial Year 2015-16 as against 6.17% for the Financial Year 2014-15.
- The Capital Adequacy Ratio has increased to 21.53 % as on 31.03.2016 as against 20.76 % in previous year ie 31.03.2015.
- Establishment expenses, expressed as a percentage to total income, has

- decreased to 17.43 % in 2015-16 from 18.63 % last year.
- Gross recoveries jumped from Rs.1320.85 crores in Financial Year 2014-15 to Rs1397.95 crores, in Financial Year 2015-16 recording a rise of 5.84 %

### **Business Environment**

### Global Economy

- Over the past years, the global economy is reviving, but at a slower than expected pace. Growth in most advanced economies remained lackluster, while prospects remained diverse across emerging markets and developing economies.
- According to the International Monetary Fund's (IMF) January 2016 projections, the world economy is poised to grow at 3.2% in 2016, a moderate increase from 2015's 3.1%. However in July 2016 IMF downscaled its forecasts for global economic growth for 2016 and 2017 to 3.1% and 3.4% respectively as the unexpected U.K. vote to leave the European Union creates a wave of uncertainty amid already-fragile business and consumer confidence.
- The IMF expects China's growth to continue to weaken as the country sheds its "prior excesses" of strong credit and



Foundry Unit at Coimbatore

investment growth and transitions to a more balanced growth path. India continues to remain a bright spot in the otherwise bleak global economic forecast of the IMF. India will be the fastest growing major economy in 2016-17 growing at 7.5%, ahead of China.

### **National Economy**

- The Indian Economy grew at 7.6% for FY 2015-16, placing it at the forefront of Emerging Market and Developing Economies. The growth was powered by a rebound in farm output, an improvement in electricity generation and mining production in the fiscal.
- The major achievement in 2015-16 has been sharp decline in inflation driven by a number of factors such as sharp decline in crude oil prices, RBI closely targeting inflation, astute food supply management and minimal increase in minimum support prices.
- While the agriculture sector is expected to have registered growth at 1.1% in 2015-16, the growth in services sector is estimated at 9.2% and the industrial sector at 7.3% in 2015-16.



Vertical Automatic Injection Moulding Machine Thirumudivakkam, Chennai

- Though India has benefitted from falling global oil prices given its status as a net importer of crude oil, its trade balance has not improved much, given that Indian exports have been contracting for 15 consecutive months.
- Asian Development Bank, in its annual outlook report said India will grow at 7.4% in 2016-17, marginally lower than the 7.6% in 2015-16. Global rating agency Fitch was more optimistic about India's growth prospects, projecting a 7.7% growth in 2016-17.
- The Government's continuing reform initiatives like 'Make in India', 'Digital India', "Startup India", "Standup India" and '100 Smart Cities', liberalising of foreign direct investment in various sectors, the GST Bil etc., have added to the increased optimism for investments in the country. coupled These initiatives, Government's commitment to fiscal targets, prediction of above normal monsoon are expected to brighten the investment climate. Further, the Rural Sector reforms, interest rate cuts and anticipated 7th Pay Commission award are expected to boost the household consumption demand.
- India's financial system remains stable, even though the banking sector is facing significant challenges. The performance of the banking sector during 2015-16 remained subdued due to sluggish deposit & credit growth and asset quality concerns. According to RBI report, the deposit growth was 9.7% (12.6% in 2014-15) and the bank credit growth remained at 10.7%. (12.6% in 2014-15).
- Credit to industries increased by 2.7% in 2015-16 down from an increase of 5.6% in 2014-15.
- Reserve Bank of India (RBI) has cautioned that gross non-performing advances (NPAs) of banks are likely to hit 9.3 per cent by March 2017 "under a severe stress scenario" from 7.6 per cent in March 2016.



### At the State Level:

- Tamilnadu's GSDP for 2015-16 is 8.79% as against 7.25% recorded for the year 2014-15. (Source: State Revised Budget 2016).
- The Industrial Sector in Tamilnadu recorded a growth of 7.63% during 2015-16. (Source: Advance estimate of State Planning Commission).
- The Government of Tamilnadu has in the budget 2016-17 (Revised) included the following in its Eleven Special Focus Areas of Development:
  - Promotion of Micro, Small and Medium Enterprises
  - Infrastructure development including roads, power, minor ports
  - Industrial investment through corridor based development
  - Improving the ease of doing business
- The Tamil Nadu Infrastructure Fund is mobilizing the first financial closure of Rs.3,000 crores, which will be used to fund new infrastructure projects in the State during 2016-2017.
- In the last five years, 8,432.50 MW additional power has been added to the grid. 13,000 MW of thermal power, 2,500 MW of hydel power and 3,000 MW of solar power are anticipated additions to the existing generation capacity in the State in the next five years.
- The Japan International Co-operation Agency (JICA) has agreed to fund the second phase of the 'Tamil Nadu Investment Promotion Programme' (TNIPP) with an outlay of Rs.1,560 crores to improve the investment environment.
- The first ever Global Investors Meet in Tamil Nadu held at Chennai in September 2015 attracted potential investments of Rs.2.42 lakh crores. So far, investments totalling Rs. 23,258 crores have materialized.
- Out of 10,073 MoUs signed by MSMEs during Global Investors' Meet, 3,029 cases worth of Rs.2,599.93 crores investments

have materialised so far.

- The Government has proposed conducting of the Global Investors Meet once every two years and the next meet is due in 2017
- The Madurai-Thoothukudi Industrial Corridor project expected to bring an investment of about Rs.25,000 crores.
- Ponneri Industrial Node is being developed as a National Investment and Manufacturing Zone (NIMZ) under the Chennai-Bengaluru Industrial Corridor Project.
- Tamil Nadu Industrial Development Corporation (TIDCO), in association with the SIPCOT, is establishing a Polymer Industries Park in about 306 acres of land in Ponneri Taluk of Thiruvallur District at a total cost of Rs.294 crores. This will accommodate about 84 medium and small scale plastic component manufacturing units.
- Also under implementation is an aerospace park in an area of about 250 acres in SIPCOT Industrial Park at Vallam Vadagal in Sriperumpudur Taluk.
- The 'New Entrepreneurship-cum-Enterprise Development Scheme' (NEEDS) will be extended to major educational institutions for executing 'Start-up Action Plan' activities at a cost of one crore rupees to create a vibrant start up eco-system in Tamil Nadu.

### PERFORMANCE OF TIIC:

The Corporation has witnessed a fair growth in Sanction, Disbursement and Recovery of Loans in the wake of emerging prospects of accelerated growth in National Economy. The performance of TIIC in terms of various Financial Parameters is furnished below:-

### **Profit:**

The Total income of the Corporation for the Financial Year 2015-16 is Rs. 244.91 crores as against Rs. 233.42 crores, achieved during the Financial Year 2014-15. The Corporation has registered a net profit of Rs.34.98 crores in the financial year 2015-16 as against the net profit of Rs. 25.73 crores recorded during last year.

### Capital/ Reserves:

- Net Capital and Reserves was Rs. 470.08 crores as on 31-03-2015 and it has increased to Rs. 494.95 crores as on 31-03-2016 due to increase in net profit during the current year.
- Capital Adequacy Ratio has increased from 20.76% in 2014-15 to 21.53% in 2015-16.

### Loans and Advances:

The Corporation has achieved significant improvement in the Financial Year 2015-16 in respect of Sanction, disbursement and recovery of loans over the past Financial Year.

Table-1. Operational Performance of the Corporation

(Rs. in crores)

LOAN	2015-16	2014-15
SANCTIONS	1449.23	1478.15
DISBURSEMENTS	1241.18	1220.18
RECOVERY	1397.95	1320.85

- During the Financial Year 2015-16, despite certain issues like unprecedented floods in Chennai and other districts of Tamilandu and slow down in the economy especially oil in exports, and manufacturing sector, advent of code of conduct for State Assembly Elections, decline in TWAD work orders in respect of BFS (Bill Finance Scheme), the Corporation was able to achieve the sanction of Rs.1449.23 crores. Moreover, loan disbursement and overall size of loan portfolio have registered positive growth in the FY 2015-16 over the preceding year.
- With a view to increase the sanction & disbursement of loans and to achieve our goal of reaching higher loan portfolio, it has been decided to make continuous

- efforts to simplify the existing policies and procedures to extend quicker and hazzle free loans to the customers without compromising on 'security' and 'recovery without slippage' considerations and in this regard, a "High Level Simplification Committee" (HLSC) consisting of the senior officials has been constituted.
- With a view to provide our customers not only the need based credit but also timely funding by way of quicker delivery and in consideration of sharp increase in the cost of the projects (both new and expansion) requiring higher quantum of loans, we have revised delegation of sanction powers at various levels.
- We have effected 0.5% reduction in the Prime Lending Rate (PLR) from 14% to 13.5% to all existing and new sanction cases w.e.f. 01.12.2015 and the effective rate of interest stands at 10.5% to 12% only after taking into consideration of 3% interest subvention scheme for term loans sanctioned by the Corporation to MSME units. Government of Tamilnadu has extended the operation of scheme for a further period of 3 years from 2016-17 to 2018-19 which will help us in improving our business.
- Disbursement and Recovery have registered growth of 1.72% and 5.84% respectively in the year 2015-16 over the preceding year achievements.
- TIIC's BFS and WCTL Schemes are intended to ensure comprehensive support to clients / industries in ensuring effective cycling of funds. The above said schemes are attracting increasing number of beneficiaries from MSME Entrepreneurs and Government contractors, as the schemes facilitate effective liquidity management. Consequently, BFS sanctions constitute a major chunk of overall loan sanctions.

# Table-1A. Performance in Working Capital Term Loan and Bill Finance Scheme

(Rs. in crores)

	WC	TL	В	FS
	2015-16	2014-15	2015-16	2014-15
Sanction	113.47	105.56	743.51	740.30
Disbursement	103.81	90.75	743.51	740.30

- The growth in Sanctions may be attributed to improved industrial climate facilitating enhanced capital investment. The State Government's 3% interest subvention on MSME loans from TIIC and Enhancement of Capital Subsidy from 15% to 25% are other notable factors which have been impelling entrepreneurs to approach TIIC for loans and thereby contributing to a spurt in Corporation's sanctions.
- Intensive Business Development Campaigns was organized between 15th and 26th June 2015 at all Branches and Field Offices of the Corporation to give thrust for sanction and disbursement from the beginning of the financial year. As an outcome of this, we have received 489 enquiries and 192 applications for Rs.116.25 crores.
- Once again during the third quarter of the financial year to augment the marketing efforts, in select branches, wherein, there is scope for business growth, senior officials from Head Office participated in the Business Boost Campaign (BBC) arranged.
- To specially focus on improving sanctions under NEEDS Scheme, October 2015 was observed as NEEDS month. Concession was given to the applicants by way of waiver of processing fee during this period. In order to continue the impetus with the objective of achieving the maximum number of beneficiaries under

the NEED Scheme as envisaged / targeted, the month of November 2015 & December 2015 were also be observed as "NEEDS Month".

- The Corporation's role and function in the industrial development of the State of Tamilnadu was showcased in the first Global Investors Meet (GIM 2015) organized by the Government of Tamilnadu at Chennai Trade Centre during September 2015. TIIC participated in both the Government pavilion as well as in the Bankers Pavilion at the Meet.
- The Corporation was showcased and senior level representation / participation were made in various events / exhibitions / annual conferences like STICON 2015, HOSTEC 2016 of various industry bodies like TANSTIA, HOSTIA, etc. Besides we have participated and disseminated our schemes in the MSME Expo organized by MSME-DI during the year.

### Schemes introduced during the year 2015-16:

- New Bill finance scheme was introduced for Operation and Maintenance (O&M) contractors of small / mini hydro power houses and pump houses of TANGEDCO.
- New Scheme was introduced viz., "Solar Power Projects Scheme" to fund Solar Power Projects both grid connected and off-grid types set up in the State of Tamilnadu. This scheme will provide financial assistance to establish 1 MW and above capacity solar photovoltaic power plants set up by existing / new units / commercial establishments.
- **Subsidy:** TIIC, being the operating agency for many incentive schemes of the Central and State Governments, actively processed and released subsidies effectively to eligible entrepreneurs in 2015-16 as detailed below:



### State Government Subsidies:

Subsidy			bursed eneurs
Backward areas subsidy and Specific Thrust Sectors Subsidy	Rs.	1787	lakhs
NEEDS Subsidy	Rs.	589	lakhs
Generator Subsidy	Rs.	614	lakhs
3% Interest Subvention Scheme for MSME loans from TIIC	Rs.	1158	lakhs

### Central Government Subsidies:

Subsidy	Amount disbursed to Entrepreneurs
Credit linked Capital Subsidy (CLCS)	Rs. 203 lakhs
Textile Upgradation Fund Subsidy (TUF)	Rs. 13 lakhs

### Mega Subsidy:

Corporation has been nominated as the Nodal Agency for sanction and disbursement of incentives / subsidies for Mega / Large Scale Industries in Tamilnadu whose investments are upto Rs.300 crores.

### Flow of Loan Applications:

The Statement of Flow of Loan Applications disposed of during the year is furnished in Table-2 below:

Table-2. Disposal of loan applications

(Rs. in crores)

SI.	Particulars	2	Sanc 015-16		4-15
No	No.		Amt	No.	Amt.
1	Applications pending at the beginning of the year	44	26.58	41	27.67
2	Applications received during the year	2141	1717.46	2134	1694.03
	TOTAL	2185	1744.04	2175	1721.70
3	Applications disposed off during the year				
	a) Gross Sanctions (All types)	1950	1449.23	1988	1478.15
	b) Closed, Withdrawn etc.	145	173.65	143	216.97
4	Applications pending at the end of the year	90	121.16	44	26.58
	TOTAL	2185	1744.04	2175	1721.70

### Scheme-wise performance

The Corporation has formulated many Loan Schemes to fulfill the requirements of various categories of beneficiaries. The Table - 3 below, furnishes data on Scheme wise Sanction and Disbursement during the year 2015-16.



Rinser Filler Capper - Food Unit at Erode



Ruling Machine for Note Book at Salem



Table-3. Scheme-wise Sanctions and Disbursement during 2015-2016

(Rs. in Crores)

SI.No.	Description	Sanctions No.	(Gross) Amt.	Disbursement Amt.
1	Micro / Small Enterprises Funding scheme	45	9.59	10.20
2	Equipment Finance Scheme	135	85.56	70.21
3	Textile Industry Under Technology Upgradation (RTUF) scheme	5	11.45	9.91
4	Wind Mills	2	8.30	3.18
5	Generator	15	0.79	1.07
6	Transport operators	22	3.01	2.55
7	Medical Practitioners / Hospitals	11	6.89	0.95
8	Single Window Scheme Term Loan	18	4.81	7.59
9	Hotels	-		0.54
10	Working Capital Loans			
	a. WCTL General /Single Window	69	38.31	16.22
	b. Working Capital Term Loan Scheme	193	71.79	81.97
	c. Job Work	15	3.37	5.62
	d. Bill Finance Scheme	528	743.51	743.51
11	Open Term Loans	144	67.33	22.64
12	Entrepreneur Development Scheme (EDS)	2	0.06	0.12
13	New Entrepreneur & Enterprise Scheme (NEEDS)	112	46.00	32.46
14	Others	634	348.46	232.44
	Total	1950	1449.23	1241.18

### DISTRICT-WISE DEPLOYMENT OF CREDIT

The Table - 4 below, furnishes data on distribution of TIIC's credit in the districts wherein it is observed that the Districts of Chennai, Coimbatore, Kancheepuram and Thiruvallur recorded high credit absorption cumulatively.



Oil Seals Manufacturing Unit at Perungudi



Ball Valve Manufacturing Unit at Ambattur

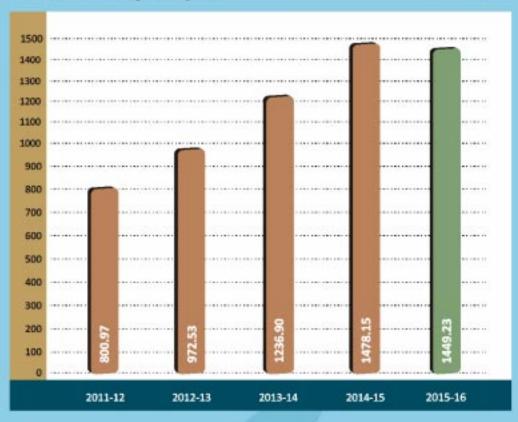
Table-4. District-wise deployment of Credit

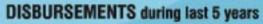
(Rs. in Crores)

SI. No	Name of the District	201	Sand 5-2016	ctions 201	4-2015	Cumulative Sanctions Upto 31.03.2016		
		No	Amt.	No	Amt.	No	Amt.	
1	Ariyalur	14	1.96	18	6.32	102	31.27	
2	Chennai	103	211.23	90	229.02	16044	2620.47	
3	Coimbatore	173	104.82	170	104.55	13442	1885.76	
4	Cuddalore	121	21.38	86	19.69	4513	210.40	
5	Dharmapuri	28	10.44	50	16.55	5222	306.06	
6	Dindigul	44	34.59	64	21.53	2585	400.63	
7	Erode	86	125.87	84	69.24	3487	732.33	
8	Kancheepuram	134	144.29	103	168.67	9108	1454.10	
9	Kanyakumari	79	65.39	69	49.08	3769	494.44	
10	Karur	15	4.74	31	22.47	825	186.28	
11	Krishnagiri	94	60.55	99	51.87	840	349.17	
12	Madurai	90	49.79	80	49.52	9896	576.07	
13	Nagapattinam	8	1.54	15	9.70	698	46.81	
14	Namakkal	32	11.86	34	15.22	1004	155.21	
15	Perambalur	4	1.59	6	2.90	148	19.55	
16	Pudukkottai	15	6.85	51	23.27	3438	270.35	
17	Ramanathapuram	18	7.29	23	13.73	3765	137.17	
18	Salem	86	68.56	78	42.09	6038	516.47	
19	Sivaganga	52	11.26	45	18.34	1870	152.22	
20	Thanjavur	42	18.83	32	23.51	4157	216.67	
21	The Nilgiris	1	0.08	0	0.00	170	8.12	
22	Theni	15	4.61	23	6.56	715	72.65	
23	Thiruvallur	180	164.71	201	202.44	2898	1147.84	
24	Thiruvannamalai	40	8.09	56	11.17	1148	84.03	
25	Tirunelveli	75	35.63	84	27.63	4836	308.55	
26	Tiruppur	64	41.32	40	22.08	431	232.13	
27	Thiruvarur	13	3.34	19	5.77	352	34.25	
28	Tiruchirappalli	44	89.04	55	66.59	6019	524.94	
29	Thoothukudi	91	65.17	75	71.15	3016	409.25	
30	Vellore	37	10.60	36	13.58	4488	266.69	
31	Villupuram	61	24.32	74	34.88	1048	195.23	
32	Virudhunagar	91	39.49	97	59.03	3648	498.22	
33	Pondicherry Union Territory	0	0.00	_	_	47	6.46	
	Total	1950	1449.23	1988	1478.15	119767	14549.80	

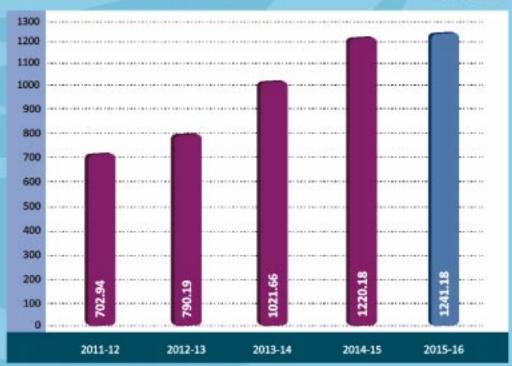
# **SANCTIONS** during last 5 years

### Rs. in Crores

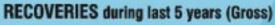




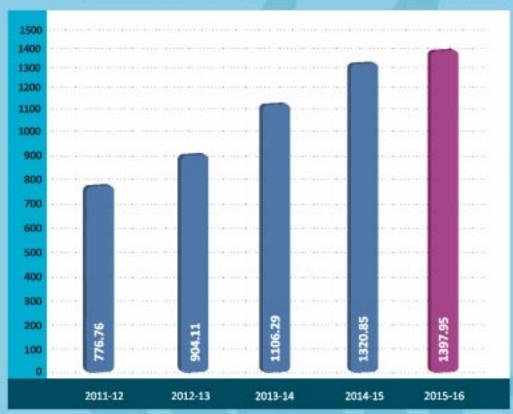
### **Rs. in Crores**





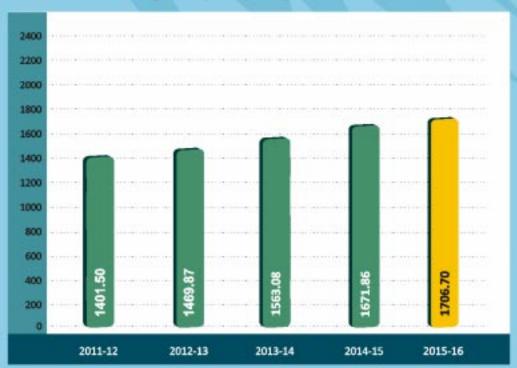


Rs. in Crores



# **OUTSTANDING** during last 5 years (Gross)

### **Rs. in Crores**

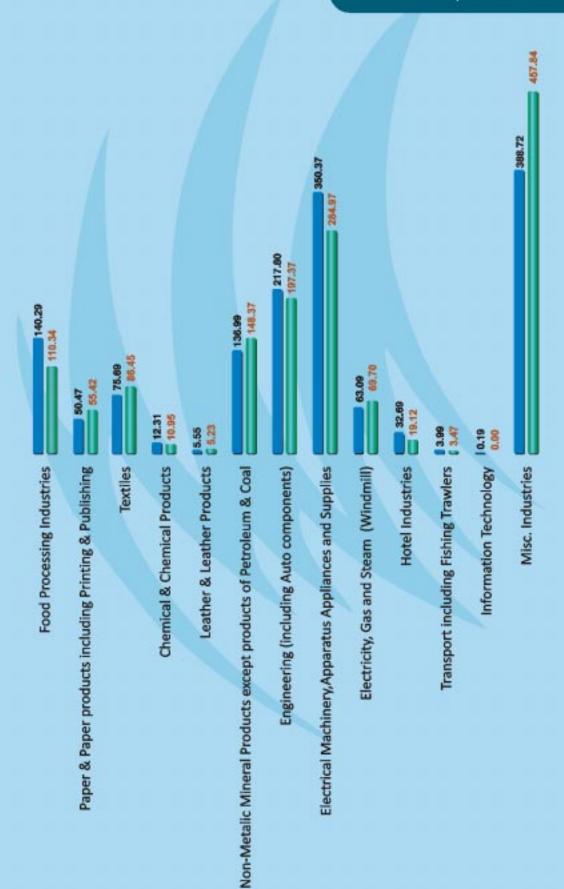


# INDUSTRY-WISE CLASSIFICATION OF SANCTIONS FOR 2 YEARS

Rs. in Crores

2014-15

2015-16



### INDUSTRY-WISE DISTRIBUTION OF CREDIT

The Table-5 below, shows industry-wise distribution of credit in the Corporation's advances:

### Table-5. Industry-wise distribution of Credit

(Rs.in Crores)

SI.	Description		Sc	anctions	(Gross	3)		Cumulo	ative Sand	 ctions
No.			2015-16			2014-15		upto	31.03.20	16
		No.	Amt.	%	No.	Amt.	%	No.	Amt.	%
1	Food Processing Industry	290	110.34	7.61	293	140.29	9.49	11053	1452.03	9.98
2	Sugar Factories & Refineries	0	0.00	0.00	0	0.00	0.00	37	154.86	1.06
3	Paper & Paper Products including Printing & Publishing	109	55.42	3.82	88	50.47	3.41	5475	607.64	4.18
4	Textiles	131	86.45	5.97	108	75.69	5.12	8534	1712.85	11.77
5	Chemical & Chemical Products	18	10.95	0.76	23	12.31	0.83	4293	286.75	1.97
6	Leather & Leather Products	9	5.23	0.36	7	5.55	0.38	1091	187.37	1.29
7	Non-metalic Mineral Products except products of Petroleum & Coal	178	148.37	10.24	169	136.99	9.27	1722	564.26	3.88
8	Engineering (incl. Auto Components)	395	197.37	13.62	440	217.80	14.74	7988	1970.30	13.54
9	Electrical Machinery, Apparatus Applicances and Supplies	116	284.97	19.66	92	350.37	23.70	1395	1782.73	12.25
10	Electricity, Gas and Steam (Windmill)	7	69.70	4.81	6	63.09	4.27	142	499.86	3.44
11	Transport Equipments	0	0.00	0.00	0	0.00	0.00	474	45.71	0.31
12	Hotel Industries	17	19.12	1.32	38	32.69	2.21	1054	294.06	2.02
13	Transport including Fishing Trawlers	22	3.47	0.24	41	3.99	0.27	47492	703.58	4.84
14	Information technology	0	0.00	0.00	2	0.19	0.01	80	26.25	0.18
15	Misc. Industries not elsewhere classified	658	457.84	31.59	681	388.72	26.30	28928	3923.55	26.97
16	Loans to Govt. Corporations	0	0.00	0.00	0	0.00	0	9	338.00	2.32
	TOTAL	1950	1449.23	100.00	1988	1478.15	100.00	119767	14549.80	100.00

### **DISBURSEMENT:**

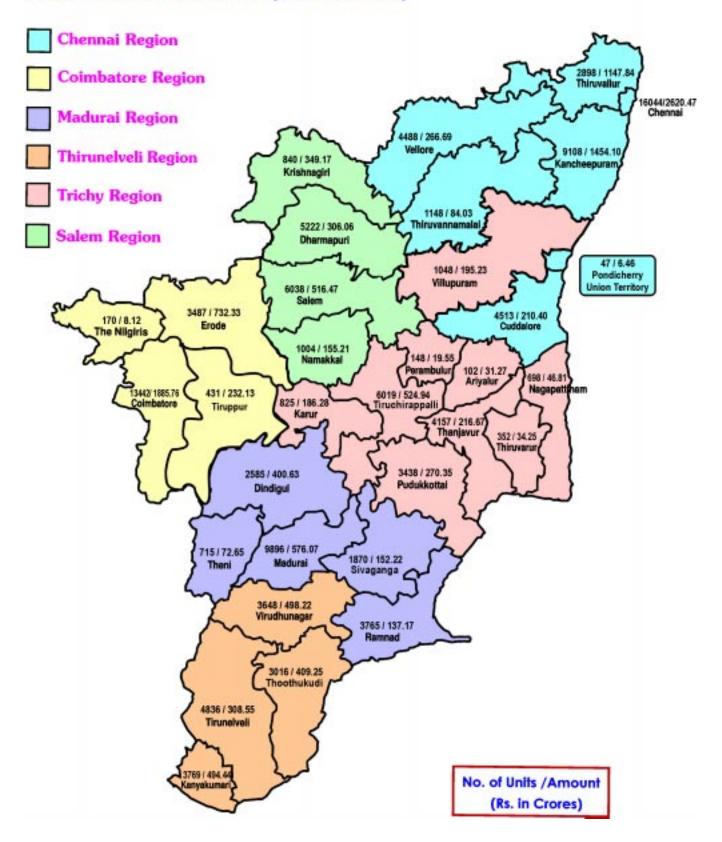
During the year under report, the Corporation disbursed Rs. 1,241.18 crores. The cumulative disbursement upto 31.03.2016 (since inception) is Rs.11,154.32 crores, extended under various schemes.

### **ASSET QUALITY:**

Quality of Assets in the Corporation's Loan portfolio remains ever a high priority on the agenda of the Corporation. As on 31-03-2016, the share of Standard Assets stood at 90.81% of the Loan Portfolio. Despite the adversities on account of burgeoning NPAs witnessed in the National Banking Scenario, TIIC is able to sustain its standard assets component in the Loan portfolio, by strenuous recovery efforts and persistent monitoring.



# District-wise Sanctions (Cumulative)



### Table-6. Loan Portfolio

(Rs. in Crores)

			(135. 11	Crores)
ASSETS	2015-16	2014-15	2013-14	2012-13
STANDARD	1549.83	1517.21	1412.41	1338.65
SUB-STANDARD	76.21	64.02	70.59	66.79
DOUBTFUL	78.34	88.50	79.34	63.23
LOSS ASSETS	2.32	2.13	0.74	1.20
TOTAL	1706.70	1671.86	1563.08	1469.87
WRITTEN OFF	185.55	160.18	148.92	139.02
TotalPerforming Assets (PA)	1549.83	1517.21	1412.41	1338.65
Total Non-Performing Assets (NPA)	156.87	154.65	150.67	131.22
% of Performing Assets to total advances	90.81	90.75	90.36	91.07
% of NPA to Total advances (Gross NPAs)	9.19	9.25	9.64	8.93
% of Net NPA to (Net) advances	7.03	6.17	6.47	5.70

### Strategies for Enhancing Asset Quality:

The Corporation has been actively adopting the following strategies to attain its objective of maintaining a healthy Credit Portfolio:

- Emphasis on comprehensive Risk Management.
- Improving the quality of sanctions by better appraisal.
- Monitoring of stressed accounts in standard category and focused follow up of larger advances.
- Introduction of a Comprehensive Credit Management and Recovery Manual to enhance Branch Credit Control Systems.
- Continuous training for its personnel for skill development.
- An Exclusive Department for monitoring the Asset Quality.
- Settlement of chronic NPA's either through legal route or compromise Settlement.

# Loan Monitoring and Rehabilitation Department:

 The Department monitors the asset quality of the loan portfolio and does follow-up in respect of standard assets with arrears, slippage of cases from Standard to Sub-Standard category.



Hydraulic Press for Rubber Processing Machine Thirumudivakkam, Chennai

- Initiates necessary measures to upgrade the asset status.
- Provides timely rehabilitation/restructuring programs for the units having genuine difficulties.
- Inspection of units and insurance for assets financed by the Corporation are periodically monitored and reported to Audit Committee of the Corporation.
- During 2015-16, the loan accounts of 196 deserving units were rescheduled involving revision in repayment of principal to the tune of Rs. 75.43 crores to help them tide over their constraints.
- Besides reschedule of loans, the following relief packages have been implemented during 2015-16 in the flood affected area:
  - 1. Fresh loans have been sanctioned for repairs/renovation/replacement of damaged assets for 5 units to the extent of Rs. 5.66 Crores.
  - 2. Provided additional working capital facility to 3 borrowers to the tune of Rs. 1.54 Crores.

- 3. 12 borrowers have been exempted from payment of penal interest/default interest.
- 4. Interest free funded interest of Rs. 234.98 lakhs was also sanctioned towards interest dues.
- 5. TIIC's Liquidity Stimulus Package (TLSP) of Rs.177.68 lakhs was sanctioned to meet 6 months interest due from November 2015 to April 2016.
- 6. All the above facilities were provided at the base rate of 13.5%.

The LM& R department attends to various requests received from the borrower like requests for reschedule, release of collateral security, substitution of collateral security etc.,

Loans Monitoring Committee headed by Addl. Chief Secretary/Chairman & Managing Director reviews loans above Rs. 100 lakhs which are having arrears/ slipped from Standard Assets and suggests necessary action to upgrade them to standard Assets/collection of arrears.



Rice Mill Unit at Kallur, Pudukottai District

### **Insurance Business:**

• The Corporation, in its quest for new business spheres, has plunged into Insurance Business by engaging in facilitating Insurance coverage for assisted units in collaboration with Public Sector Insurance Companies. Thereby, the Corporation earned a sum of Rs. 18.88 lakhs as commission for the insurance premium during the financial year 2015-16.

### **Recovery Department:**

- The Recovery Department monitors the achievement of principal, interest collection targets of the Corporation.
- It focuses on the major NPA accounts by reviewing the cases and taking suitable action either through OTS/Legal route.
- Approval is accorded for proceeding legally to recover the dues under SFC's Act /SARFAESI Act /DRT and monitoring further follow-up
- Emphasis is placed on Compromise/ Negotiated Settlement schemes for loans above Rs.10.00 lakhs and on various OTS Schemes in vogue for loans up to Rs.10.00 lakhs.
- By the above activities level of NPAs has been reduced considerably over the years.

### **Quality Certification:**

The ISO Department conducts Audit of Chennai Branch in the areas of / Documentation / Disbursement and Audit of Head Office in the Sanction departments of Project, Development & Marketing, Administration, MIS, Legal & Internal Audit as per norms prescribed by the ISO 9001-2008 standards and issues conformance / nonconformance reports as per the findings on

quarterly basis.

### **Employment generation:**

The financial assistance extended by the Corporation has resulted in generation of additional employment for about 13850 persons during the year 2015-2016.

### **Resources:**

- The Corporation mobilizes its funds, apart from share capital, through issue of Bonds with Government guarantee, Inter corporate Deposits, Bank Loans and SIDBI Refinance.
- The Corporation planned to mobilize Rs.200 crores by issue of Bonds during 2015-16. However the same could not materialize, since Government Guarantee was received belatedly during March 2016 only. Now it is proposed to seek revalidation of the Government Guarantee for issue of bonds during the current Financial Year.
- SIDBI has laid down a road map for phasing out refinance assistance to State Financial Corporations. As per the road map, SIDBI sanctioned only Rs.20.80 crores refinance as against the principal repayment of Rs.104.01 crores made by the Corporation to SIDBI in Financial Year 2015-16.
- The Honourable Chief Minister of Tamilnadu has made an announcement in the Legislative Assembly during September 2015 for infusion of Capital of Rs.50 Crores each by TIDCO and SIPCOT in TIIC. The Boards of TIDCO and SIPCOT have already considered the proposal for capital infusion of Rs.50 Crores each and referred to Government of Tamilnadu which is under consideration.

Table-7. Details of applications made to SIDBI

(Rs. In Crores)

Year	Amount sanctioned	O/s. at the beginning of the year	Refinance drawn	Repayment made	O/s. at the end of the year
	Amt.	Amt.	Amt.	Amt.	Amt.
2013-14	58.34	549.75	58.34	116.66	491.43
2014-15	31.10	491.43	31.10	103.67	418.86
2015-16	20.80	418.86	20.80	104.01	335.65

### **Corporate Governance:**

- The Corporation, is a Public Sector undertaking under the Government of Tamilnadu. It supports industrial growth in the State, with focus on Micro, Small and Medium Enterprises(MSME). The company has been practicing the principles on transparency, accountability and integrity.
- A separate section on Corporate Governance and a certificate from the statutory auditors of the Company regarding compliance of conditions of Corporate Governance as stipulated under SEBI (LODR) Regulations 2015 part of this Annual Report.
- The Addl. Chief Secretary/Chairman & Managing Director and Deputy General Manager (F&R) of the Corporation have certified to the board on financial statements and other matters in accordance with the regulations 17 (8) of the SEBI/(LODR) Regulations 2015 pertaining to CEO/CFO Certification for the financial year ended 31-03-2016.
- To this end, the Corporation has, structurally,
  - a Chairman and a Managing Director
  - a Board of Directors which plays a supervisory and advisory role
  - Several committees charged with specific roles
  - executives with specific functionalities in the organizational process

### COMPOSITION OF TIIC'S BOARD OF DIRECTORS:

The Board has -

- Chairman
- Managing Director
- Director representing MSME Department
- Director representing Industries Department
- Director representing Finance Department
- Two Directors representing SIDBI and
- Four Independent Directors

As on 31.03.2016, the Corporation's Board had the following Directors:

SI. No.	Name of the Director	Designation	Nature of Directorship	Date of appointment
1.	Tmt. Supriya Sahu, IAS.,	Prl.Secy/CMD	Executive	11.01.2016
2.	Thiru Jagmohan Singh Raju, IAS., Addl. Chief Secretary to Govt., Micro, Small & Medium Enterprises Dept. Government of Tamilnadu	Director	Non-Executive	03.07.2015
3.	Dr. Pingale Vijay Maruti, IAS Joint Secretary to Government, Industries Department, Government of Tamilnadu	Director	Non-Executive	11.03.2016
4.	Thiru N. Venkatesh, IAS., Dy. Secretary to Government, Finance Department, Government of Tamilnadu	Director	Non-Executive	26.09.2013
5.	Tmt. Chitra Alai, General Manager, SIDBI	Director	Non-Executive	17.09.2014
6.	Thiru V. Sridhar, General Manager, SIDBI	Director	Non-Executive	03.07.2015
7.	Thiru S. Sundar, Retired Bank Executive	Independent Director	Non-Executive	20.09.2005
8.	Thiru C.Muthusami, President, TANSTIA	Independent Director	Non-Executive	14.11.2014
9.	Thiru S. Gunasegaran, Retired Bank Executive	Independent Director	Non-Executive	29.07.2015
10.	Thiru N. Xavier Thomas, Retired Bank Executive	Independent Director	Non-Executive	29.07.2015

Directors who served on the Board during 2015-16 and relinquished their posts due to change in assignment:

SI. No.	Name of the Director Tvl./Tmt.	Period of Time
1.	Thiru Aadirajaram, B.A.B.L., Chairman, TIIC	03.03.2014 to 02.03.2016
2.	Thiru Kumar Jayant, IAS., Secretary to Government, MSME Department	14.11.2014 to 03.07.2015
3.	Thiru Hanish Chhabra, IAS., Dy. Secretary to Government, Industries Department	08.01.2014 to 11.03.2016
4.	Thiru V. Sridharan, General Manager, SIDBI	23.06.2011 to 03.07.2015
5.	Thiru S.K. Prabakar, IAS., Prl.Secretary/Managing Director, TIIC	13.12.2012 to 11.01.2016

No director on the Board is in any way connected to any other director of the Board.



### COMMITTEES OF THE BOARD

The Board has constituted the following committees to provide specified and focused governance on key functional areas.

SI. No.	Committee	Members	Chairman	Main responsibility areas
1.	Executive Committee	The Chairman, TIIC     The MD., TIIC     Thiru V. Sridhar     General Manager, SIDBI     Thiru N. Xavier Thomas     Independent Director	The Chairman, TIIC	All areas relating to loans and advances utilizing the overall powers of the Board, above that of the Corporation's Regional Committee.
2.	Audit Committee	<ol> <li>Thiru N. Xavier Thomas Independent Director</li> <li>Thiru S. Sundar Independent Director</li> <li>Thiru V. Sridhar General Manager, SIDBI</li> <li>Thiru S. Gunasegaran Independent Director</li> </ol>	Thiru N. Xavier Thomas	Overseeing and directing the total audit functions of the corporation; all internal inspections; audits by the external audits /SIDBI/AG; Periodic and Annual financial reports; write-off & bad loans.
3.	Default Review Committee	<ol> <li>The Chairman, TIIC</li> <li>The MD., TIIC</li> <li>Thiru V. Sridhar, General Manager, SIDBI</li> <li>Thiru N. Xavier Thomas Independent Director</li> </ol>	The Chairman, TIIC	Overseeing and directing the Corporation's performance in areas relating to NPAs, compromise settlements, etc. within the overall powers of the Board and above those of the Regional Committee.
4.	Staff Committee-I	<ol> <li>The Chairman, TIIC</li> <li>The MD., TIIC</li> <li>Director representing Government Finance Dept.</li> </ol>	The Chairman, TIIC	H.R. areas like recruitment, promotions for the post of Assistant General Manager and above
	Staff Committee-II	<ol> <li>The MD., TIIC</li> <li>Director representing Government Industries Dept.</li> <li>Director representing Government Finance Dept.</li> </ol>	The MD., TIIC	HR areas like recruitment, promotions for the post of Manager and below.
5.	Corporate Social Responsibility Committee	<ol> <li>The Chairman, TIIC</li> <li>The MD., TIIC</li> <li>Director representing Government Industries Dept.</li> <li>Thiru C. Muthusami, Independent Director</li> </ol>	The Chairman, TIIC	<ul> <li>i) Formulate and recommend to the Board, a Corporate Social Responsibility Policy which shall indicate the activities to be undertaken by the company</li> <li>ii) Recommend the amount of expenditure to be incurred on the Corporate Social Responsibility activities</li> <li>iii) Monitor the Corporate Social Responsibility Policy of the Company from time to time</li> </ul>
6	Nomination & Remuneration Committee	<ol> <li>The Chairman of TIIC</li> <li>Director representing Industries Department</li> <li>Thiru C Muthusami, Independent Director</li> </ol>	The Chairman of TIIC	NRC shall identify persons who are qualified to become directors and recommend to Board for their appointment, removal and remuneration to directors.
7	Stakeholders Relationship Committee	<ol> <li>Director representing Industries Department</li> <li>Thiru C Muthusami, Independent Director</li> <li>Thiru S.Gunasegaran Independent Director</li> </ol>	Director representing Industries Department	SRC shall consider and resolve the grievances of security holders of the company.

### **MEETINGS:**

The Board of Directors met five times in 2015-16. The Extra-ordinary General Meeting (EGM) was held on 29.07.2015 and the Annual General Meeting (AGM) was held in Chennai on the 28th September, 2015.

The Executive Committee of the Board met two times during the year; the Default Review Committee met one time, the Audit Committee met three times and the Staff Committee met three times.

### **Grievance Cell**

During the FY 2015-16, the Grievance Cell of the Corporation received 71 petitions through the Hon'ble Chief Minister's Special Cell and disposed off all the 69 petitions. There were 2 petitions pending at the end of FY 2015-16.

### Internal Audit

- Regional Audit Team operating at each Regional Office of the Corporation and functioning under the control of the Internal Audit Department at Head Office as a de-centralized set-up.
- The Regional Audit Team to undertake audit on quarterly basis for the branches falling under their jurisdiction.
- Based on the Regional Audit findings, compliance is obtained from the branches and a summary is put up to the ACS/CMD.
- Head Office Audit Team also carries out audit of Branches and Regional offices once in two years.
- Status position of all the above audit is placed before "Audit Committee of the Corporation" on quarterly basis.

The HO Audit Department gathers data on cash transaction of Rs. 10 lakhs and above from the branches in keeping with the provision of Prevention of Money Laundering Act (PLMA) and reports are sent to Director, FIU-INDIA, New Delhi on monthly basis.

- Pre-disbursement Credit Audit (including legal audit) is being conducted for all the cases, where Term Loan sanction exceeds Rs.200.00 lakhs. The status of this audit is being placed before Audit Committee once in 3 months.
- Financial Inspection by SIDBI is conducted every year and the compliance is reported to SIDBI after placing the same before Board.

### Listing on the Stock Exchange

Non-SLR Bonds issued by Corporation are already listed in wholesale debt market of the Bombay Stock Exchange.

### **Compliance Officers**

- The Key Managerial Personnel as per Companies Act 2013 are
  - \* ACS/Chairman & Managing Director, TIIC
  - \* Thiru G. Srinivasan, Deputy General Manager (Funds & Resources) Thiru D. Durairaj, Company Secretary.
- Thiru D.Durairaj, Company Secretary, is the Compliance Officer for complying with the various provisions of SEBI and the provisions of the Listing Agreement with the Bombay Stock Exchange. He reports to the CMD/MD.
- Thiru D. Durairaj, Company Secretary, is the Public Information Officer as required under the Right to Information Act. He reports to the CMD/MD.
- Thiru S. Govindswamynathan, General Manager (Recovery/LM&R), is the Appellate Authority under the RTI Act.
- Thiru S. Govindswamynathan, General Manager (Recovery/LM&R), is the Chief Risk Officer. He identifies the risk factors in the loan proposals to be placed before the Executive Committee & Board and submit the same to Head Office Screening Committee.
- Thiru G. Srinivasan, Deputy General Manager (F&R/Sys), is the Chief Information Security Officer (CISO) for

- implementing, enforcing and supporting the E-Security Policy, 2010. He reports to the CMD/MD.
- Thiru G.Srinivasan, Deputy General Manager (Funds & Resources), is the Chief Financial Officer. He reports to CMD/MD.
- Thiru P. Ilango, Deputy General Manager (IA/ISO), is the Nodal Officer for Know Your Customer (KYC) and Anti-Money Laundering (AMC) compliance, as per RBI / SIDBI directions. He reports to CMD/ MD.
- Thiru N. Kalathy Assistant General Manager, Recovery Department is the Corporate Social Responsibility Officer. He will prepare and submit CSR proposals to MD/CSR Committee/Board.
- No unsatisfactory report was generated by the Corporation in 2015-16.

### **Risk Management Policy**

"The Corporation is fully committed to identify all categories of risks involved in its business of lending or other activities, evolve suitable measuring and monitoring mechanism and adopt appropriate risk management and risk mitigation strategies to achieve the twin objectives of maximising returns and minimising risks".

The Corporation has appointed a Chief Risk Officer, who identifies the Risk Factors in the loan proposals and submit the same to Head Office Screening Committee constituted for prima facie clearance of the loan proposals to be placed before the Executive Committee and Board. The Risk factors identified by Chief Risk Officer are incorporated in the Appraisal Memorandum along with the mitigating compliance remarks of the Project Department for consideration of the appropriate Sanctioning Authority.

The Corporation is continuously taking various measures to mitigate the risks involved in its lending activity as given below:

### **Credit Policy**

The Corporation issued a comprehensive credit policy on 1st August, 2008, which the Corporation has proposed to revise in the current year to be in tune with the Risk Management Frame Work already adopted.

### **Human Resource**

The Corporation gives considerable importance for the development and maintenance of its Human Resources.

- i) During the last financial year 2015-16, the Corporation issued orders promoting officials to the following cadres for filling up the then vacancies:
  - i) General Manager
  - ii) Senior Officer
  - iii) Officer
  - iv) Assistant
  - v) Record Clerk
- ii) Details of number of persons recruited during the year:

In order to ensure smooth functioning of Head Office and various Regional Offices, Branch Offices and the Field Offices, the Corporation took steps to recruit 45 candidates as Assistants on outsourcing basis through M/s. ELCOT. The candidates so appointed have been working in the respective offices from January 2016

As on 31.3.2016, the staff strength in the Corporation was as follows:

Management	Total Strength
Principal Secretary / Chairperson & Managing Director	1
Officers and above	170
Junior Officers/Assistants	201
Record Clerks/Drivers/Office Assistant	rs 77
Total	449

### Training:

Knowledge updation and upgradation of skills of staff members at every level is given due importance by the Corporation. Training is imparted on various aspects like Project

Appraisal, Disbursement, Recovery and Monitoring Slippage/NPA Management/Legal etc. by In-House Training programmes and deputing selected candidates to training programmes conducted by reputed institutions like NIBSCOM, College of Agricultural Banking-RBI, Indian Institute of Public Administration, National Institute for MSME, Indian Institute of Management apart from Anna Institute of Management. The Number of Staff trained externally is 67.

### Other Laws

As per the requirement of the Sexual Harassment of Woman at Workplace (Prevention, Prohibition and Redressal) Act, 2013 and Rules made there under, our Corporation has constituted an Internal Complaints Committee (ICC). During the year under review, there were no cases received/filed pursuant to the provisions of the Sexual Harassment of Woman at Workplace (Prevention, Prohibition and Redressal) Act, 2013.

### Computerisation

The development of the new Web Centric Solution to computerise the operations of the Corporation is under progress.

Phase-I of the modules has been Rolledout in Head Office and Branch Offices during July - September 2015 and centralised Salary processed from August 2015 in the new package. Similarly, Employee related data, Fixed Deposit data etc., are captured in all branches on daily basis successfully.

Pilot Run of Phase-II Module (Loan related Modules) in 3 branches is under progress from 11.07.2016. Data Migration and Rolled-out of Phase-II Module for the remaining branches will be commenced in phased manner during September-October 2016 on successful completion of Pilot Run.

The implementation of the project would go a long way in quickening the credit approval and improving the work flow besides improving the Loans Monitoring and MIS Reporting.

### Corporate Social Responsibility

The brief outline on the Corporate Social Responsibility (CSR) Policy of the Corporation and the initiatives undertaken by the Corporation during the year on CSR activities are set out as below:

- A) CSR policy has been formulated and adopted by our Corporation. During the Financial Year 2015-16 following four CSR proposals to the tune of Rs.31.30 lakhs were undertaken by the Corporation.
  - Construction of open toilet block (20' x 40') measuring 800 sq.ft., digging of borewell, provision of Over Head Tank and submersible motor at Panchayat Union Primary School, Veerapandi, Thirukoilur Taluk, Villupuram District at an estimated cost of Rs.8,53 lakhs.
  - 2. Construction of toilet block (RCC) (20' x 20'), Western closet 3 Nos. and Urinals separately for boys & girls measuring 400 sq.ft., digging of borewell, provision of Over Head Tank and submersible motor at Government Higher Secondary School (western side), Veerapandi, Thirukoilur Taluk, Villupuram District at an estimated cost of Rs.8.77 lakhs.
  - 3. Construction of clinical room (RCC) in between the two existing buildings at Government Primary Health Centre, Veerapandi, Thirukoilur Taluk, Villupuram District measuring 382 sq.ft. at an estimated cost of Rs.3.90 lakhs.
  - 4. Towards implementation of welfare programmes for differently abled persons at a cost of Rs.10.00 lakhs.
  - Contribution to Women Entrepreneurs Association of Tamil Nadu (WEAT) Trichy towards annual entrepreneur conference for Rs.0.10 lakhs.

B) Amount required to be spent under CSR initiative during the financial year

2015-16 is : Rs.61.23 lakhs

Amount Spent : Rs.31.30 lakhs

Amount Unspent : Rs.29.93 lakhs

Reasons for unspent : due to

existence of accumulated losses in the Reserves & Surplus for the year 2014-15

The policy of CSR is available in the website.

### Compliance function:

TIIC has a robust policy on compliance and the related reports are reviewed by the Board and the Audit Committee periodically. As per the policy of the regulatory, statutory and internal compliance are being monitored and periodical reports are placed before the competent authority.

# Compliance with the provisions of the Companies Act, 2013:

Most of the sections of the Companies Act 2013 and the related rules and the schedules have been made effective. TIIC have already complied with the revised provisions of the Act to the extent they are applicable to the Corporation. Various provisions applicable to the listed companies are applicable to our Corporation. Some other provisions that are applicable based on certain benchmarks in terms of turnover, capital and borrowings like the provision on appointment of key managerial persons are also applicable to us. Some other compliance made during the year are written below:

### Appointment of Independent Directors:

At the Extra Ordinary General Meeting of the Corporation held on 29-07-2015 Tvl. S. Sundar, C. Muthusami, S. Gunasegaran and N. Xavier Thomas were appointed as Independent Directors for the First term of two consecutive years from the conclusion of the Extra Ordinary General Meeting and entitled to

receive remuneration by way of Sitting Fees, reimbursement of expenses for participations in the meeting of the Board and / or Committees as determined by the Board from time to time.

On appointment, each Independent Director has acknowledged the terms of appointment as set out in their letter of appointment. The terms cover, inter alia, duties, rights of access to information, disclosure of their interest / concern.

In accordance with Section 149(7) of the Act, all Independent Directors have declared that they met the criteria of independence as provided under Section 149(6) of the Act.

# Compliance in respect of appointment of Woman Director in the Board:

TIIC is also required to appoint a woman director pursuant to the provisions of section 149(1) of the companies Act, 2013. Tmt. Chitra Alai, General Manager, SIDBI on our Board who was appointed as director on 17.09.2014 shall be the woman director. Hence, the Corporation is in compliance with the requirement of appointing woman director.

### Compliance in respect of conducting of Secretarial Audit

The Companies Act 2013, under Section 204 read with Rule No.9 of Company Rules (Appointment and remuneration of managerial personnel) 2014 requires every listed company and a public company having a paid-up capital of Rs.50 crores or more or a turnover of Rs.250 crores or more to annex with its board report a Secretarial Audit report in Format (MR-3) given by a company secretary in practice. TIIC being a listed company and having a share capital of Rs.321 crores is also required to comply with the secretarial audit requirements.

M/s. Sandeep Associates, a practicing Company Secretary was appointed to conduct the Secretarial Audit for 2015-16. The copy of the secretarial audit report in the prescribed Form MR-3 of the Companies Act 2013 is annexed to this report. There were no adverse remarks in the secretarial audit report for the year 2015-16.

### **Extracts of Annual Return:**

An extract of Annual Return as referred under section 92(3) and section 134 (3A) in form MGT-9 of Company (Management and Administration) rules 2014 is given as annexure to this report.

### **Directors' Responsibility Statement**

The Directors hereby confirm that:

- All accounting standards which have to be mandatorily followed have been complied with in the preparation of accounts for the year ended 31st March, 2016.
- Significant accounting policies, consistently followed by the Corporation, have been given as Notes annexed to and forming part of the Balance Sheet and Profit and Loss Account.
- Adequate care has been taken for the maintenance of accounting records.
- The accounts for the year have been prepared on a "going concern concept"
- The financial statements have been audited by M/s. C.S.Hariharan & Co., Chartered Accountants, the Statutory Auditors. Their report is appended.

### Internal Control Systems and their Adequacy

 The Corporation has a proper and adequate internal control system to ensure that all the assets of the Corporation are safeguarded and protected against any loss and that all

- the transactions are properly authorised and recorded. Information provided to management is reliable and timely and statutory obligations are adhered to.
- Financial Control framework including internal controls over financial reporting, operating controls and anti-fraud framework. The framework is reviewed regularly by the management and tested by internal audit team and presented to the Audit Committee. Based on the periodical testing, the framework is strengthened, from time to time, to ensure adequacy and effectiveness of internal Financial Controls.

### **Acknowledgements**

- The Board of Directors wishes to thank the Government of Tamilnadu, Small Industries Development Bank of India(SIDBI), Commercial Banks, MSME Development Institute and other State level institutions viz., State Industries Promotion Corporation of Tamilnadu (SIPCOT), Tamilnadu Industrial Development Corporation Limited (TIDCO), Small Industries Development Corporation Limited(SIDCO), ITCOT Consultancy and Services Ltd., the Electronics Corporation of Tamilnadu (ELCOT) and the Tamilnadu Small and Tiny Industries Association (TANSTIA) for their continuous cooperation and assistance.
- The Board of Directors takes great pleasure in recording its appreciation of the dedicated services rendered by the erstwhile Directors on the Board and the Officers and Staff of the Corporation.

For and on behalf of Board of Directors

THE TIIC LIMITED CHENNAI 600 035

Date: 19-08-2016

Dr. RAJEEV RANJAN
ADDL. CHIEF SECRETARY/
CHAIRMAN & MANAGING DIRECTOR



Some of the Directors, by virtue of their posts, hold certain other Directorships, as appointed by the State Government (As on 31.03.2016).

SI. No.	Name of the Director	Designation	Other Directorships
1.	Tvl. Supriya Sahu,l.A.S.,	Principal Secretary / Chairperson & Managing Director	DIRECTOR:  1. State Industries Promotion    Corporation of Tamilnadu (SIPCOT)  2. Tamilnadu Small Industries    Development Corporation    Limited (SIDCO)  3. ITCOT Consultancy and Services Ltd.,  4. Guindy Industrial Estate Infrastructure    Upgradation Company (GIEIUC)  5. Chettinad Cement Corporation Ltd.  6. Seshasayee Paper and Boards Limited    MEMBER:  7. Tamilnadu Industrial Guidance &    Export Promotion Bureau (GUIDANCE)
2.	Jagmohan Singh Raju, IAS., Addl. Chief Secretary to Govt., Micro, Small and Medium Enterprises Department, Government of Tamilnadu	Director	<ol> <li>MANAGING DIRECTOR / DIRECTOR:</li> <li>Tamilnadu Small Industries         Development Corporation Limited         (SIDCO)</li> <li>Tamilnadu Small Industries         Corporation Limited (TANSI)</li> <li>State Engineering and Services         Corporation of Tamilnadu (SESCOT)</li> <li>Guindy Industrial Estate Infrastructure         Upgradation Company (GIEIUC)</li> <li>ITCOT Consultancy and Services Ltd.         (ITCOT)</li> <li>State Industries Promotion Corporation         of Tamilnadu Ltd. (SIPCOT)</li> </ol>
3.	Dr. Pingale Vijay Maruti, IAS., Joint Secretary to Govt., Industries Department, Government of Tamilnadu	Director	DIRECTOR:  1. Tamilnadu Salt Corporation Limited 2. Tamilnadu Industrial Explosives Limited 3. Tamilnadu Sugar Corporation Limited 4. Tamilnadu Minerals Limited 5. Tamilnadu Power Finance and Infrastructure Development Corporation Limited 6. Tamilnadu Cements Corporation Limited 7. Software Technology Parks of India 8. Nilakkottai Food Park Limited  MEMBER: 9. PSG Science & Technology Entrepreneurial Park 10. Tamilnadu Energy Development Agency

SI. No.	Name of the Director	Designation	Other Directorships
4.	N. Venkatesh, I.A.S., Deputy Secretary to Govt., Finance Department, Government of Tamilnadu	Director	DIRECTOR:  1. Tamilnadu Salt Corporation Ltd. (TNSALT)  2. Tamilnadu State Transport     Corporation (Kumbakonam) Ltd.  3. Tamilnadu Small Industries     Corporation Limited  4. State Engineering & Servicing     Company of Tamilnadu (SESCOT)  5. Tamilnadu Paints and Allied Products     Limited  MEMBER:  6. IT Incubation Centre
5.	V. Sridhar General Manager, Small Industries Development Bank of India (SIDBI)	Director	<b>DIRECTOR:</b> 1. BWDA Finance Ltd. (BFL)
6.	Chitra Alai General Manager, Small Industries Development Bank of India (SIDBI)	Director	<ul><li>DIRECTOR:</li><li>1. Madhya Pradesh Financial Corporation (MPFC)</li></ul>
7.	S. Sundar Retd. Bank Executive	Independent Director	DIRECTOR:  1. Tamilnadu Industrial Development Corporation Limited (TIDCO)
8.	C. Muthusami President, TANSTIA	Independent Director	<ul><li>DIRECTOR:</li><li>1. CODISSIA Industrial Park Limited</li><li>2. Tamilnadu Small Industries Development Corporation Ltd. (SIDCO)</li></ul>
9.	<b>S. Gunasegaran</b> Retd. Bank Executive	Independent Director	NIL
10.	N. Xavier Thomas Reta. Bank Executive	Independent Director	NIL



### Form No.MGT-9

### Extract of ANNUAL RETURN as on the Financial Year ended 31.03.2016

(Pursuant to Section 92(3) of the Companies Act, 2013 and Rule 12(1) of the Companies (Management and Administration) Rules, 2014)

I. REGISTRATION AND OTHER DETAILS:

i) CIN : U93090TN1949SGC01458

ii) Registration Date : 26-03-1949

iii) Name of the Company : Tamilnadu Industrial Investment

Corporation Limited

iv) Category / Sub-category

of the company : -

v) Whether listed company : Yes

vi) Name,address and contact

details of Registrar and Transfer agent, if any M/s. Karvy Computershare Pvt. Ltd.,

46, Avenue, 4th Street, No.1, Banjara Hills, Hyderabad – 500 034.

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY:

Term Loan lending

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

- NIL -





### IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

### i) Category-wise share holding

Category of		o. of shares beginning			No. of shares held at the end of the year			% change	
Shareholders	Demat	Physical	Total	% of Total shares	Demat	Physical	Total	% of Total shares	during the year
A. Promoter (1) Indian i) State Government (2) Foreign	 	3035228	3035228 	94.56 		3035228	3035228 	94.56 	
B. Public Shareholding (1) Institutions i) Small Industries Bank of India (SIDBI)		170000	170000	5.30		170000	170000	5.30	
ii) Government of Puducherry		1500	1500	0.04		1500	1500	0.04	
iii) Insurance Companies iv) Other Banks including		1160	1160	0.04		1160	1160	0.04	
Co-op. Banks		2068	2068	0.06		2068	2068	0.06	
(2) Non-Institutions									
Grand Total		3209956	3209956	100.00		3209956	3209956	100.00	



# ii) Shareholding of promoters

		Shareholding at the beginning of the year			Shareholding at the end of the year			
SI. No.	Shareholder's Name	No. of shares	% of total shares of the company	% of shares pledged/ encum- bered to total shares	No. of shares	% of total shares of the company	% of shares pledged/ encum- bered to total shares	% change in share holding during the year
1	Govt. of Tamilnadu	3035228	94.56		3035228	94.56		
2	Govt. of Puducherry	1500	0.046		1500	0.046		
3	Small Industries Development Bank of India	170000	5.296		170000	5.296		
4	Punjab National Bank	60	0.0018		60	0.0018		
5	Indian Bank, Chennai	233	0.0073		233	0.0073		
6	Kumbakonam City Union Bank, Kumbakonam	10	0.0003		10	0.0003		
7	Syndicate Bank, Manipal	50	0.0016		50	0.0016		
8	Andhra Bank, Hydredabad-1	25	0.0008		25	0.0008		
9	Bank of India, Mumbai-21	200	0.0062		200	0.0062		
10	Indian Overseas Bank, Chennai	117	0.0036		117	0.0036		
11	Canara Bank, Bangalore	25	0.0008		25	0.0008		
12	State Bank of India, Chennai	1167	0.036		1167	0.036		
13	Corporation Bank, Mangalore-1	25	0.008		25	0.0008		
14	Tamilnadu State Co-operative Bank, Chennai	12	0.00037		12	0.00037		
15	Ramachandran Co-operative Central Bank Ltd., Ramachandrapuram (AP)	1	0.00003		1	0.00003		
16	Prakasapuram Co-operative central Bank Ltd, Prakasapuram, Tirunelveli	2	0.00006		2	0.00006		
17	Karur town Co-operative Bank Ltd., Karur	1	0.00003		1	0.00003		
18	The Saraswat Co-op. Bank Ltd., Mumbai	5	0.00015		5	0.00015		
19	Co-operative Central Bank Ltd., Nellore	2	0.00006		2	0.00006		
20	Tamilnadu Co-operative State Land Development Bank Ltd, Chennai-4	100	0.0031		100	0.0031		
21	Rajampet Co-operative Town Bank Ltd., Rajampet	1	0.00003		1	0.00003		
22	Mannargudi Co-operative Urban Bank Ltd., Mannargudi	5	0.00015		5	0.00015		
23	Co-operative Central Bank Ltd., Vizianagaram	2	0.00006		2	0.00006		

		Sharehold	ding at the b		Shareholding at the end of the year				
SI. No.	Shareholder's Name	No. of shares	% of total shares of the company	% of shares pledged/ encum- bered to total shares	No. of shares	% of total shares of the company	% of shares pledged/ encum- bered to total shares	% change in share holding during the year	
24	Co-operative Central Bank Ltd., Thanjavur	2	0.00006		2	0.00006			
25	Malabar District Co-operative Bank Ltd, Calicut	1	0.00003		1	0.00003			
26	Co-operative Central Bank Ltd, Elluru	1	0.00003		1	0.00003			
27	Co-operative Central Bank Ltd., Kumbakonam	5	0.00015		5	0.00015			
28	Srikakulam District Co-operative Central Bank Ltd, Srikakulam	6	0.00018		6	0.00018			
29	Ramanathapuram District Co-operative Central Bank Ltd., Madurai	1	0.00003		1	0.00003			
30	Karaikudi Co-operative Urban Ltd., Karaikudi	1	0.00003		1	0.00003			
31	Vishakapatnam District Co-operative Central Bank Ltd., Vishakapatnam	2	0.00006		2	0.00006			
32	Madurai District Central Co-operative Bank Ltd., Madurai	6	0.00018		6	0.00018			
33	United India Insurance Company Ltd., Mumbai	375	0.012		375	0.012			
34	Oriental Fire & General Insurance Company Ltd., Mumbai	250	0.008		250	0.008			
35	The Kaiser-I Hind Insurance Company Ltd., Mumbai	10	0.00031		10	0.00031			
36	New India Assurance Company Ltd., Mumbai	150	0.0047		150	0.0047			
37	LIC of India, Mumbai	375	0.012		375	0.012			
	Total	3209956			3209956				



# iii) Change in Promoter's shareholding (please specify, if there is no change)

SI. No.	Particulars	Shareholdii beginning o		Cumulative shareholding during the year		
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company	
	At the beginning of the year	3035228	94.56	3035228	94.56	
	At the end of the year	3035228	94.56	3035228	94.56	

# iv) Shareholding pattern of top ten shareholders (other than Directors, promoters and holders of GDRs and ADRs)

SI. No.	For each of the Top 10	Shareholdii beginning o		Cumulative shareholding during the year		
	shareholders	No. of shares	% of total shares of the company	No. of shares	% of total shares of the company	
1	Government of Tamilnadu					
	At the beginning of the year During the year (increase/ decrease)	3035228 	94.56	3035228	94.56 	
	At the end of the year	3035228	94.56	3035228	94.56	
2	Small Industries Development Bank of India					
	At the beginning of the year	170000	5.296	170000	5.296	
	During the year (increase/ decrease)					
	At the end of the year	170000	5.296	170000	5.296	
3	Govt. of Puducherry At the beginning of the year	1500	0.046	1500	0.046	
	During the year (increase/ decrease)					
	At the end of the year	1500	0.046	1500	0.046	
4	State Bank Of India, Chennai At the beginning of the year	1167	0.036	1167	0.036	
	During the year (increase/ decrease)					
	At the end of the year	1167	0.036	1167	0.036	
5	United India Insurance Company Ltd., Mumbai					
	At the beginning of the year During the year (increase/ decrease)	375 	0.012	375 	0.012 	
	At the end of the year	375	0.012	375	0.012	

SI. No.	For each of the Top 10	Shareholdi beginning c		Cumulative shareholding during the year		
	shareholders	No. of shares	% of total shares of the company	No. of shares	% of total shares of the company	
6	LIC of India, Mumbai					
	At the beginning of the year	375	0.012	375	0.012	
	During the year (increase/ decrease)					
	At the end of the year	375	0.012	375	0.012	
7	Oriental Fire & General Insurance Company Ltd., Mumbai					
	At the beginning of the year	250	0.008	250	0.008	
	During the year (increase/ decrease)					
	At the end of the year	250	0.008	250	0.008	
8	Indian Bank, Chennai					
	At the beginning of the year	233	0.0073	233	0.0073	
	During the year (increase/ decrease)	<del></del>				
	At the end of the year	233	0.0073	233	0.0073	
9	Bank of India, Mumbai At the beginning of the year During the year (increase/	200	0.0062	200	0.0062	
	decrease)					
	At the end of the year	200	0.0062	200	0.0062	
10	New India Assurance Company Ltd., Mumbai					
	At the beginning of the year	150	0.0047	150	0.0047	
	During the year (increase/ decrease)					
	At the end of the year	150	0.0047	150	0.0047	

v) Shareholding of Directors and Key Managerial Personnel: Nil



# vi) INDEBTEDNESS:

Indebtedness of the company including interest outstanding / accrued but not due for payment (Rs. in crores)

Par	ticulars	Secured loans excluding deposits	Unsecured loans	Deposits	Total Indebtedness
Ind find	ebtedness at the beginning of the ancial year				
i)	<u>Principal amount</u>				
	Bonds	_	150.00	_	150.00
	SIDBI	418.86	_	_	418.86
	Banks	328.74	_	_	328.74
	Loan in lieu of capital	_	12.50	_	12.50
	Deposits	_	_	442.28	442.28
ii) iii)	Interest due but not paid Interest accrued but not due	_ _	_ _	_ _	
	Total (i+ ii + iii)				1352.38
	ange in Indebtedness during the ancial year				
i)	<u>Principal amount</u>				
	Bonds	_	_	_	_
	SIDBI	(-) 83.21	_	_	(-) 83.21
	Banks	67.10	_	_	67.10
	Loan in lieu of capital	_	_	_	_
	Deposits	_		47.38	47.38
	Net change				31.27
	lebtedness at the end of the ancial year				
i)	<u>Principal amount</u>				
	Bonds	_	150.00	_	150.00
	SIDBI	335.65	_	_	335.65
	Banks	395.84	_	_	395.84
	Loan in lieu of capital	_	12.50	_	12.50
	Deposits	_	_	489.66	489.66
ii)	Interest due but not paid	_	_	_	_
iii)	Interest accrued but not due	_	_	_	_
	Total (i+ ii + iii)				1383.65

# vii) Remuneration of Directors and Key Managerial Personnel:

- A) Remuneration to Managing Director, Whole time Directors Nil
- B) Remuneration to other Directors Nil
- C) Remuneration to Key Managerial Personnel other than MD/Manager/ Whole time Directors

(Rs. in lakhs)

<u></u>	Davids adams of	Key	Key Managerial Personnel			
SI. No.	Particulars of Remuneration	Company Secretary	Chief Financial Officer	Managing Director	Total	
1.	Gross Salary	12.68	14.18	8.48	35.34	
	(a) Salary as per provisions contained in Section 17(1) of the Income Tax Act, 1961	_	_	_	_	
	(b) Value of perquisites u/s 17(2) Income Tax Act, 1961	_	_	_	_	
	(c) Profits in lieu of salary under section 17 (3) Income Tax Act, 1961	_	_	_	_	
2	Stock option	_	_	_	_	
3.	Sweat Equity	_	_	_	_	
4.	Commission	_	_	_	_	
5.	Others, specify	_	_	_	_	
	Total	12.68	14.18	8.48	35.34	

viii) Penalties / Punishment / Compounding of offences: Nil



# S SANDEEP & ASSOCIATES

## **Company Secretaries**

No. 20, "F" Block, Ground Floor, Gemini Parsn Apts. New No. 448, Old No. 559, Cathedral Garden Road (Behind Hotel Palmgrove), Anna Salai Chennai - 600 006. Tel: 044-43057999 sandeep@sandeep-cs.in www.sandeep-cs.in

# Form No. MR-3

# SECRETARIAL AUDIT REPORT FOR THE FINANCIAL YEAR ENDED 31<sup>ST</sup> MARCH 2016

(Pursuant to Section 204(1) of the Companies Act, 2013 and rule No. 9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014)

То

The Members

THE TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LIMITED

CIN: U93090TN1949SGC001458

No. 692, Anna Salai, Nandanam, Chennai - 600 035

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices of M/s TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LIMITED (hereinafter called "the Company"). The Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the Corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of the secretarial audit, we hereby report that in our opinion, the company has, during the audit period covering the financial year ended on 31st March 2016, has complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter.

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31st March 2016 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 (SCRA) and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder (Not applicable to the Company during the Audit Period)
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings (Not applicable to the Company during the Audit Period)
- (v) The following regulations and guidelines prescribed under the Securities and Exchange Board of India Act, 1992 (SEBI Act)
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) regulations, 2011 (**Not applicable to the Company during the Audit Period**)
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations 1992 (**Not Applicable to the Company during the Audit Period**)

- (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 (Not Applicable to the Company during the Audit Period).
- (d) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 and the Securities and Exchange Board of India (Share based Employee Benefits) Regulations, 2014 (Not Appliable to the Company during the Audit Period)
- (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
- (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
- (g) The Securities and Exchange Board of India (Delisting of equity shares regulations), 2009 (**Not Applicable to the Company during the Audit Period**); and
- (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998 (Not Applicable to the Company during the Audit Period)
- (i) The Securities and Exchange Board of India (Listing obligations and Disclosure Requirements) Regulations, 2015;
- (vi) and laws specifically appliable in case of a State Finance Corporation.

We have also examined compliance with the applicable clauses of the following:

- a. Secretarial Standards issued by The Institute of Company Secretaries of India.
- b. The listing agreements entered into by the Company with BSE Stock Exchange.

During the period under review the Company has complied with the provisions of the applicable Acts, Rules, Regulations, Guidelines, Standards, etc. as mentioned above.

We further report that,

Place: Chennai

Date : 13th July 2016

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

All the decisions were taken unanimously and dissenting members' views, if any, are captured and recorded as part of the minutes.

We further report that there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that, during the audit period, there were no other specific events/actions in pursuance of the above referred laws, rules, regulations, guidelines, etc. having a major bearing on the Company's affairs.

For S Sandeep & Associates

S Sandeep Managing Partner FCS No. 5853

C P No. 5987

This report is to be read with our letter of even date which is annexed as Annexure A and forms an integral part of this report.



ANNEXURE 'A'

To

The Members

THE TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LIMITED

CIN: U93090TN1949SGC001458

No. 692, Anna Salai, Nandanam, Chennai - 600 035

#### Our report of even date is to be read along with this letter.

- 1. Maintenance of Secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these Secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
- 4. Where ever required, we have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.
- 5. The compliances of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on test basis.
- 6. The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For S Sandeep & Associates

S Sandeep
Managing Partner
FCS No. 5853
C P No. 5987

Place : Chennai Date : 13<sup>th</sup> July 2016

# C.S. HARIHARAN & CO. CHARTERED ACCOUNTANTS

"Bagirathi", Ground Floor 112/249, Royapettah High Road Chennai – 600 014 PH: 044-4500 0141 / 0142 Email : cshariharan01@yahoo.co.in

## INDEPENDENT AUDITOR'S REPORT (REVISED)

TO THE MEMBERS OF THE TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LIMITED, CHENNAI.

#### REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of Tamil Nadu Industrial Investment Corporation Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2016, and the Statement of Profit and Loss and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

Management is responsible for the matters specified in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Companies Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes the maintenance of adequate accounting records in accordance with the provision of the Act for safeguarding of the assets of the Company and for preventing and detecting the frauds and other irregularities; selection and application of appropriate accounting policies; making judgements and estimates that are reasonable and prudent; and design and implementation and maintenance of adequate internal financial control, that were operating effectively for ensuring the accurancy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **AUDITOR'S RESPONSIBILITY**

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether



due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the fianancial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

#### BASIS FOR QUALIFIED OPINION

Based on the preliminary comment of the Office of the Accountant General, we invite the attention of the shareholders towards the following:

The Corporation has proposed dividend of Rs. 3.21 crores for the financial year ended 31st March 2016, which is not in conformity with the GO.Ms.No.12 issued by Finance Department dated 19th May 2014 regarding the common dividend policy for the PSUs in Tamil Nadu. There is shortfall of Rs. 2.87 crores in provision for proposed dividend.

#### **QUALIFIED OPINION**

In our opinion and to the best of our information and according to the explanations given to us, except for effects of the matter described in the basis for qualified opinion paragraph, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2016;
- (b) in the case of the Profit and Loss Account, of the profit for the year ended on that date; and
- (c) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

## REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

- 1. As the Company is defined as a Banking Company by Company Law Board vide its Letter dated 28.06.1960, the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Companies Act, 2013 (the Act) is not applicable to the Company.
- 2. As required by section 143(3) of the Act, we report that:
  - a. we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - b. in our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books
  - c. the Balance Sheet, Statement of Profit and Loss and Cash Flow Statement dealt with by this Report are in agreement with the books of account;

- d. in our opinion, the Balance Sheet, Statement of Profit and Loss, and Cash Flow Statement comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Company (Accounts) Rules, 2014;
- e. being a Government company, pursuant to the Gazette Notification dated 5th June 2015, issued by the Ministry of Corporate Affairs, Government of India, provisions of section 164(2) of the Act are not applicable.
- f. with respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure"; and
- g. with respect to the other matters to be included in the auditor's report in accordance with the rule 11 of the Companies (Audit and Auditors) Rule, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - (i) The Company has no pending litigations which warrants impact on its financial statements.
  - (ii) The Company did not have any long-term contracts including derivative contract for which there were any material foreseeable losses.
  - (iii) There has been no delay in transferring amounts, required to be transferred, to the investor education and protection fund by the Company.

For **C.S. HARIHARAN & CO**Chartered Accountants
Firm Registration No. 001086S

Name: S. SEETHARAMAN

(Partner)

Membership No: 029330

Place: Chennai - 35

Date: 27<sup>th</sup> September, 2016



# REPLY TO THE REVISED REPORT OF THE STATUTORY AUDITORS ON THE ACCOUNTS OF THE CORPORATION FOR THE FINANCIAL YEAR 2015-16.

The Corporation has proposed dividend of Rs. 3.21 crores for the financial year ended 31st March 2016, which is not in conformity with the G.O. Ms. No. 123 issued by Finance Department dated 19th May 2014 regarding the common dividend policy for the State PSUs in Tamil Nadu. There is a shortfall of Rs. 2.87 crores in provision for proposed dividend.

As per the Common Dividend Policy evolved by the State Government vide GO Ms. No. 123 Finance Department dated 19<sup>th</sup> May 2014, the State PSUs have to declare 30% of the Net Profit (after tax) or 30% of the paid up Share Capital whichever is higher subject to the availability of disposable profits.

Dividend payable for the Financial Year 2015-16 as per the above G.O. is Rs. 10.49 crores subject to availability of disposable profits. The minimum guaranteed dividend amounting to Rs. 5.23 crores payable pertaining to Financial Years 1997-98 to 1999-2000 has been provided for during the current year, as only during the current year accumulated losses were wiped out. The disposable profits after deducting the above amount works out to Rs. 6.08 crores. Hence, effectively, dividend has to be declared for Rs. 6.08 crores as per the G.O.

However, the Corporation has declared 1% dividend which amounts to Rs. 3.21 crores leaving a gap of Rs. 2.87 crores. This is mainly due to the reason that the Corporation has wiped out the accumulated losses only during the current financial year and it is necessary to build reserves for the future and to meet the other long term commitments.

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C.S. HARIHARAN & CO. CHARTERED ACCOUNTANTS

"Bagirathi", Ground Floor 112/249, Royapettah High Road Chennai – 600 014 PH: 044-4500 0141 / 0142

 $\textbf{Email} \,:\, \textbf{cshariharan01@yahoo.co.in}$ 

# ANNEXURE TO THE AUDITORS' REPORT

Report on the Internal Financial Controls under Clause (i) of Sub-Section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of Tamil Nadu Industrial Investment Corporation Limited ("the Company"), as of March 31, 2016 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

#### Management Responsibility for Internal Financial Controls

The Company's management is responsibile for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards of Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining and understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opnion on the Company's internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded and necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

#### Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or proedures may deteriorate.

## Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2016, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For M/s. C.S. HARIHARAN & CO.

Chartered Accountants Firm Registration No: 001086S

S. SEETHARAMAN

Partner

Membership number: 029330

Place: Chennai-35 Date: 27-09-2016

# **ACCOUNTS**

# BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

# BALANCE SHEET AS AT MARCH 31, 2016

Schedule Ref.	As on 31.03.2016 (Rs.)	As on 31.03.2015 (Rs.)
Α	3,209,956,000	3,209,956,000
В	1,739,544,047	1,571,774,627
С	1,500,000,000	1,500,000,000
D	7,439,932,687	7,600,990,452
Е	4,896,654,168	4,422,843,755
F	1,469,002,788	1,348,589,548
	20,255,089,690	19,654,154,382
G	570,705,629	536,693,442
Н	489,227,885	484,676,744
1	16,670,329,617	16,170,451,984
J	1,719,550,113	1,721,505,551
K	805,276,446	659,829,664
	_	80,996,997
	20,255,089,690	19,654,154,382
S		
	A B C D E F G H I J K	A 3,209,956,000 B 1,739,544,047 C 1,500,000,000 D 7,439,932,687 E 4,896,654,168 F 1,469,002,788  20,255,089,690  G 570,705,629 H 489,227,885 I 16,670,329,617 J 1,719,550,113 K 805,276,446  — 20,255,089,690

D. DURAIRAJ Company Secretary Chief Financial Officer

G. SRINIVASAN

**RAJEEV RANJAN** Addl. Chief Secretary/ Chairman & Managing Director S. SUNDAR Director

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO. **Chartered Accountants** 

Place: Chennai-35 Date: 19-08-2016

S. SEETHARAMAN Partner



# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED MARCH 31, 2016

Particulars	Schedule Ref.	For the year ended 31.03.2016 Rs.	For the year ended 31.03.2015 Rs.	
INCOME (A)				
Income from operations	L	2,239,537,596	2,120,707,498	
Other income	М	209,518,164	213,486,375	
Total Income (A)		2,449,055,760	2,334,193,873	
EXPENDITURE (B)				
Interest expended	Ν	1,289,654,632	1,236,099,419	
Other financial expenses	0	11,326,024	16,233,874	
Personnel expenses	Р	426,849,667	434,903,091	
Administrative expenses	Q	75,078,075	76,433,700	
Depreciation	J	11,549,834	15,152,084	
Waiver and Write offs	R	372,540,743	117,313,547	
Total Expenditure (B)		2,186,998,975	1,896,135,715	
PROVISIONS (C)				
Provision on Advances (Written back)		(126,857,738)	39,594,698	
Depreciation on investments (Written bac	k)	(14,846,033)	(5,151,528)	
Provision for Taxes		54,000,921	146,265,892	
Total Provisions (C)		(87,702,850)	180,709,062	
Net Profit carried to Balance sheet	A-(B+C)	349,759,635	257,349,096	
Significant accounting policies and Notes to Accounts	S			
EARNINGS PER SHARE - Basic/Diluted (Face value of Rs.1,000/- each)		Rs. 108.96	Rs. 83.42	
D. DURAIRAJ G. SRINIVASAN Company Secretary Chief Financial Officer RAJEEV RANJAN Addl. Chief Secretary/ Chairman & Managing Director				

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO.
Chartered Accountants

Place: Chennai-35 Date: 19-08-2016 S. SEETHARAMAN
Partner



# PROFIT AND LOSS APPROPRIATION ACCOUNT FOR THE YEAR ENDED MARCH 31, 2016

Particulars	For the year ended 31.03.2016 Rs.	For the year ended 31.03.2015 Rs.
Balance as per last Balance Sheet - General Reserve/(Accumulated losses)	(80,996,997)	(338,346,093)
Add:		
Profit/(Loss) for the year as per Profit and Loss Account	349,759,635	257,349,096
Transfer from Reserves and Surplus - Venture Capital Fund	1,771,811	_
Less: Dividend Deficit / Subvention payable to Government	14,146,440	_
Less: Proposed Minimum Guaranteed Dividend to Government (for FY 1997-98 to 1999-2000) and Dividend Tax	38,212,390	_
Less: Proposed Dividend for FY 2015-16 and Dividend Tax	38,634,388	_
Profit transferred to Reserve and Surplus (Accumulated losses)	179,541,231	(80,996,997)

D. DURAIRAJG. SRINIVASANRAJEEV RANJANS. SUNDARCompany SecretaryChief Financial OfficerAddl. Chief Secretary/<br/>Chairman & Managing DirectorDirector

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO.
Chartered Accountants

Place : Chennai-35
Date : 19-08-2016

S. SEETHARAMAN
Partner



# SCHEDULES TO BALANCE SHEET

Particulars		As on 31.03.2016 (Rs.)	As on 31.03.2015 (Rs.)
Schedule-A: Capita	I		
1. Authorised Co 35,00,000 (35,0	pital 0,000) Equity Shares of Rs.1,000 each	3,500,000,000	3,500,000,000
	Capital: by Shares (Previous year bers) of Rs.1,000 each	3,210,000,000	3,210,000,000
	d paid up ly Shares (Previous year bers) of Rs.1,000 each fully paid	3,124,956,000	3,124,956,000
	us year 85,000) Shares of Rs.1,000/- each of SFC Act, 1951)	85,000,000	85,000,000
Total		3,209,956,000	3,209,956,000
Schedule B: Reservi	res and Surplus		
Revaluation Revaluation of SPECIAL RESERVAL (In terms of S	f lands held	1,535,003,100	1,535,003,100
	gone by the Govt.of Tamilnadu	24,999,716 —	24,999,716 11,771,811
iii) Transfer from Pro	ofit & Loss Appropriation Account	179,541,231	
Total		1,739,544,047	1,571,774,627
Schedule-C: Bonds			
Non SLR Bonds Guaranteed b as to principa	y Government of Tamilnadu I and interest	1,500,000,000	1,500,000,000
Total		1,500,000,000	1,500,000,000

# SCHEDULE OF BONDS AS ON 31.03.2016

	TOTAL	1,500,000,000	1,500,000,000
1	9.85% Non-SLR Bonds 2014	1,500,000,000	1,500,000,000
SERIES NO.	BOND DESCRIPTION	AS ON. 31.03.2016 Rs.	AS ON 31.03.2015 Rs.

D. DURAIRAJ Company Secretary Chief Financial Officer

G. SRINIVASAN

**RAJEEV RANJAN** Addl. Chief Secretary/ Chairman & Managing Director S. SUNDAR Director

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO. **Chartered Accountants** 

Place: Chennai-35 Date: 19-08-2016

S. SEETHARAMAN Partner



# SCHEDULES TO BALANCE SHEET

Part	iculars	As on 31.03.2016 (Rs.)	As on 31.03.2015 (Rs.)
Sche	edule-D: Borrowings		
1.	By way of refinance from SIDBI	3,356,502,928	4,188,586,328
2.	Loan in lieu of capital - IDBI (Unsecured)	125,000,000	125,000,000
3.	Term Loans from Banks (Sec. by book debts)	3,958,429,759	3,171,909,762
4.	Overdraft from banks (Sec.by book debts)	_	115,494,362
	Total	7,439,932,687	7,600,990,452
Sche	edule-E: Deposits		
1.	Deposits from Temples, Educational institutions etc.	2,274,756,283	1,891,595,236
2.	Inter-Corporate Deposits	2,621,897,885	2,531,248,519
	Total	4,896,654,168	4,422,843,755



# SCHEDULES TO BALANCE SHEET

Part	iculars	As on 31.03.2016 (Rs.)	As on 31.03.2015 (Rs.)
Sch	edule-F: Other Liabilities and Provisions		
1. 2.	Seed Capital from SIDBI Advances & Deposits from Constituents & others	384,000 251,505,370	384,000 338,500,303
3. 4.	Liability for others Provision on Standard Assets Add: Provision for Current Year	570,662,698 73,262,809 23,302,109	546,403,412 53,228,417 20,034,392
		96,564,918	73,262,809
5. 6.	Subvention from Government Wealth Tax Add: Provision for the year	14,146,440 4,792,584 —	14,146,440 3,992,584 800,000
7.	Income Tax Add: Provision for the year	<b>4,792,584</b> 371,100,000 83,000,000	<b>4,792,584</b> 228,500,000 142,600,000
		454,100,000	371,100,000
8.	Provision for Proposed Dividend Provision for Dividend Tax	63,848,500 12,998,278	
		76,846,778	<u> </u>
	Total	1,469,002,788	1,348,589,548
Sch	edule-G: Cash and Bank Balances		
1. 2.	Cash in hand Balance with banks	10,804,981	8,497,625
	i) Reserve Bank of India	238,844	170,886
	ii) Current A/c with scheduled Banks	554,889,295	527,719,431
	iii) Term Deposits with Banks	4,772,509	305,500
	Total	570,705,629	536,693,442
	edule-H: Investments		
Inve	stment in shares	4/0.040.703	45/00/00:
	Quoted	460,948,781	456,386,804
	Non-Quoted	28,279,104	28,289,940
	Total	489,227,885	484,676,744



# SCHEDULE FOR INVESTMENT IN SHARES AS ON 31st MARCH 2016

# I. FULLY PAID EQUITY SHARES (QUOTED)

SI. No.	Name of the Company	No. of Shares	Face Value	Book Cost	Market Rate / Balance Sheet Value	Market Value/ Balance Sheet Value	Net Value (Lower of (5) or (7))
(1)	(2)	Rs. (3)	Rs. (4)	Rs. (5)	Rs. (6)	Rs. (7)	Rs. (8)
	I-Market value						
1	NLC India Ltd	5,970,126	10	358,207,560	70.90	423,281,933	358,207,560
2	IDBI Bank Ltd.(Formely Industrial Development Bank Of India)	35,680	10	2,899,000	69.40	2,476,192	2,476,192
3	Kothari Sugars & Chemicals Ltd.	10,350	10	4,485,000	10.70	110,745	110,745
4	Rallis India Ltd.	801,150	1	667,660	169.90	136,115,385	667,660
5	Sakthi Sugars Ltd.	495,099	10	11,254,130	36.50	18,071,114	11,254,130
6	Seshasayee Paper & Boards Ltd.	1,800,000	10	16,000,000	228.00	410,400,000	16,000,000
7	Sical Logistics Ltd. (Formerly South India Corporation (Agencies) Ltd)	160,467	10	16,368,640	130.40	20,924,897	16,368,640
8	Sicagen India Ltd	160,467	10	0	16.70	2,679,799	0
9	Tamilnadu News Print & Papers Ltd.	400,000	10	44,000,000	218.50	87,400,000	44,000,000
10	Elgi Rubber Company Ltd	1,179,696	1	158,000	25.30	29,846,309	158,000
11	Vedanta Ltd (Formerly Sesa Sterlite, Madras Aluminium Company Ltd)	2,450,000	1	7,000,000	89.85	220,132,500	7,000,000
	II-Balance Sheet Value						
12	Reed Relays and Electronics India Ltd.	41,956	10	2,097,850	315.10	13,220,336	2,097,850
13	Ambattur Enterprises Ltd. (Formely T&R Welding Products (India) Ltd.)	3,680	100	368,000	1131.73	4,164,766	368,000
14	Kamar Chemicals & Industries Ltd.	137,550	10	1,834,000	_	_	_
15	M   L Industries Ltd.	168,000	10	1,680,000	52.85	8,878,800	1,680,000
16	Sree Maruthi Marine Industries Ltd., (Maruthi Crystal Salt Co., Ltd)	20,000	10	_	3.42	68,400	
17	Wavin India Ltd.	59,275	10	_	_	_	_
18	Sivanandha Pipe Fittings Ltd.  III-Others	33,600	10	560,000	25.70	863,520	560,000
19	Indian Steel Rolling Mills Ltd.	46,620	10	310,800	_	1	1
20	MICO Farm Chemical Ltd.	7,480	100	748,000	_	1	1
21	Seshasayee Industries Ltd.	241,750	10	2,417,500	_	1	1
22	Bokiyu Tanneries Ltd.	41,900	10	_	_	_	
23	Secals Ltd.	125,000	10	5,475,000	_	1	1
	TOTAL			476,531,140	_	_	460,948,781



# SCHEDULES TO BALANCE SHEET

# II. FULLY PAID REDEEMABLE CUMULATIVE PREFERENCE SHARES (NON-QUOTED)

SI. No. (1)	Name of the Company	No. of Shares	FaceValue Rs. (4)	Book Cost Rs. (5)	Net Value after Depreciation Rs. (6)
1	Ergodyne Private Ltd.	900	100	90,000	1
2	Industrial Venture Capital Ltd	1,000,000	10	10,000,000	1
3	Mod Shoe Co. P Ltd.	1,453	100	145,300	1
4	Southern Structurals Ltd.	44,392	10	177,568	1
5	Sleek Textiles Industries Ltd.	500,000	10	5,000,000	1
6	Sakthi Pipes Ltd.	9,703	100	_	_
7	Zenith Lamps & Electricals Ltd.	48,575	10		
	TOTAL (A)			15,412,868	5

III FULLY PAID	EQUITY	SHARES	(NON-QUOTED)
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SI. No.	Name of the Company	No. of Shares	Face Value	Book Cost	t BV	Balance Sheet Value (BV)	Net value (Lower of (5) or (7)/ after
(1)	(2)	(3)	(4)	(5)	(6)	(7)	depreciation (8)
1	Chettinad Cement Corporation Ltd	61	200,000		5,374,000.00	327,814,000	25,864,000
2	Pandyan Hotels Ltd.	4,985	100	20,004,000	1,051.86	5,243,522	20,004,000
3	ITCOT Consultancy and Services Ltd.	2,000	100	200,000	5,028.76	10,057,520	200,000
4	Lakshmi Precision Tools Ltd.	34,900	100	523,500	40.91	1,427,759	523,500
5	Malladi Drugs & Pharmaceuticals Ltd.	770,000	5	500,000	16.68	12,843,600	500,000
6	Guindy Industrial Estate Infrastructure	770,000	J	000,000	10.00	12,040,000	000,000
O	Upgradation Company	2,500	10	25,000	11.55	28,875	1
7	India Forge & Drop Stampings Ltd.	71,179	10	907,535	73.77	5,250,875	907,535
8	Sun Paper Mill Ltd.	43,500	10	435,000	6.53	284,055	284,055
9	Industrial Venture Capital Ltd.	1,000,000	10	10,000,000	_	_	1
10	Marshall & Sons (India) Ltd.	79,372	10	198,430	_	_	1
11	Devi Spinning Mills Ltd.	1,000	1,000	1,000,000	_	_	1
12	Kumaragiri Electronics Ltd.	35,000	10	350,000	_	_	1
13	Rockfort Fastners Ltd.	25,000	10	250,000	_	_	1
14	Forge Mech Private Ltd.	3,900	10	39,000	_	_	1
15	Madras Forgings & Allied Industries(CBE)	4,849	100	484,900	_	_	1
16	Sivanandha Steels Ltd.	357,600	10	7,152,000	_	_	1
17	Southern Castings Ltd.	46,310	10	_	_	_	_
18	Sakthi Pipes Ltd.	14,850	100	_	_	_	_
19	Trac Industries & Components Ltd.	9,960	100	_	_	_	_
20	Ramasayee Agro Industries Ltd.	2,500	100	_	_	_	_
21	Upper India Bearings & Bushings Ltd.	20,000	10	_	_	_	_
22	Tuber Pharma Chemicals Ltd.	20,000	10	_	_	_	_
23	Tamilnadu Alloy Foundry Co Ltd.	90,000	10	_	_	_	_
24	Omega Cables Ltd.	10,330	100	_	_	_	_
25	Micro Tools Ltd.	11,135	100	_	_	_	
	TOTAL (B)			47,929,365	_	_	28,279,099

Non-quoted shares (A) + (B)

28,279,104



# SCHEDULES TO BALANCE SHEET SUMMARY FOR QUOTED / NON-QUOTED SHARES AS ON 31ST MARCH 2016

	Current year (Rs.)	Previous year (Rs.)
COST OF FULLY PAID SHARES		
QUOTED		
EQUITY	476,531,140	484,118,140
NON QUOTED		
EQUITY	47,929,365	40,637,257
REDEEMABLE PREFERENCE	15,412,868	15,412,868
TOTAL	539,873,373	540,168,265
MARKET / BOOK VALUE	489,227,885	484,676,744
DEPRECIATION REQUIRED	50,645,488	55,491,521
DEPRECIATION HELD	50,645,488	55,491,521
NET VALUE OF INVESTMENTS AS PER BALANCE SHEET	489,227,885	484,676,744

**D. DURAIRAJ**Company Secretary

G. SRINIVASAN
Chief Financial Officer

RAJEEV RANJAN
Addl. Chief Secretary/
Chairman & Managing Director

S. SUNDAR Director

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO.

Chartered Accountants

Place: Chennai-35 Date: 19-08-2016 S. SEETHARAMAN
Partner



# SCHEDULES TO BALANCE SHEET

Particulars		As on 31.03.2016 (Rs.)	As on 31.03.2018 (Rs.)	
Sche	dule-I: Loans and Advances			
(Afte	s and Advances adjusting cumulative provision 396,620,039 (Rs.548,167,415)	16,670,329,617	16,170,451,984	
Differ	ent types of loans			
1.	General Loan	10,512,241,463	10,393,847,905	
2.	Working Capital Term Loan	2,656,629,728	2,659,885,665	
3.	Generator	41,393,382	73,706,594	
4.	Transport loans	158,952,261	165,626,455	
5.	Bill Finance	2,550,938,595	2,438,339,645	
6.	Bridge loans	943,364,208	728,269,133	
7.	GES	94,824,884	146,243,478	
	Add: Interest accrued	108,605,135	112,700,524	
	Less: NPA Provision	(396,620,039)	(548,167,415)	
	Total	16,670,329,617	16,170,451,984	



# SCHEDULES SHOWING PARTICULARS OF LOANS AND ADVANCES REFERRED IN THE BALANCE SHEET AS AT 31.03.2016

#### 1. Asset classification:

	Term Loans and Hire Purchase Loans					
Asset	Gross (Rs.)	NPA Provisioning (Rs.)	Restructure Provisioning (Rs.)	Net (Rs.)		
Standard	15,498,260,889 (15,172,134,563)		151,552 (209,054)	15,498,109,337 (15,171,925,509)		
Sub-Standard	762,074,498 (640,208,424)	116,207,984 (92,652,548)	182,500 (445,000)	645,684,014 (547,110,876)		
Doubtful	783,376,674 (885,019,555)	265,003,134 (438,515,311)	497,731 (2,360,443)	517,875,809 (444,143,801)		
Loss Assets	23,237,595 (21,256,857)	14,577,138 (13,985,059)		8,660,457 (7,271,798)		
TOTAL	17,066,949,656 (16,718,619,399)	395,788,256 (545,152,918)	831,783 (3,014,497)	16,670,329,617 (16,170,451,984)		

(Previous year figures are in brackets)

- 2. Debts due by concerns in which one or more Directors of the Corporation are interested as Directors/Partners/ Proprietors or as Share Holders in case of Private Companies.
- Total amount of loans disbursed during the year to concerns in which one or more Directors of the Corporation are interested as Directors, Partners, Proprietors or in the case of Private Companies as Members
- 4. Loans guraranteed by the State Government and/ or due by a Government Undertaking Rs. 709 lakhs

D. DURAIRAJG. SRINIVASANRAJEEV RANJANS. SUNDARCompany SecretaryChief Financial OfficerAddl. Chief Secretary/<br/>Chairman & Managing DirectorDirector

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO.
Chartered Accountants

Place : Chennai-35
Date : 19-08-2016
S. SEETHARAMAN
Partner

#### Schedule-J: SCHEDULE OF FIXED ASSETS AS ON 31.03.2016

			GROSS BLO	CK			DEPRECIAT	ION		NET BLO	оск
SI. No	Description of Asset	Cost as on 1.4.2015  (Rs.) (1)	Additions (Rs.) (2)	Deletions (Rs.) (3)	Cost as on 31.3.2016  (Rs.) (4)	As on 01.04.2015 (Rs.) (5)	Additions (Rs.) (6)	Deletions (Rs.) (7)	As on 31.3.2016 (Rs.) (8)	WDV as on 31.3.2016 (Rs.) (9)	WDV as on 31.3.2015 (Rs.) (10)
	TANGIBLE ASSETS										
1 2 3	Land - Freehold* Building Plant & Machinery	1,617,181,448 122,556,455	_ _	_ _	1,617,181,448 122,556,455	37,543,066	1,963,914	_	— 39,506,980	1,617,181,448 83,049,475	
	- Leased Assets	24,138,374	_	_	24,138,374	24,138,374		_	24,138,374	_	_
	- Office Equipments, Electrical fittings etc - Computer, UPS,	47,102,242	537,704	8,100	47,631,846	42,017,945	1,445,360	7,695	43,455,610	4,176,236	5,084,297
	Network & Server	52,238,619	7,634,062	646,074	59,226,607	48,311,007	4,320,827	627,403	52,004,431	7,222,176	3,927,612
	SUB TOTAL	123,479,235	8,171,766	654,174	130,996,827	114,467,326	5,766,187	635,098	119,598,415	11,398,412	9,011,909
4 5	Furniture & Fittings Vehicles	17,993,121 27,098,383	259,180 673,844	— 517,226	18,252,301 27,255,001	16,611,764 20,920,910	443,084 2,203,402		17,054,848 22,632,947	1,197,453 4,622,054	1,381,357 6,177,473
	Total Tangible Assets	1,908,308,642	9,104,790	1,171,400	1,916,242,032	189,543,066	10,376,587	1,126,463	198,793,190	1,717,448,842	1,718,765,576
	INTANGIBLE ASSETS										
6	Computer Software	3,652,430	534,543		4,186,973	912,455	1,173,247		2,085,702	2,101,271	2,739,975
	Total Intangible Assets	3,652,430	534,543	_	4,186,973	912,455	1,173,247	_	2,085,702	2,101,271	2,739,975
	GRAND TOTAL	1,911,961,072	9,639,333	1,171,400	1,920,429,005	190,455,521	11,549,834	1,126,463	200,878,892	1,719,550,113	1,721,505,551
	Previous Year	1,924,743,909	9,638,195	22,421,032	1,911,961,072	197,670,384	15,152,084	22,366,947	190,455,521	1,721,505,551	1,727,073,525

<sup>\*</sup> Includes amount added on revaluation Rs.1,535,003,100 PY Rs. 1,535,003,100

D. DURAIRAJ Company Secretary

G. SRINIVASAN Chief Financial Officer

**RAJEEV RANJAN** Addl. Chief Secretary/ Chairman & Managing Director S. SUNDAR Director

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO. **Chartered Accountants** 

Place: Chennai-35 S. SEETHARAMAN Date: 19-08-2016 Partner





# SCHEDULES TO BALANCE SHEET

Particulars	As on 31.03.2016 (Rs.)	As on 31.03.2015 (Rs.)	
Schedule-K: Other Assets			
Deferred Tax Asset	174,885,346	145,886,267	
Staff housing loan	21,474,223	28,641,225	
Other Advances & Deposit/other dues recoverable from borrowers after adjusting cumulative provision of Rs.79,07,330 (L.Y Rs.6,519,801)	57,983,788	38,297,293	
Prepaid Expenses	629,326	562,079	
Advance Income Tax	544,237,102	427,019,419	
Advance Interest Tax	494,144	494,144	
Advance Wealth Tax	4,756,820	3,967,100	
Advance Fringe Benefit Tax	815,697	815,697	
Dividend Deficit Account	_	14,146,440	
Total	805,276,446	659,829,664	



# SCHEDULES TO PROFIT & LOSS ACCOUNT

Particulars	For the year ended 31.03.2016 (Rs.)	For the year ended 31.03.2015 (Rs.)
Schedule-L : Income from operations		
Interest on loans and advances Interest on investments and Deposits	2,237,286,170 2,251,426	2,117,580,949 3,126,549
Total	2,239,537,596	2,120,707,498
Schedule-M : Other Income		
Dividend on shares	48,840,625	48,631,341
Profit on sale of assets	9,805,771	132,428
Other income		
Investigation fees	50,150,767	48,926,238
Upfront fee	25,910,888	25,257,692
Risk Coverage Receipts	23,378,291	20,954,034
Miscellaneous receipts	13,605,626	13,854,794
Bad debts recovered	35,970,307	53,325,173
Interest on advances to staff	1,855,889	2,404,675
Total	209,518,164	213,486,375
Schedule-N: Interest expended		
Interest on borrowings from SIDBI	361,475,739	428,241,054
Interest on borrowings from banks	317,504,618	257,124,237
Interest on deposits	461,515,677	380,242,152
Interest on bonds	148,054,146	147,759,373
Interest on others	1,104,452	22,732,603
Total	1,289,654,632	1,236,099,419
Schedule-O: Other Financial expenses		
Bank charges	118,339	118,161
Guarantee fee paid to Govt.of T.N.	7,500,000	7,595,903
Others	3,707,685	8,466,720
Bond issue expenses		53,090
Total	11,326,024	16,233,874
Schedule-P: Personnel Expenses		-
Salaries and allowances - CMD	1,267,893	567,343
Salaries - others	383,652,548	394,366,748
Contribution to Provident Fund	37,823,463	36,531,064
Staff Amenities and Welfare Exp	3,022,876	2,732,429
Staff Training and Seminar Expn	1,082,887	705,507
Sidir fidiriing dha seriinar Expri		



# SCHEDULES TO PROFIT & LOSS ACCOUNT

Particulars	For the year ended 31.03.2016 (Rs.)	For the year ended 31.03.2015 (Rs.)
Schedule-Q: Administrative expenses		
Travelling & Conveyance		
- CMD	5,551	162,510
- Others	6,008,108	5,973,320
Directors sitting fees & expenses	108,895	276,947
Rent, Rates, Insurance and Lighting	20,552,759	19,458,998
Postage, Telegrams & Telephones	4,161,162	3,862,279
Printing & Stationery	1,772,186	1,740,435
Publicity and Advertisement & Business promotion exp	enses 1,890,418	12,743,085
Repairs & Renewals	15,032,003	10,296,733
Inspection & Recovery cost	3,181,486	2,869,010
Audit Fees	529,743	296,803
Legal & other professional expn.	2,024,837	2,479,670
Corporate Social Responsibility	3,130,000	_
Books and Periodicals	424,236	352,917
Expenses on Office Vehicles	7,773,887	7,924,177
Computer Maintenance Expenses	2,532,795	2,785,470
Donation	_	4,740
Sundries	5,950,009	5,206,606
Total	75,078,075	76,433,700
Schedule R: Waiver and Write off		
Loans Written off	365,118,475	109,739,910
Other dues written off	7,422,268	7,534,271
Loans waived	_	31,747
Other dues waived	_	7,619
Total	372,540,743	117,313,547

Schedule S

# NOTES ANNEXED TO AND FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31<sup>ST</sup> MARCH. 2016.

## A. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES:

#### 1. General

The accompanying financial statements have been prepared on Going Concern Concept and presented under the historical cost convention except otherwise stated, conforming to the applicable provision and practices, Accounting Standards and guidelines issued by the Small Industries Development Bank of India (SIDBI).

## 2. Revenue Recognition

- a) Income and Expenditure are generally accounted on accrual basis unless otherwise stated.
- b) Interest on non performing assets, Investigation Fees, Upfront fees, Risk coverage receipts, lease income are accounted on cash basis.
- c) Dividend income is accounted in the year when the right to receive the payment is established.

# 3. Fixed Assets, Depreciation and Revaluation

- a) Fixed Assets other than Land are stated on historical cost basis. Costs directly incurred on acquisition/ take over are capitalized. Land is stated at Revalued Cost.
- b) Cost of Leased assets is amortized equally over the lease period. Accumulated lease adjustment is as per the Accounting Standard (AS 19) on leasing issued by the Institute of Chartered Accountants of India and the same has been reduced from the leased assets.
- c) Depreciation in the case of Office Premises (other than SIDCO shed) was provided under the Straight Line method and in respect of all other assets on written down value method as per the rates prescribed under Schedule II of the Companies Act, 2013 based on useful life of the asset. Depreciation is calculated on the number of days the assets have been put to use. Individual assets costing lesser than Rs. 5,000/- are depreciated in full.
- d) The book value of land whose value has undergone significant change is reviewed once in ten years, in order to relate them more closely to current fair value based on Revaluation reports. The carrying cost of the Land is increased to match with the Current Market value determined through appraisals conducted by independent qualified valuers and the resultant difference is credited to Revaluation Reserve account.

#### 4. Investment

All Investments are treated as Current and carried in the Financial Statements at lower of cost and fair value, determined on an individual scrip basis and as per the guidelines issued by SIDBI. Any reduction in the carrying amount and any reversal of such reduction is charged or credited to profit and loss account.



#### 5. Advances

Loans and Advances including Hire Purchase Financing are classified as Standard, Sub Standard, Doubtful and Loss as per the prudential norms prescribed by SIDBI and necessary provision required thereon is provided. Provision on Non-Performing Assets has been netted off against loans and advances/ other dues.

#### 6. Staff Benefits

## a. Short Term Employee Benefits

All employee benefits payable wholly within twelve months of rendering the service are classified as short term employee benefits. Short term employee benefits, including accumulated compensated absences as at the Balance Sheet date, are recognized as an expense as per the Corporation's scheme based on expected obligations on undiscounted basis.

#### b. Long Term Employee Benefits

The obligation for long term employee benefits such as long term compensated absence as at the Balance Sheet date, is provided for, based on actuarial valuation using the Project Unit Credit Method.

#### c. Contribution towards Provident fund

The Corporation's Provident Fund Scheme is a defined contribution plan.

The employees and the company make monthly contributions to a Provident Fund Trust, equal to a specified percentage of the covered employee's salary.

The contribution paid/ payable under the scheme is recognized during the period in which employee renders the related services.

# d. Contribution to Gratuity Fund

The liability for Gratuity to employees as at the Balance Sheet date is determined on the basis of actuarial valuation based on Project Unit Credit Method and is funded to a Gratuity fund administered by the trustees. The contribution thereof paid/ payable is charged in the books of account.

#### e. Voluntary Retirement Scheme (VRS)

The compensation paid towards VRS is expensed in the year of incidence.

## 7. Borrowing Costs

Borrowing Costs that are directly attributable to the acquisition, construction or production of qualifying assets are capitalized as part of the cost of the Assets. Other Borrowing costs are recognized as an expense in the period in which they are incurred.

#### 8. Leases

The Properties taken on Lease/ rental basis are under a term of Lease/ Agreement for a period of not less than 11 months and are renewable/ cancelable by mutual consent of both parties of the agreement/ Lease.

# 9. Accounting for Taxes on Income

Income tax expense is the aggregate amount of current tax and deferred tax charged/adjustment. Current year taxes are determined in accordance with the Income Tax Act, 1961,

and favourable judicial pronouncements/ legal opinion. Deferred Tax Asset and Liabilities are measured using tax rates and tax laws that have been enacted by the Balance Sheet date.

Deferred Tax Liability is recognized on timing differences, being the difference between the taxable income and accounting income that originates in one period and is capable of reversing in one or more subsequent periods. The same is recognized using the rates and tax laws that have been enacted or subsequently enacted till the date of Balance sheet. Deferred Tax Asset on carry forward benefit of losses, Loan loss provisioning, Provision for employee benefits, are recognized to the extent of virtual certainty of its realization against profits.

#### 10. Expenses on Intangible Assets

Intangible Assets comprising of system software are stated at cost of acquisition including any cost attributable for bringing the same to its working condition less accumulated depreciation. Any expenses on such software for support and maintenance payable annually are charged to revenue account. Capitalised software is depreciated as per the life applicable to server.

#### 11. Impairment of Assets

The carrying costs of Assets are reviewed each year to find out whether there is any Impairment on account of changes in circumstances and the same is recognized in accordance with the Accounting Standard 28.

## 12. Contingent Liabilities/ Provisions

Past events leading to possible or present obligations are treated as contingent liability. Provision is recognized in case of present obligations where a reliable estimate can be made and/ or where probable outflow of resources embodying economic benefits will be required to settle the obligation. No contingent assets are recognized in the accounts.

#### 13. Prior Period Adjustments

Considering the nature of Business, all prior period adjustments including those ascertained and determined during the year are accounted under respective heads of accounts.

#### 14. Appropriation of Repayments

- a. Loan receipts are appropriated as follows:
  - 1. Other dues
  - 2. Interest
  - 3. Principal
- b. Receipts in the case of one time settlement/ disposal of primary/collateral securities by the Corporation are appropriated as follows:
  - 1. Principal
  - 2. Other dues
  - 3. Interest
- c. Receipts subject to pending compliance of terms and conditions of OTS are appropriated as referred in (a) above.



### B. DISCLOSURES TO COMPLY WITH THE ACCOUNTING STANDARDS:

### 1. Employee Benefits:

### 1.1 GRATUITY

### I. PRINCIPAL ACTUARIAL ASSUMPTIONS

Particulars	31.03.2016	31.03.2015	
(Expressed as weighted averages)			
Discount Rate	7.60%	7.80%	
Salary Escalation Rate	7.50%	7.50%	
Attrition Rate	4.00%	4.00%	
Expected rate of return on Plan Assets	9.00%	9.00%	

# II. CHANGES IN THE PRESENT VALUE OF THE OBLIGATION (PVO) - RECONCILIATION OF OPENING AND CLOSING BALANCES

	(Rs. In	lakhs)
PVO as at the beginning of the period	3259.64	3124.69
Interest Cost	243.57	269.03
Current Service Cost	31.51	52.01
Past Service cost - (non vested benefits)	0	0
Past Service cost - (vested benefits)	0	0
Benefits paid	(273.83)	(203.80)
Actuarial (gain)/ loss on obligation	(8.79)	17.71
PVO as at the end of the period	3252.10	3259.64

# III. CHANGES IN THE FAIR VALUE OF PLAN ASSETS - RECONCILIATION OF OPENING AND CLOSING BALANCES

Fair value of plan assets as at the beginning of the period	3259.65	3124.69
Expected return on plan assets	281.04	275.28
Contributions	0	71.66
Benefits paid	(273.83)	(203.80)
Actuarial gain/ (loss) on plan assets	(2.57)	(8.19)
Fair value of plan assets as at the end of the period	3264.28	3259.65

### IV. ACTUAL RETURN ON PLAN ASSETS

Expected return on plan assets	281.04	275.28
Actuarial gain/ (loss) on plan assets	(2.57)	(8.19)
Actual return on plan assets	278.47	267.09

		31.03.2016 (Rs.	31.03.2015 in lakhs)
V.	ACTUARIAL GAIN / LOSS RECOGNIZED		
	Actuarial gain/ (loss) for the period - obligation	8.79	(17.71)
	Actuarial gain/ (loss) for the period - Plan Assets	(2.57)	(8.19)
	Total (gain)/ loss for the period	(6.22)	25.90
	Actuarial (gain)/ loss recognized for the period	(6.22)	25.90
	Unrecognized actuarial (gain)/ loss at the end of the p	period 0	0
VI.	AMOUNTS RECOGNISED IN THE BALANCE SHEET AND RI	ELATED ANA	LYSIS
	Present value of the obligation	3252.11	3259.65
	Fair value of Plan Assets	3264.29	3259.65
	Difference	(12.18)	0
	Unrecognized transitional liability	0	0
	Unrecognized past service cost - non vested benefits	0	0
	Amount determined under para 55 of AS 15R	(12.18)	0
	Net Liability recognized in the Balance Sheet	0	0
	Present value of the future reduction in contribution	10.10	•
	under para 59(b) of AS 15R	12.18	0
	Net Asset Recognised under para 59 of AS 15R	12.18	0
VII.	EXPENSES RECOGNISED IN THE STATEMENT OF PROFIT AI		
	Current service cost	31.51	52.01
	Interest cost	243.57	269.03
	Expected return on plan assets	(281.04)	(275.28)
	Net actual (gain)/ loss recognized in the year	(6.22)	25.90
	Transitional liability recognized in the year	0	0
	Past Service cost - (non vested benefits)	0	0
	Past Service cost - (vested benefits)	0	0
	Effect of limit as per para 59(b) read with para 61(g) of AS 15R	0	0
	Expenses recognized in the Statement of Profit and Los	•	71.66
VIII.	MOVEMENTS IN THE LIABILITY RECOGNIZED IN THE BALA		,
	Opening net liability	0	0
	Expense as above	(12.18)	71.66
	Contribution paid	0	(71.66)
	Closing net liability	(12.18)	0
IX.	AMOUNT FOR THE CURRENT PERIOD	(12110)	9
IA.	Present value of obligation	3252.11	3259.65
	Plan Assets	3264.29	3259.65
	Surplus/ (Deficit)	12.18	3239.00
	Experience adjustments on plan liabilities - (loss)/ gain	33.27	126.40
	Experience adjustments on plan assets - (loss)/ gain	(2.57)	(8.19)
	Expensive dajaninent on plan docto (1000)/ gain	(2.07)	(0.17)

Past Service cost - (vested benefits)

Actuarial gain/ (loss) on obligation

PVO as at the end of the period

Benefits paid



0

(204.16)

38.28

2772.07

0

(148.46)

190.19

2682.01

Χ.	MAJ	OR CATEGORIES OF PLAN ASSETS (AS PERCENTAG	E OF TOTAL PLAI	N ASSETS)
			31.03.2016	31.03.2015
		ernment of India Securities/ e Government Securities	55.00%	55.00%
	High	Quality Corporate Bonds	40.00%	40.00%
	Equi	ty Shares of listed companies	0.00%	0.00%
	Prop	erty	0.00%	0.00%
	Spec	cial Deposit Scheme	0.00%	0.00%
	Func	ds managed by insurer	0.00%	0.00%
	Mon	ey Market Instrument	5.00%	5.00%
	Total		100.00%	100.00%
XI.		RPRISE'S BEST ESTIMATE OF CONTRIBUTION NG NEXT YEAR	(Rs. in	lakhs)
	Parti	culars	31.03.2016	31.03.2015
	Best	Estimate of Contribution	30.00	52.01
1.2	EAR	NED LEAVE		
	I.	PRINCIPAL ACTUARIAL ASSUMPTIONS (Expressed as weighted averages)	31.03.2016	31.03.2015
		Discount Rate	7.60%	7.80%
		Salary Escalation Rate	7.50%	7.50%
		Attrition Rate	4.00%	4.00%
		Expected rate of return on Plan Assets	0.00%	0.00%
	II.	CHANGES IN THE PRESENT VALUE OF THE OBLIGATION OPENING AND CLOSING BALANCES	TION (PVO) - REC (Rs. in	
			31.03.2016	31.03.2015
		PVO as at the beginning of the period	2682.01	2385.09
		Interest Cost	201.23	205.67
		Current Service Cost	54.69	49.52
		Past Service cost - (non vested benefits)	0	0
			_	•



# III. CHANGES IN THE FAIR VALUE OF PLAN ASSETS - RECONCILIATION OF OPENING AND CLOSING BALANCES

		(Rs. in	akhs)
		31.03.2016	31.03.2015
	Fair value of plan assets as at the beginning		
	of the period	0	0
	Expected return on plan assets	0	0
	Contributions	204.16	148.46
	Benefits paid	(204.16)	(148.46)
	Actuarial gain/ (loss) on plan assets	0	0
11.7	Fair value of plan assets as at the end of the period	0	0
IV.	ACTUAL RETURN ON PLAN ASSETS	0	0
	Expected return on plan assets  Actuarial gain/(loss) on plan assets	0	0
	Actual return on plan assets	0	0
V.	ACTUARIAL GAIN / LOSS RECOGNIZED	O	O
٧.	Actuarial gain/(loss) for the period - obligation	(38.28)	(190.19)
	Actuarial gain/(loss) for the period - Plan Assets	00.20)	(170.17)
	Total (gain)/loss for the period	38,28	190,19
	Actuarial (gain)/loss recognized for the period	38.28	190.19
	Unrecognized actuarial (gain)/loss at the end		
	of the period	0	0
VI.	AMOUNTS RECOGNISED IN THE BALANCE SHEET AND	RELATED A	NALYSIS
	Present value of the obligation	2772.07	2682.01
	Fair value of Plan Assets	0	0
	Difference	2772.07	2682.01
	Unrecognized transitional liability	0	0
	Unrecognized past service cost - non vested benefits	0	0
	Liability recognized in the Balance Sheet	2772.07	2682.01
VII.	EXPENSES RECOGNISED IN THE STATEMENT OF PROFIT	AND LOSS	
	Current service cost	54.69	49.52
	Interest cost	201.23	205.67
	Expected return on plan assets	0	0
	Net actual (gain)/ loss recognized in the year	38.28	190.19
	Transitional liability recognized in the year	0	0
	Past Service cost - (non vested benefits)	0	0
	Past Service cost - (vested benefits)	0	0
	Expenses recognized in the Statement of Profit and Lo	oss 294.21	445.38



31.	03.2016		31.03.2015
	(Pe	in	lakhs)

0.00%

0.00%

0.00%

0.00%

VIII.	MOVEMENTS IN THE LIABILITY RECOGNIZED IN THE BA	LANCE SHEET	
	Opening net liability	2682.01	2385.09
	Expense as above	294.21	445.38
	Contribution paid	(204.15)	(148.46)
	Closing net liability	2772.07	2682.01
IX.	AMOUNT FOR THE CURRENT PERIOD		
	Present value of obligation	2772.07	2682.01
	Plan Assets	0	0
	Surplus/ (Deficit)	(2772.07)	(2682.01)
	Experience adjustments on plan liabilities - (loss)/ gain	า (15.39)	(58.95)
	Experience adjustments on plan assets - (loss)/ gain	0	0
Χ.	MAJOR CATEGORIES OF PLAN ASSETS (AS PERCENTAGE	E OF TOTAL	PLAN ASSETS)
	Government of India/State Govt. Securities	0.00%	0.00%
	High Quality Corporate Bonds	0.00%	0.00%
	Equity shares of listed companies	0.00%	0.00%
	Property	0.00%	0.00%
	Special Deposit Scheme	0.00%	0.00%
	Funds managed by Insurer	0.00%	0.00%

### XI. ENTERPRISE'S BEST ESTIMATE OF CONTRIBUTION DURING NEXT YEAR

Best Estimate of Contribution 0 0

## 2. Segment Reporting:

Others **Total** 

The Corporation is engaged primarily in the business of financing and there are no separate reportable segments as per AS-17 (Segment Reporting)

### 3. Related Party Disclosures (AS-18)

### **Key Managerial Personnel**

Name	Designation	Period
Thiru S.K. Prabakar	MD	From 01.04.15 to 10.01.16
Tmt. Supriya Sahu	MD	From 11.01.16 to 31.03.16
Thiru G. Srinivasan	DGM	From 01.04.15 to 31.03.16
Thiru D. Durairaj	Company Secretary	From 01.04.15 to 31.03.16
Remuneration paid to Rs. 29.43 lakhs).	Key Managerial Personnel	Rs.35.34 lakhs (Previous Year

#### 4. Earnings per Share:

The calculation on basic and diluted earning per share is given below:

	(Rs. in lakhs)	
	31.03.2016	31.03.2015
Earnings for the year (Basic and Diluted)	3497.60	2573.49
Weighted average number of shares taken for computation	32,09,956	30,84,956
Number of shares outstanding at the year end	32,09,956	32,09,956
Earnings Per Share (Rs.)	108.96	83.42

#### 5. **Deferred Tax Assets/ Liabilities:**

The major components of Deferred tax Assets/Deferred tax Liabilities are as follows:

•	•	
.03.2016	31.03.20	

(Rs. in lakhs)

DTA/DTL COMPONENTS	31.03.2016	31.03.2015
Deferred Tax Assets		
1. Loan Loss Provisions	993.77	754.17
2. Provision for employee benefits	959.36	911.61
Total - DTA (A)	1953.13	1665.78
Deferred Tax Liabilities		
On account of Depreciation (B)	204.28	206.92
Net Deferred Tax {(A) - (B)}	1748.85	1458.86
Deferred Tax Asset Previous Year	1458.86	1487.52
Provision for Deferred Tax	289.99	(28.66)

#### 6. Revaluation of Lands:

Revaluation of lands owned by the Corporation was done through appraisals conducted by independent qualified valuers on 31-03-2007 and the resultant appreciation held under revaluation reserve as on 31.03.2016 is Rs.15,350.03 lakhs.

7. Depreciation has been provided on the basis of useful life of the assets as prescribed by Schedule II to the Companies Act 2013.

The useful life of the assets in respect of Software is estimated at 6 years.

#### C. DISCLOSURE TO COMPLY WITH THE REQUIREMENT OF CONTROLLING AUTHORITIES OF THE CORPORATION

- 1) Provisions for loan losses have been made on the outstanding after considering monies held under deposits. All credit exposures are classified as per the Regulator's guidelines into performing and non-performing assets. NPAs are further classified into sub standard, doubtful and loss assets based on the criteria stipulated by the Regulator and provisions are made as per the Accounting Policy.
- An additional provision of Rs.233.02 lakhs was required during the year towards Standard 2) Assets as against Rs.200.34 lakhs made during the last year on the Standard Assets as per SIDBI provisioning norms.



### 3) MOVEMENT OF PROVISIONS:

(Rs. in lakhs)

PARTICULARS	NPA	INVESTMENTS	OTHER ASSETS	TOTAL
Opening Provisions for advances/				
investments/ other assets	5482	554	65	6101
Add: Addition during the year	0	0	14	14
Less: Write Offs/ Write Backs/Recovery				
during the year	(1516)	(48)	0	(1564)
Closing Balance	3966	506	79	4551

# 4) DATA ON WORKING RESULTS AND FINANCIAL POSITION (Disclosure made to the extent possible in compliance with SIDBI's guidelines, vide Circular dated 04.05.2001)

		<b>Current Year</b>	<b>Previous Year</b>
A.	Interest income as a percentage of average working funds	11.33%	11.31%
B.	Non-interest income as a percentage of average working funds	1.07%	1.12%
C.	Operating Profit as a percentage of average working funds	3.27%	3.04%
D.	Operating Profit per employee (Rs. In lakhs)	14.42	11.98
E.	Net Risk Weighted Assets (Rs. in lakhs)	1,92,840	1,87,575
F.	Core Capital Adequacy Ratio	16.80%	16.02%
G.	Tier II Capital Adequacy	4.73%	4.74%
H.	Capital Adequacy Ratio (CAR)	21.53%	20.76%
l.	Percentage of Net NPAs to Net Loans and Advances	7.03%	6.17%
J.	Percentage of Net NPA (Sub Standard) to Net Loans and Advances	3.87%	3.38%
K.	Percentage of Net NPA (Doubtful) to Net Loans and Advances	3.16%	2.79%

### L) Movement of NPAs

(Rs. in lakhs)

FINANCIAL YEAR 2015-16		2014-15				
LOAN CATEGORY	GROSS	PROV	NET	GROSS	PROV	NET
SUB STANDARD	7621	1164	6457	6402	931	5471
DOUBTFUL	7834	2655	5179	8850	4409	4441
LOSS	232	146	86	213	140	73
TOTAL	15687	3965	11722	15465	5480	9985

### 5. Credit exposures as percentage to total assets, in respect of:

- The largest single borrower is Rs.3,000 lakhs,1.48% to total assets.
- The largest single borrower group is Rs.3,000 lakhs, 1.48% to total assets.
- The 10 largest borrowers is Rs.14,062 lakhs, 6.94% to total assets.
- The 10 largest borrower group is Rs.14,062 lakhs, 6.94% to total assets.

### 6. LIQUIDITY:

MATURITY PATTERN OF ASSETS AND LIABILITIES

In compiling the information of Maturity pattern, certain estimates and assumptions have been made by the Management, which have been relied upon by the auditors.

(Rs. in lakhs)

	<=1 YR	>1 YR				>10 YRS	TOTAL
PARTICULARS		& UPTO	& UPTO	& UPTO	& UPTO		
		3 YRS	5 YRS	7 YRS	10 YRS		
ASSETS	70082	63676	33140	15017	3279	17356	202550
LIABILITIES	67221	38136	21290	2368	21824	51711	202550
GAP	2861	25540	11850	12649	-18545	-34355	0

### D. OTHER MATTERS

- a) TIIC was holding 12,33,910 shares in M/s. Chettinad Cement Corporation Limited (CCCL) as on 31.03.2015. During the year CCCL consolidated 20,000 Equity shares of Rs. 10/- each into 1 share of Rs. 2,00,000/- each. Accordingly TIIC was allotted 61 Equity shares of Rs. 2,00,000/- each. For fractional entitlement for the balance 13,910 preconsolidated shares, TIIC received Rs.1,00,15,200/- at a price of Rs. 720/- per share. After adjusting the average cost of our investment, the balance amount of Rs.97.20 lakhs was taken as profit on sale of shares in our books. Subsequently M/s. CCCL was converted into a Private Company and the name has been changed to M/s. Chettinad Cement Corporation Private Limited.
- b) Loans and advances include Rs.102.45 crores of financial assistance extended to certain sugar mills under co-operative/ public sector under the directions of the State Government vide GO (MS) No.45 INDS (MIF 2) dated 07.03.2008.
- c) <u>Confirmation of Loans and Advances:</u>

Balance in respect of loan accounts have been treated as confirmed, since there is no dispute regarding the demand notice (which includes outstanding amount) sent by the Corporation.

- d) Dividend deficit of Rs.141.46 lakhs representing minimum guaranteed dividend paid to IDBI & others out of funds received from the Government of Tami Nadu by way of subvention, has been provided for in the books and will be paid back to the Government in the year 2016-17 as the Corporation has fully wiped out the accumulated losses during the financial year 2015-16.
- e) Income Tax department has raised certain demands in connection with accrued interest on sticky loans and deduction u/s 36, etc. The Corporation has earlier won the cases in the Income Tax Appellete Tribunal. However the Department went on appeal to the High Court and the High Court has now given the verdict in favour of the Corporation. Order giving effect to the High Court Judgement is yet to be received from the Income Tax Department. No tax demand is pending as at 31.03.2016.



- f) The minimum guaranteed dividend payable to the Government of Tamil Nadu at the rate of 3.5% / 7.5% amounting to Rs.317.49 lakhs for the financial years from 1997-98 to 1999-2000 has been provided for in the accounts during the year, as the Corporation has fully wiped out the accumulated losses.
- g) A sum of Rs.1.17 crores shown under Venture Capital Fund was invested earlier in shares of M/s Industrial Venture Capital Limited (IVCL). The share value has already been depreciated to Re.1. The fund is no longer required and hence a sum of Rs.1 crore has been credited to profit and loss account through excess provision on Investments written back and the balance amount of Rs.0.17 crores has been taken to P&L appropriation account.

### E. Contingent Liabilities:

		(Rs. in	lakhs)
Par	ticulars	Current Year	Previous Year
(i)	Claims of borrowers not acknowledged as debts	377	377
(ii)	Others	530	489

- **F.** The Corporation has no "suppliers/ vendors" as such to be classified as required by "The Micro, Small and Medium Enterprises Development Act, 2006".
- **G.** Figures of the previous year have been regrouped/rearranged, wherever necessary.

D. DURAIRAJ G. SRINIVASAN RAJEEV RANJAN S. SUNDAR
Company Secretary Chief Financial Officer Addl. Chief Secretary/ Director
Chairman & Managing Director

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO.
Chartered Accountants

Place : Chennai-35
Date : 19-08-2016
S. SEETHARAMAN
Partner

A)	CASH FLOW FROM OPERATING ACTIVITIES:		2015-2016 Rs.	2014-2015 Rs.
	Net Profit/(Loss) before Tax Adjustments for:		393,760,556	403,614,988
	Depreciation & lease charge for the year Loan loss provisioning and writeoffs		11,549,834 —	15,152,084 20,034,392
	Loss/(Profit) on Sale of Fixed Assets	_	(9,805,771)	(132,428)
		_	395,504,619	438,669,036
	Adjustment for: (increase) decrease in Investments (increase) decrease in advances (Increase) decrease in other assets Increase (decrease) in other Liabilities	_	(4,846,033) (499,877,633) (130,594,143) 43,566,462	(5,151,528) (1,069,856,426) (95,365,990) (332,881,785)
		(i)	(196,246,728)	(1,064,586,693)
	Direct Taxes due / paid	(ii)	(83,000,000)	(142,600,000)
		(i + ii)	(279,246,728)	(1,207,186,693)
B)	CASHFLOW FROM INVESTMENT ACTIVITIES: Purchase of Fixed Assets Proceeds from sale of assets	-	(9,639,333)	(9,638,195)
	Proceeds from sale of assers	-	10,145,600	186,513
C)	CASHFLOW FROM FINANCING ACTIVITIES:	-	506,267	(9,451,682)
·	Increase (decrease) in capital		_	375,000,000
	Increase (decrease) in borrowings		(161,057,765)	(283,256,221)
	Increase (decrease) in deposits	-	473,810,413	1,230,012,658
	Not in ore goo ((de ore goo) in leash, and	_	312,752,648	1,321,756,437
	Net increase/(decrease) in cash and cash equivalents  Cash and Cash equivalents at the	(A+B+C)	34,012,187	105,118,062
	beginning of the year  Cash and Cash equivalents at the		536,693,442	431,575,380
D)	end of the year  DETAILS OF CASH AND CASH EQUIVALENTS	<b>3</b>	570,705,629	536,693,442
	AT THE END OF THE YEAR		10 004 001	9 407 605
	Cash in hand Reserve Bank of India		10,804,981 238,844	8,497,625 170,886
	Current A/c with Scheduled Banks		554,889,295	527,719,431
	Term Deposits with Banks	_	4,772,509	305,500
	TOTAL		570,705,629	536,693,442
				S. SUNDAR Director

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO.
Chartered Accountants

**S. SEETHARAMAN**Partner

Place: Chennai-35 Date: 19-08-2016



R. THIRUPPATHI VENKATASAMY, IA & AS

ACCOUNTANT GENERAL (E & RSA)
TAMIL NADU

COMMENTS OF THE COMPTROLLER AND AUDITOR GENERAL OF INDIA UNDER SECTION 143(6)(b) OF THE COMPANIES ACT, 2013 ON THE FINANCIAL STATEMENTS OF TAMIL NADU INDUSTRIAL INVESTMENT CORPORATION LIMITED, CHENNAI FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2016.

The preparation of financial statements of Tamilnadu Industrial Investment Corporation Limited, Chennai for the year ended 31st March 2016 in accordance with the financial reporting framework prescribed under the Companies Act, 2013 is the responsibility of the management of the company. The Statutory Auditors appointed by the Comptroller and Auditor General of India under Section 139(5) of the Act is/are responsible for expressing opinion on these financial statements under Section 143 of the Act based on independent audit in accordance with standards on auditing prescribed under section 143 (10) of the Act. This is stated to have been done by them vide their Audit Report dated 19.08.2016/27.09.2016 (revised)

I, on behalf of the Comptroller and Auditor General of India, have conducted a supplementary audit under Section 143(6)(a) of the Act of the financial statements of Tamilnadu Industrial Investment Corporation Limited for the year ended 31st March 2016. This supplementary audit has been carried out independently without access to the working papers of the Statutory Auditors and is limited primarily to inquiries of the Statutory Auditors and company personnel and a selective examination of some of the accounting records. On the basis of my audit nothing significant has come to my knowledge which would give rise to any comment upon or supplement to the Statutory Auditors' Report.

For and on behalf of the Comptroller & Auditor General of India

Place: CHENNAI Date: 29.09.2016 R. THIRUPPATHI VENKATASAMY
Accountant General



# PATTERN OF SHAREHOLDING AS ON 31.03.2016

S.No.	Pattern of Shareholding	No. of Shares (Rs. 1000 each)	% as on 31.03.2016
1.	Government of Tamilnadu	3,035,228	94.56
2.	Small Industries Development Bank of India, Mumbai	1,70,000	5.30
3.	Government of Puducherry	1,500	0.05
4.	General Insurance Corporation of India and Subsidiaries	785	0.02
5.	LIC of India	375	0.01
6.	Others	2,068	0.06
	TOTAL	3,209,956	100.00



## THE TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LIMITED

## **HEAD OFFICE**

Ann	. 'MHU' Complex, la Salai, Nandanam, ennai - 600 035. Website: t	TELEPHONE 044-24331203 044-24306100 http://www.tiic.org	FAX 044- 24347150 044- 24347209	<b>E-MAIL</b> ho@tiic.org
1)	CHENNAI			
	New No. 692, Anna Salai, Ground Floor, Right Wing, Nandanam, Chennai - 600 035.	044- 24315989	044- 24315161	rmchennai@tiic.org
<b>2</b> )	COIMBATORE			
	No. 94, Dr. Nanjappa Road, I Floor United Shopping Complex, Coimbatore - 641 018.	0422- 2302231	0422- 2303316	rmcoimbatore@tiic.org
<b>3</b> )	MADURAI			
	No. 1A, 2nd East Main Street I Floor, Anna Nagar, Madurai 625 02	0452- 20. 2533018	0452- 2521619	rmmadurai@tiic.org
<b>4</b> )	SALEM			
	Sri Lakshmi Complex, 1st Floor 4/22, Omalur Main Road Swarnapuri, Salem - 636 004.	0427- 2448315	0427- 4042076	rmsalem@tiic.org
<b>5</b> )	TIRUNELVELI			
	5C / 5B, Hotel Shakuntala Shopping ( II Floor, Trivandrum Road, Vannarpettai, Tirunelveli - 627 003	Complex 0462- 2502721	0462- 2502182	rmtirunelveli@tiic.org
<b>6</b> )	TRICHY			
ŕ	K.R.T. Building, <b>II</b> Floor, No. 33, Promenade Road, Contontment, Trichy - 620 001.	0431- 2414177	0431- 2416625	rmtrichy@tiic.org
	merry - 020 001.	BRANCH OFFICES		
1)	CHENNAI			
	New No. 692, Anna Salai, Ground Flo Right Wing, Nandanam, Chennai - 600 035.	oor, 044- 24315979		bmchennai@tiic.org
<b>2</b> )	TIRUVALLUR			
	86, C&D, II Main Road, Ambattur Industrial Estate, Chennai - 600 058.	044- 26257664		bmtiruvallur@tiic.org
<b>3</b> )	TAMBARAM			
-	No. 27, 1st Floor, Rajaji Road Tambaram West (Near National Theo Chennai - 600 045.	044- atre) 22260910		bmtambaram@tiic.org

		TELEPHONE	FAX	E-MAIL
<b>4</b> )	VELLORE			
	Vasan ENT Clinic, I Floor, 73/A, Katpadi Main Road, Gandhi Nagar, Vellore - 632 006	0416- 2249861		bmvellore@tiic.org
<b>5</b> )	CUDDALORE			
	Arcot Woodlands (Annex), 3rd Floor 1, Bharathi Road, Cuddalore - 607 001	04142- 230831		bmcuddalore@tiic.org
<b>6</b> )	COIMBATORE			
	No. 94, Dr. Nanjappa Road, I Floor, United Shopping Complex, Coimbatore - 641 018.	0422- 2380520		bmcoimbatore@tiic.org
<b>7</b> )	TIRUPUR			
	Kumaran Shopping Complex, II Floor, Kumaran Road, Near Railway Station Tirupur - 641 601.	0421- 2207489		bmtiruppur@tiic.org
<b>8</b> )	ERODE			
	C.S. Sengottiah Complex, II Floor, No. 23, Chidambaram Colony, 80 feet Road, Periyar Nagar, Erode - 638 001.	0424- 2262080		bmerode@tiic.org
<b>9</b> )	KURICHI Plot No. 91, First Floor, Kurichi SIDCO Industrial Estate (West) Pollachi Main Road, Kurichi Village Coimbatore - 641 021	0422- 2670084		bmkurichi@tiic.org
<b>10</b> )	MADURAI			
	No. 1A, 2nd East Main Street, I Floor, Anna Nagar, Madurai - 625 020.	0452- 2533331		bmmadurai@tiic.org
11)	DINDIGUL			
	Plot No.9, Spencer Compound, II Floor, Tiruvalluvar Salai, Near Bus Stand, Dindigul - 624 003.	0451- 2433785		bmdindigul@tiic.org
<b>12</b> )	KARAIKUDI			
	S.P.K. Corporate Centre, II Floor No. 45, Shanmuga Raja Road (Opposite to Dr. Ambedkar Statue) Karaikudi - 630 002.	04565- 238746		bmkaraikudi@tiic.org
13)	SALEM			
	Sri Lakshmi Complex, I Floor 4/22, Omalur Main Road, Swarnapuri, Salem - 636 004.	0427- 2440444	0427- 4042054	bmsalem@tiic.org

		TELEPHONE	FAX	E-MAIL
14)	NAMAKKAL			
	No. 20/127A-5A, First Floor 80 Feet Road, Salem Road Namakkal - 637 001	04286- 277667 277668		bmnamakkal@tiic.org
15)	DHARMAPURI DDDC Building (Upstairs), Pennagaram Road, Dharmapuri - 636 702.	04342- 260866		bmdharmapuri@tiic.org
<b>16</b> )	HOSUR No. 7, II Cross, II Floor, Kamaraj Colony, Hosur - 635 109.	04344- 222876		bmhosur@tiic.org
17)	<b>TIRUNELVELI</b> 5C/5B, Hotel Shakuntala Shopping Complex, II Floor, Trivandrum Road, Vannarpettai, Tirunelveli - 627 003.	0462- 2502038		bmtirunelveli@tiic.org
18)	TUTICORIN  No. 4/35, N.P.S. Complex, II Floor, Polpettai, Near Bus Stand, Tuticorin - 628 002.	0461- 2346082		bmtuticorin@tiic.org
<b>19</b> )	NAGERCOIL 143, Cape Road, Nagercoil - 629 001.	04652- 232859		bmnagercoil@tiic.org
<b>20</b> )	SIVAKASI No. 98/C4, Second Floor, Chairman Shanmuga Nadar Road, Sivakasi - 626 123	04562- 229322		bmsivakasi@tiic.org
21)	TRICHY KRT Building, II Floor, No. 33, Promenade Road, Cantonment, Trichy - 620 001.	0431- 2460498		bmtrichy@tiic.org
<b>22</b> )	PUDUKKOTTAI 'Mena Complex', II Floor, T.S. No.2430/31, West Main Street, Pudukkottai - 622 001.	04322- 222354		bmpudukkottai@tiic.org
23)	THANJAVUR 2854, N.G.K. Apartment, Opp. to Arul Theatre, Nanjikottai Road, Thanjavur - 613 001.	04362- 230465		bmthanjavur@tiic.org

		TELEPHONE	FAX	E-MAIL
24)	KARUR 526, North Pradakshanam Road, LIC Unit I Building, Karur - 639 001.	04324- 235581		bmkarur@tiic.org
<b>25</b> )	VILLUPURAM  23A, Ranganathan Street, I Floor Woodlands Complex, Chennai-Trichy Trunk Road, Villupuram - 605 602	04146- 229131		bmvillupuram@tiic.org
		FIELD OFFICES		
1)	TIRUVANNAMALAI			
	4-A, Lakshmipuram I Floor, Bye-Pass Road, Gandhi Nagar, Tiruvannamalai - 606 602.	04175- 253032		bmtiruvannamalai@tiic.org
2)	RAMANATHAPURAM  No.1130-C, I Floor, Opp. To Sothurani, Ramnad-Rameswaram Road, Bharathi Nagar, Ramanathapuram - 623 504.	04567- 232474		bmramnad@tiic.org
3)	THENI  No. 3-A, I Floor, Jegannathan Street, Old T.V.S. Road, Bungalamedu, Theni - 625 531.	04546- 251982		bmtheni@tiic.org
4)	VIRUDHUNAGAR  No. 100, Railway Feeder Road,  Virudhunagar - 626 001.	04562- 243911		bmvirudunagar@tiic.org
5)	PERAMBALUR  No. 132, I Floor, Mathanagopalapuram 2nd Street, Perambalur - 621 212	04328- 276659		bmperambalur@tiic.org
6)	NAGAPATTINAM  Door No. 12/1, LRJ Complex, II Floor, (Opp. to Military Canteen)  Naduvar Keela Street  Nagapattinam - 611 001.	04365- 225656		bmnagapattinam@tiic.org



## PRINCIPAL OFFICERS AT HEAD OFFICE

SI. No.	Name of the official (Thiru/Tmt.)	Designation
1.	S. Govind Swamynathan	General Manager
2.	T. Kirubakaran	General Manager
3.	G. Srinivasan	Deputy General Manager
4.	S. Muralidharan	Deputy General Manager
5.	K.V. Subramanian	Deputy General Manager
6.	P. Ilango	Deputy General Manager
7.	S. Varadarajan	Assistant General Manager
8.	T.S. Sukumar	Assistant General Manager
9.	N. Kalathy	Assistant General Manager
10.	S. Sashikala	Assistant General Manager
11.	R. Kishore Kumar	Assistant General Manager
12.	S. Ashok	Senior Manager
13.	K. Seetharaman	Senior Manager
14.	B. Maragatham	Senior Manager
15.	S. Arunasalarajan	Senior Manager
16.	D. Durairaj	Senior Manager
17.	M. Rangaraju	Senior Manager
18.	S. Chockanathan	Senior Manager