

# THE TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LIMITED

REGD. OFFICE: 'MHU' COMPLEX, 692, ANNA SALAI, NANDANAM, CHENNAI - 600 035.



SIXTY EIGHTH
ANNUAL REPORT AND STATEMENT OF ACCOUNTS
MARCH 31, 2017

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# **CONTENTS**

S.No.	Particulars	Page
1.	BOARD OF DIRECTORS	5
2.	SYNOPSIS OF BALANCE SHEET	6
3.	YEARS AT A GLANCE	7
4.	NOTICE TO THE SHARE HOLDERS	8
5.	REPORT OF THE BOARD OF DIRECTORS	9
6.	INDEPENDENT AUDITORS' REPORT TO THE SHARE HOLDERS	46
7.	BALANCE SHEET	52
8.	PROFIT AND LOSS ACCOUNT	53
9.	SCHEDULES TO BALANCE SHEET	55
10.	SCHEDULES TO PROFIT AND LOSS ACCOUNT	66
11.	NOTES FORMING PART OF PROFIT AND LOSS ACCOUNT AND BALANCE SHEET	68

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# **Board of Directors**

# as on 05.09.2017

# 1. Thiru Satyabrata Sahoo, IAS.,

Chairman and Managing Director, The Tamilnadu Industrial Investment Corporation Ltd.,

# 2. Thiru Mangat Ram Sharma, IAS.,

Prl. Secretary to Government Micro, Small & Medium Enterprises Department Government of Tamilnadu

# 3. Thiru R. Venkatesan, IAS.,

Managing Director, TAMIN
Representing Industries Department
Government of Tamilnadu

# 4. Dr. R. Anandakumar, IAS.,

Addl. Secretary to Government Finance Department,
Government of Tamilnadu

### 5. Thiru V. Sridhar

General Manager, Small Industries Development Bank of India (SIDBI)

# 6. Tmt. Chitra Alai

General Manager Small Industries Development Bank of India (SIDBI)

# 7. Thiru S. Gunasegaran

Retired Bank Executive

# 8. Thiru N. Xavier Thomas

Retired Bank Executive

# **Auditors**

# M/s. C.S. Hariharan & Co.,

Chartered Accountants Chennai

# **Principal Bankers**

Indian Bank Union Bank of India Canara Bank State Bank of India



# **SYNOPSIS OF BALANCE SHEET**

		Rs. in lakhs
As on 31.03.2016	CAPITAL & LIABILITIES	As on 31.03.2017
32,100	Paid up Capital	32,100
17,395	Reserves & Surplus	20,106
1,250	Loan in lieu of capital	1,250
48,967	Deposits	51,545
15,000	Bonds	15,000
33,565	Refinance from SIDBI	19,855
39,584	Line of Credit – Banks	46,378
14,690	Other Liabilities	16,348
2,02,551	Total	2,02,582

	PROPERTY & ASSETS	
5,707	Cash & Bank Balances	8,617
4,892	Investments	4,895
1,66,703	Loans & Advances	1,62,848
17,196	Fixed Assets	17,231
8,053	Other Assets	8,991
_	Profit & Loss A/c	_
2,02,551	Total	2,02,582



# YEARS AT A GLANCE

Rs. in lakhs

RESOURCES			As on N 2016	March 31st 2017
Share Capital			32,100	32,100
Reserves & Surplus			17,395	20,106
Loan in lieu of Capital			1,250	1,250
Bonds			15,000	15,000
Deposits			48,967	51,545
Refinance from SIDBI			33,565	19,855
Line of Credit - Banks			39,584	46,378
FINANCIAL HIGHLIGHTS			2015-2016	2016-2017
Gross Income			24,491	25,800
Financial cost			13,010	13,118
Establishment and administrative expense	S		5,019	5,055
Other provisions / writeoff			2,424	3,624
Net Profit before tax			4,038	4,003
Net Profit after tax			3,498	3,097
ODED A TIONIC	2	2015-2016	2010	 5-2017
OPERATIONS	No.	Amount	No.	Amount
(i) Total assistance sanctioned (All types gross)	1,950	1,44,923	1,582	1,23,415
a) Micro and Small Enterprises	1,818	1,00,774	_	_
(ii) Amount of assistance disbursed	_	1,24,118	_	1,06,535
(iii) Amount of assistance outstanding (All types)	_	1,70,670	_	1,66,977



# THE TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LIMITED 692, Anna Salai, Nandanam, Chennai - 600 035

**NOTICE** is hereby given that the 68th Annual General Meeting of the Company will be held at the Registered Office at No.692, Anna Salai, Nandanam, Chennai 600 035 on Wednesday, the 27th September, 2017 at 4.00 p.m. to transact the following business.

# 1. ORDINARY BUSINESS:

- 1. To receive, consider and adopt the Audited Financial Statement of the Corporation for the Financial Year ended March 31, 2017 and Reports of the Board of Directors and Auditors thereon.
- 2. To declare 1% dividend on the paid up value of shares for the Financial Year 2016-2017.
- 3. To transact other business of which due notice is given to the Corporation.

(By order of the Board)

**D. DURAIRAJ**COMPANY SECRETARY

Place: Chennai-35

Dated: 05<sup>st</sup> September, 2017

N.B. A member entitled to attend and vote, may appoint a proxy to attend and vote instead of himself and a proxy need not be a member of the company. The instrument appointing the proxy should, however, be deposited at the registered office of the company not less than forty eight hours before the commencement of the meeting.

# REPORT OF THE BOARD OF DIRECTORS

The Board of Directors takes immense pleasure in presenting the 68th Annual Report of the Corporation along with Audited Balance Sheet as at 31.03.2017 and Profit & Loss Account for the financial year ended 31st March 2017. The highlights of performance for the financial year 2016-17 are given below.

# **Highlights**

- The Corporation has registered net profit for the Fourteenth consecutive year. For the Financial year ended 31.03.2017, it has made a net profit of Rs. 30.97 crores against Rs. 34.98 crores last year.
- The Operating Profit (profit before writeoff of loans and Taxes) for the financial year 2016-17 is Rs.76.26 crores as against Rs. 64.60 crores during the last year.
- The total loan portfolio for the financial year 2016-17 is Rs.1669.77 crores as against Rs. 1706.70 crores during last year.
- Standard Assets for the financial year 2016-17 is Rs. 1533.70 crores as against Rs1549.83 crores during last year.
- The Gross NPA as on 31/03/2017 decreased to 8.15% as against 9.19% during the last year. Likewise, the net NPA as on 31/03/2017 decreased to 5.82% as against 7.03% during the last year.
- The Capital Adequacy Ratio has increased to 23.13% as on 31.03.2017 as against 21.53% in previous year i.e. 31.03.2016.
- Establishment expenses, expressed as a percentage to total income, has decreased to 16.96% in 2016-17 from 17.43% during the last year.
- Gross recoveries is Rs1304.69 crores, for 2016-17 as against Rs. 1397.95 crores during 2015-16.

# Business Environment Economic Scenario:

# Global:

- In the update to the World Economic Outlook (WEO) released in January 2017 the IMF says that Global growth is expected to pick up modestly in 2017, after slowing down in 2016. Advanced economies (AEs) are expected to build upon the slow gathering of momentum that started in the second half of 2016, led by the US and Japan. However, uncertainty surrounds the direction of US macroeconomic policies with potential global spillovers. Global growth in 2016 was the weakest since 2008-09.
- Hence it is anticipated that the global growth will rise to a rate of 3.4 percent in FY 2017 and 3.6 percent in FY 2018, from 3.1 percent in FY 2016. Much of the better growth performance stems from improvements in some large emerging markets and low income economies that in 2016 were exceptionally stressed.
- The IMF reports that the big factor in India has been the currency reform which apparently has led to some cash shortage in the economy and hence left the economic wheels less greased. Consequently IMF lowered India's growth rate to 6.6% (from earlier estimate of 7.6%)



Domestic Utencils Manufacturing unit at Tirunelveli

for 2016-17. However India's growth rate remains substantial and some of this will persist into 2017 with a strong bounce back afterwards because this is likely to be a temporary factor.

### National:

- As per the growth estimates by the Central Statistics Office (CSO) India's economic growth decelerated to 7.1% in 2016-17 from 7.6% the previous year, chiefly due to an industrial slowdown.
- The currency crunch that followed the demonetisation of high-value notes was widely believed to have hit consumption, as well as jobs in the informal sector, driving down economic growth.
- The Economic Survey of Government of India 2017-18 reported that India's economy could expand by between 6.75% and 7.5% in 2017-18. The Survey said "demonetisation" would bring long-term benefits to the economy. It also said structural reforms and the proposed Goods and Service Tax could boost growth rate to 8-10%.
- The Economic Survey pegged growth in the agriculture sector at 4.15% in 2016-17, significantly higher than the 1.2% in 2015-16. This is primarily because of better monsoon rains during the 2016-17.
- Also, growth in the industrial sector was estimated to moderate to 5.2% in 2016-17 from 7.4% the previous financial year.



Ice cream manufacturing unit at Thoothukudi

- RBI data indicated that there was a steep decline in credit growth in 2016-17, which hit a 6 decade low of 5.08% against 10.7% in 2015-16. This was the lowest since 1953-54, when credit demand recorded only 1.7% growth. The low credit growth is due to weak demand for credit from Industries and the higher NPA levels of banks.
- As per RBI 's Sectoral Deployment of Bank Credit - March 2017 on a year-on-year (yo-y) basis, non-food bank credit increased by 9% in March 2017 as compared with an increase of 9.1% in March 2017.
- Credit to agriculture and allied activities increased by 12.4% in March 2017 as compared with an increase of 15.3 per cent in March 2016.
- Credit to industry contracted by 1.9% in March 2017 in contrast with an increase of 2.7% in March 2016. Credit growth to major sub-sectors such as 'infrastructure', 'food processing', 'basic metal and metal products' and 'textiles' witnessed deceleration/contraction.
- Credit to the services sector increased by 7.7 per cent in February 2017 as compared with an increase of 8.6 per cent in February 2016.
- Bank credit to the infrastructure sector, has been steadily sliding in 2016-17.

# At the State Level:

- The Gross State Domestic Product growth has been estimated at 7.94% during 2016-2017 and expected to reach 9% during the year 2017-18 (Source: Government of Tamilnadu Budget 2017-18).
- The State's fiscal deficit for 2016-17 overshot the 3% GSDP, the percentage permitted under the Fiscal Responsibility and Budget Management (FRBM) Act due to low economic growth, demonetisation and lower tax revenue growth, especially in the receipts from stamp and registration charges and takeover of TANGEDCO

- debt of Rs.14,000 crore under the Uday scheme.
- The State Government has taken several initiatives for improving the ease of doing business to attract more investment and make our Tamil Nadu number one in the country. According to the findings of the National Council of Applied Economic Research's (NCAER) State Investment Potential Index (N-SIPI) survey in March, 2016, Tamil Nadu stands 3rd in the country in medium investment decisions.
- A special package of assistance has also been unveiled to attract investments to the southern districts, Madurai -Thoothukudi industrial corridor. An exclusive land bank of 3,957 acres for industries has been created. Rs.1,950 crore has been provided as investment promotion subsidy and soft loan.
- The first ever Global Investors Meet in Tamil Nadu was conducted in a grand manner on the 9th and 10th of September 2015 in Chennai to showcase the potential of the State.
- The next Global Investors Meet is proposed to be held during 2017-18 to attract further industrial investment and Rs.75 crore has been provided for this purpose in the Budget Estimates of 2017-18.
- An Aerospace Park in Vallam-Vadagal by SIPCOT and a Plastic Industry Park at Ponneri by SIPCOT & TIDCO are being established. Further a Medi Park Project in Kancheepuram District has been approved by Government of India.
- The New Entrepreneur-cum Enterprise Development Scheme (NEEDS), has helped first generation entrepreneurs to start new enterprises in the State. Further, to give a big thrust to start-ups and first generation entrepreneurs and to promote innovation in manufacturing, a strategic plan for entrepreneurship and innovation for the period 2017-2021 will be implemented by Entrepreneurship Development Institute (EDI).

- A special project to develop product specific integrated MSME clusters in four locations namely, a textile cluster each in Kancheepuram and Karur District, a food products cluster in Dharmapuri and a seafood cluster in Ramanathapuram is proposed under the second phase of JICA assisted Tamil Nadu Investment Promotion Programme. Development of three coir products clusters, one each at Negamam, Boodalur and Erode is also on the cards.
- Special Measures to boost the MSME sector have been proposed under the Budget 2017-18
- The allocation of capital subsidy to MSME units doubled to Rs.160 crore.
- 50% grant, subject to an overall ceiling of Rs.5 crore to MSME associations for setting up Trade Facilitation Centres at Madurai, Salem and Tiruchirapalli.
- An International Exhibition with Buyer Seller Trade Meet besides a special export promotion and marketing support scheme is proposed to be conducted annually for promoting marketing opportunities for MSME units.
- A special incentive scheme will be launched to promote energy efficiency in MSME units with an allocation of Rs.5 crore.

# PERFORMANCE OF TIIC:

The performance of TIIC in terms of various Financial Parameters is furnished below:-

### **Profit:**

The Total income of the Corporation for the Financial Year 2016-17 is Rs. 258.01 crores as against Rs. 244.91 crores, achieved during the Financial Year 2015-16. The Corporation has registered a net profit of Rs30.97 crores in the financial year 2016-17 as against the net profit of Rs. 34.98 crores recorded during last year.

# Dividend:

The Board has recommended a Dividend of 1% for the financial year 2016-17, which is same as that of previous year viz 2015-16.

# Capital/ Reserves:

- Net Capital and Reserves was Rs. 494.95 crores as on 31-03-2016 and it has increased to Rs.522.06 crores as on 31-03-2017 due to increase in net profit during the current year.
- Capital Adequacy Ratio has increased from 21.53 % in 2015-16 to 23.13 % in 2016-17.

# Loans and Advances:

The Corporation has achieved the following performance in respect of sanction and disbursement for the FY ending 2016-17 as against the performance in the FY 2015-16:

Table-1. Operational Performance of the Corporation

(Rs. in crores)

LOAN	2016-17	2015-16
SANCTIONS	1,234.15	1,449.23
DISBURSEMENTS	1,065.35	1,241.18
RECOVERY	1,304.69	1,397.95

- The shortfall in performance in 2016-17 was due to various factors like
  - Advent of code of conduct for State Assembly Elections in May 2016.
  - Vardha cyclone effects in and around Chennai
  - Decline in TWAD as well as TANGEDCO work orders in 2016-17
  - > Domino effect of demonetization
- The major shortfall was on account of lower sanctions to the tune of Rs.167.30 crores due to lower orders from TANGEDCO and TWAD.
- With the Commercial banks offering loans with longer repayment period at lower rates of interest as they are flush with funds, TIIC also effected 0.55% reduction in the Prime Lending Rate (PLR) from 13.50% to 12.95% to all existing loans and new sanctions. The effective rate of interest stands at 9.95% to 11.45% only after taking into consideration of 3%

- interest subvention scheme. Higher interest rate to end users is the primary issue affecting our business.
- With a view to increase the sanction and disbursement of loans and to achieve higher loan portfolio size, it has been decided to make concerted & focussed business promotion efforts by conducting on field business campaigns apart from social media presence to attract more loan enquiries / applications.
- It is also proposed to simplify the loan disbursement procedures in respect of new schemes introduced last year viz., Corporate Loan Scheme and Contractors Credit Scheme to attract more clients under these schemes.
- TIIC's BFS and WCTL Schemes are intended to ensure comprehensive support to clients / industries in ensuring effective cycling of funds. The above said schemes are attracting increasing number of beneficiaries from MSME Entrepreneurs and Government contractors, as the schemes facilitate effective liquidity management. Consequently, BFS sanctions constitute a major chunk of overall loan sanctions.

Table-1A. Performance in Working Capital Term Loan and Bill Finance Scheme

(Rs. in crores)

	WC	TL	В	FS
	2016-17	2015-16	2016-17	2015-16
Sanction	95.33	113.47	576.21	743.51
Disbursement	86.07	103.81	576.21	743.51

- The shortfall in performance in 2016-17 was due to various factors as discussed under Table-1 of Operational Performance of Corporation.
- Business promotion initiatives like field level marketing by Branch Officials, organizing special business mobilization campaigns / loan melas at all the branches, releasing advertisements in industrial magazines / sponsoring of industrial seminars, participation in



- exhibitions, etc., are pursued by the Corporation to steady the fall in operational performance and ease the portfolio.
- As a general trend, Sanction and Disbursement of loans gather momentum only during the last quarter. Hence to accelerate sanction / disbursement from the beginning of the year and as suggested by our Board, Intensive Special Loan Campaigns were conducted over the past 3 years, during August 2014, June 2015 and August 2016. As an outcome of this, we have received 686 enquiries and 248 applications for Rs.176.10 crores in the last FY.
- During December 2016 in select branches, where there is scope for business growth, the Business Boost Campaign (BBC) were organised arranged and Rs.72 crores worth of applications were received.
- To improve the performance under NEEDS Scheme, December 2016 and January 2017 were observed as NEEDS months. Concession was given to the applicants by way of waiver of processing fee during this period. We have received 22 applications for Rs.11.56 crores during this period.
- The Corporation's role as the prime financing agency of the State of Tamilnadu was showcased in the International Engineering Sourcing Show (IESS) organized by the EEPCINDIA at Chennai Trade Centre during March 2017.
- The Corporation was showcased and senior level representation / participation were made in various events / exhibitions / annual conferences of various industry bodies like TAMPA, CDISSIA etc. Besides we have participated and disseminated our schemes in the MSME Exhibition cum seller meet organized by MSME-DI during the year.

# New Schemes introduced during the year 2016-17:

- New Scheme was introduced viz., "Corporate Loan Scheme" to extend financial assistance for existing / past TIIC assisted units, with good track record for any tangible or intangible business needs such as capex, servicing new orders, renovation of property / assets, reimbursement against self-financed assets acquired in the last one year, funding of intangibles like brand building/ marketing, R&D, inorganic business growth, or any other bonafide business need, etc.
- New Scheme was introduced viz., "Contractors Credit Scheme" to extend financial assistance to Class I & II categories of approved contractors of State Government and State Government Agencies for meeting their working capital requirements to execute the civil, mechanical and electrical and other work orders entrusted with them.

# Flow of Loan Applications:

The Statement of Flow of Loan Applications disposed of during the year is furnished in Table-2 below:

Table-2. Disposal of loan applications

(Rs. in crores)

			(110		C10103)	
SI.	SI. Particulars		Sanctions 2016-17 2015-			
N			Amt	No.	Amt.	
1	Applications pending at the beginning of the year	90	121.16	44	26.58	
2	Applications received during the year	1724	1406.24	2141	1717.46	
	TOTAL	1814	1527.40	2185	1744.04	
3	Applications disposed off during the year					
	a) Gross Sanctions (All types)	1582	1234.15	1950	1449.23	
	b) Closed, Withdrawn etc.	174	223.87	145	173.65	
4	Applications pending at the end of the year	58	69.38	90	121.16	
	TOTAL	1814	1527.40	2185	1744.04	



# Scheme-wise performance

The Corporation has formulated many Loan Schemes to fulfill the requirements of various categories of beneficiaries. The Table-3 below, furnishes data on Scheme wise Sanction and Disbursement during the year 2016-17.

Table-3. Scheme-wise Sanctions and Disbursement during 2016-2017

(Rs. in Crores)

SI.No.	Description		ons (Gross)	Disbursement
		No.	Amt.	Amt.
1	Micro / Small Enterprises Funding scheme	30	5.45	8.64
2	Equipment Finance Scheme	109	77.91	89.58
3	Textile Industry Under Technology Upgradation (RTUF) scheme	2	4.35	4.30
4	Wind Mills	0	0.00	0.90
5	Generator	22	1.18	1.25
6	Transport operators	17	2.06	1.22
7	Medical Practitioners / Hospitals	2	3.20	1.21
8	Single Window Scheme Term Loan	30	10.43	12.45
9	Hotels	2	1.25	2.12
10	Working Capital Loans			
	a. WCTL General /Single Window	50	24.59	12.57
	b. Working Capital Term Loan Scheme	176	68.94	70.69
	c. Job Work	8	1.80	2.80
	d. Bill Finance Scheme	296	576.21	576.21
11	Open Term Loans	116	62.92	32.70
12	Corporate Loan Scheme	4	2.40	1.85
13	New Entrepreneur & Enterprise Scheme (NEEDS)	79	44.92	27.89
14	Others	639	346.54	218.97
	Total	1582	1234.15	1065.35



Circular Knitting Machinery at Tiruppur



Fish Meal Unit at Tirunelveli



# DISTRICT-WISE DEPLOYMENT OF CREDIT

The Table-4 below, furnishes data on distribution of TIIC's credit in the districts wherein it is observed that the Districts of Chennai, Coimbatore, Kancheepuram and Thiruvallur recorded high credit absorption cumulatively.

Table-4. District-wise deployment of Credit

(Rs. in Crores)

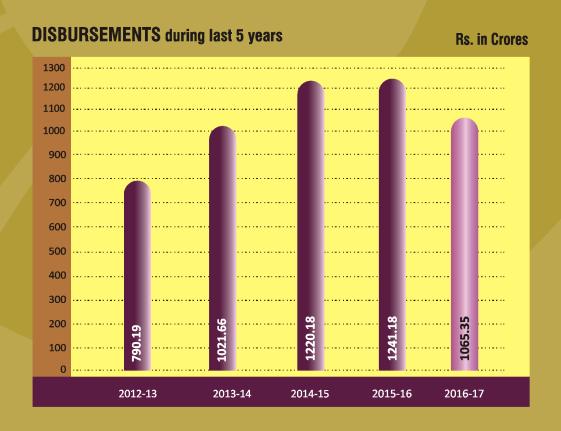
SI.	SI. Name of the District No.		Sand 16-2017	ctions 201	ons 2015-2016		Cumulative Sanctions Upto 31.03.2017	
		No	Amt.	No	Amt.	No	Amt.	
1	Ariyalur	1	0.13	14	1.96	103	31.40	
2	Chennai	68	169.91	103	211.23	16112	2790.38	
3	Coimbatore	135	96.36	173	104.82	13577	1982.12	
4	Cuddalore	70	18.57	121	21.38	4583	228.97	
5	Dharmapuri	28	9.05	28	10.44	5250	315.11	
6	Dindigul	42	22.30	44	34.59	2627	422.93	
7	Erode	71	91.57	86	125.87	3558	823.90	
8	Kancheepuram	114	152.86	134	144.29	9222	1606.96	
9	Kanyakumari	74	46.48	79	65.39	3843	540.92	
10	Karur	20	13.85	15	4.74	845	200.13	
11	Krishnagiri	111	62.93	94	60.55	951	412.10	
12	Madurai	78	40.81	90	49.79	9974	616.88	
13	Nagapattinam	4	2.42	8	1.54	702	49.23	
14	Namakkal	22	12.77	32	11.86	1026	167.98	
15	Perambalur	6	1.82	4	1.59	154	21.37	
16	Pudukkottai	19	9.63	15	6.85	3457	279.98	
17	Ramanathapuram	16	4.11	18	7.29	3781	141.28	
18	Salem	68	44.15	86	68.56	6106	560.62	
19	Sivaganga	36	12.91	52	11.26	1906	165.13	
20	Thanjavur	26	11.15	42	18.83	4183	227.82	
21	The Nilgiris	0	0.00	1	0.08	170	8.12	
22	Theni	9	2.60	15	4.61	724	75.25	
23	Thiruvallur	186	162.08	180	164.71	3084	1309.92	
24	Thiruvannamalai	15	3.12	40	8.09	1163	87.15	
25	Tirunelveli	59	30.49	75	35.63	4895	339.04	
26	Tiruppur	58	37.52	64	41.32	489	269.65	
27	Thiruvarur	7	2.97	13	3.34	359	37.22	
28	Tiruchirappalli	35	39.46	44	89.04	6054	564.40	
29	Thoothukudi	62	66.02	91	65.17	3078	475.27	
30	Vellore	26	12.67	37	10.60	4514	279.36	
31	Villupuram	47	21.76	61	24.32	1095	216.99	
32	Virudhunagar	69	31.68	91	39.49	3717	529.90	
33	Pondicherry Union Territory	0	0.00	0	0.00	47	6.46	
	Total	1582	1234.15	1950	1449.23	121349	15783.95	



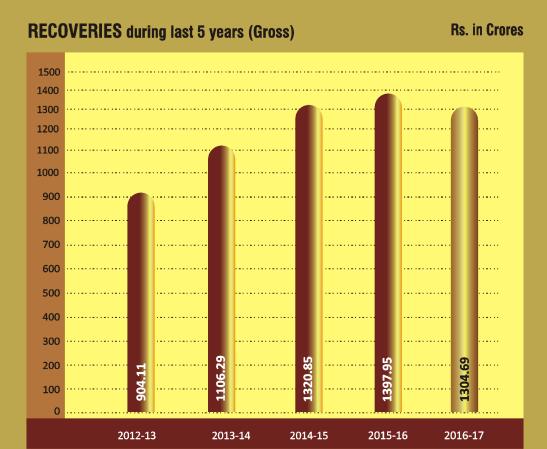
# **SANCTIONS** during last 5 years

**Rs. in Crores** 





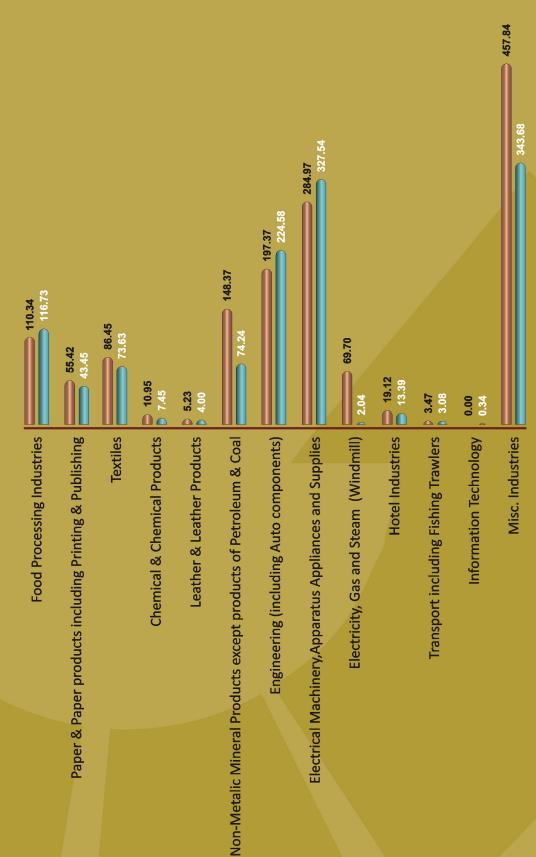






# INDUSTRY-WISE CLASSIFICATION OF SANCTIONS FOR 2 YEARS







# INDUSTRY-WISE DISTRIBUTION OF CREDIT

The Table-5 below, shows industry-wise distribution of credit in the Corporation's advances:

# Table-5. Industry-wise distribution of Credit

(Rs.in Crores)

Description		Sanctions (Gross) 2016-17 2015-16			Cumulative Sanctions upto 31.03.2017				
	No.	Amt.	%	No.	Amt.	%	No.	Amt.	%
Food Processing Industry	240	116.73	9.46	290	110.34	7.61	11293	1568.76	9.94
Sugar Factories & Refineries	0	0.00	0.00	0	0.00	0.00	37	154.86	0.98
Paper & Paper Products including Printing & Publishing	90	43.45	3.52	109	55.42	3.82	5565	651.09	4.13
Textiles	120	73.63	5.97	131	86.45	5.97	8654	1786.48	11.32
Chemical & Chemical Products	18	7.45	0.60	18	10.95	0.76	4311	294.20	1.86
Leather & Leather Products	7	4.00	0.32	9	5.23	0.36	1098	191.37	1.21
Non-metalic Mineral Products except products of Petroleum & Coal	104	74.24	6.02	178	148.37	10.24	1826	638.50	4.05
Engineering (incl. Auto Components)	400	224.58	18.20	395	197.37	13.62	8388	2194.88	13.91
Electrical Machinery, Apparatus Appliances and Supplies	124	327.54	26.54	116	284.97	19.66	1519	2110.27	13.37
Electricity, Gas and Steam (Windmill)	2	2.04	0.17	7	69.70	4.81	144	501.90	3.18
Transport Equipments	0	0.00	0.00	0	0.00	0.00	474	45.71	0.29
Hotel Industries	23	13.39	1.08	17	19.12	1.32	1077	307.45	1.95
Transport including Fishing Trawlers	18	3.08	0.25	22	3.47	0.24	47510	706.66	4.48
Information technology	1	0.34	0.03	0	0.00	0.00	81	26.59	0.17
Misc. Industries not elsewhere classified	435	343.68	27.85	658	457.84	31.59	29363	4267.23	27.04
Loans to Govt. Corporations	0	0.00	0.00	0	0.00	0	9	338.00	2.14
TOTAL	1582	1234.15	100.00	1950	1449.23	100.00	121349	15783.95	100.00



CNC Vertical machining center & turning center at Coimbatore



Lead Acid Battery manufacturing unit at Salem

### **DISBURSEMENT:**

During the year under report, the Corporation disbursed Rs. 1,065.35 crores. The cumulative disbursement upto 31.03.2017 (since inception) is Rs.12219.67 crores, extended under various schemes.

# Subsidy:

TIIC, being the operating agency for many incentive schemes of the Central and State Governments, actively processed and released subsidies effectively to eligible entrepreneurs in 2016-17 as detailed below:

Details of Government Scheme on 3% Interest Subsidy to TIIC borrowers:

During the year 2016-17, the Corporation disbursed a sum of Rs.12.00 crores under 3% Interest Subvention Scheme for MSME loans from TIIC and Rs.1.00 crore under 3% Interest Subvention Scheme for NEEDS.

# Details of subsidy claim disbursed during 2016-17:

(Rs. in crores)

	No.	Amount
State Government Subsidy:		
State Capital Subsidy	213	23.35
Generator Subsidy	121	1.75
NEEDS Subsidy	74	4.58
Central Government Subsidy:		
Credit Linked Capital Subsidy (CLCS)	61	3.15
Textile Upgradation Fund Subsidy (TUF)		
- Capital Subsidy	6	1.66
- Interest Subsidy	6	0.69

# Mega Subsidy:

 Corporation has been nominated as the Nodal Agency for sanction and disbursement of incentives / subsidies for Mega / Large Scale Industries in Tamilnadu whose investments are upto Rs.300 crores. Operational Guidelines are awaited.

# **ASSET QUALITY:**

The Corporation accords utmost priority to maintaining the quality of Loan Portfolio. As on 31-03-2017, the share of Standard Assets

stood at 91.85 % of the Loan Portfolio. Despite the stresses witnessed in National Banking Scenario on account of growing NPAs, TIIC is by strenuous recovery efforts and persistent monitoring has been successful in maintaining its Standard Assets components in its Loan Portfolio.

Table-6. Loan Portfolio

(Rs. in Crores)

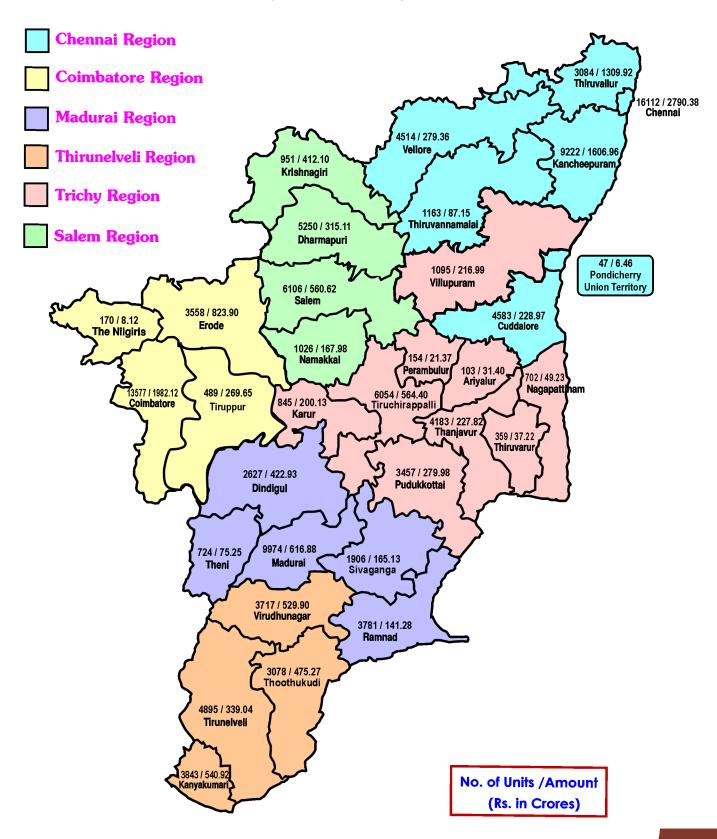
ASSETS	2016-17	2015-16	2014-15	2013-14
STANDARD	1533.70	1549.83	1517.21	1412.41
SUB-STANDARD	31.25	76.21	64.02	70.59
DOUBTFUL	101.08	78.34	88.50	79.34
LOSS ASSETS	3.74	2.32	2.13	0.74
TOTAL	1669.77	1706.70	1671.86	1563.08
WRITTEN OFF	214.02	185.55	160.18	148.92
TotalPerforming Assets (PA)	1533.70	1549.83	1517.21	1412.41
Total Non-Performing Assets (NPA)	136.07	156.87	154.65	150.67
% of Performing Assets to total advances	91.85	90.81	90.75	90.36
% of NPA to Total advances (Gross NPAs)	8.15	9.19	9.25	9.64
% of Net NPA to (Net) advances	5.82	7.03	6.17	6.47

# Strategies for Enhancing Asset Quality:

Maintaining a qualitative credit portfolio being the top priority for successful operations, being the Corporation vigorously pursues the following strategies:

- Emphasis on comprehensive Risk Management.
- Improving appraisal system for qualitative sanctions.
- Monitoring of special mention accounts and focused follow up of larger advances.
- Introduction of a Comprehensive Credit Management and Recovery Manual to enhance Branch Credit Control Systems.
- Continuous training for its personnel for skill development.
- An Exclusive Department for monitoring the Asset Quality.

# **District-wise Sanctions (Cumulative)**





 Comprehensive set of one time settlement schemes for elimination of chronic NPAs.

Loan Monitoring and Rehabilitation:

- The Department monitors the asset quality of the loan portfolio and does follow-up in respect of standard assets, Special Mention Accounts, slippage of cases from Standard to Sub-Standard category.
- During 2016-17, the loan accounts of 11 deserving units were rescheduled involving revision in repayment of principal to the tune of Rs. 4.33 Crores to help them tide over their constraints.
- Besides reschedulement, TIIC's Liquidity Stimulus Package (TLSP) has been cleared in principle to 142 borrowers to the extent of Rs. 14,33 crores.

# **Insurance Business:**

The Corporation earned a sum of Rs. 19.49
 lakhs as commission for the insurance

premium during the financial year 2016-17 which is marginally higher than the last year income of Rs.18.88 lakhs.

# Recovery:

 The level of NPAs and write-off cases have been reduced considerably over the years, and contained in recent years.

# Recovery (Principal + Interest) made out of OTS during the FY 2016-17

Total	209.20
Interest	52.72
Principal	156.48
	(Rs. in Lakhs)

 Amount and No. of units granted waiver in respect of Principal/Simple Interest / Penal / Compound Interest for the year 2016-17

(Rs. in lakhs)

	No. of Cases	Prl.	Int.	Other Dues	Penal Int.	Compound Int.	Simple Int.	Total
Prl. Waiver Involved Cases	2	26.01	132.31	0.89	0.00	0.00	0.00	159.21
Int. Waiver Alone	10	0.00	898.00	1.03	0.00	0.00	0.00	899.03
Penal Int. Waiver Alone	9	0.00	0.00	0.00	98.11	0.00	0.00	98.11
Penal & Compound Interest	2	0.00	0.00	0.00	1379.42	1386.30	0.00	2765.72
Penal Compound & Simple Int	1	0.00	0.00	0.00	123.46	172.60	61.45	357.51
Total	24	26.01	1030.31	1.92	1600.99	1558.90	61.45	4279.58

- The details of unit taken possession and subsequently returned possession after receiving of concrete proposal are given below:
- 1. No. of units taken possession for the year 2016-17

54

2. No. of units returned to the owners after receiving concrete proposal for revival and repayment of dues

10

 Details of Principal Waiver/Interest waiver and Recovery (both Principal & Interest) in fully settled - Cases during the year 2016-17

No. of Units	Principal Waiver	Interest Waiver	Recovery	
			Prl.	Int.
16	26.01	1377.98	144.54	47.02

• The details of units sold / disposed during the year 2016-17 are given below:

1. No. of units sold / disposed-off during the year 2016-17	17
---	----

# **Quality Certification:**

 The ISO Department conducts Audit of Chennai Branch in the areas of Sanction / Documentation / Disbursement and Audit of Head Office in the departments of Project, Development & Marketing, Administration, MIS, BCL, Legal & Internal Audit as per norms prescribed by the ISO 9001-2008 standards and issues conformance / non-conformance reports as per the findings on quarterly basis.

# **Employment generation:**

The financial assistance extended by the Corporation has resulted in generation of additional employment for about 11800 persons during the year 2016-2017.

### **Funds & Resources:**

- The Corporation mobilizes its funds, apart from share capital, through issue of Bonds with Government guarantee, Inter corporate Deposits, Bank Loans and SIDBI Refinance.
- The Corporation got sanction of Term Loans of Rs.200 Crores from SBI and Rs.200 Crores from Canara Bank of which the Corporation has availed Rs.126.00 Crores out of SBI Term Loan and Rs.10 Crores out of Canara Bank Term Loan.
- SIDBI has gradually phased out refinance and has stopped refinance totally from 2017-18 onwards.



Milk Pasteurizing & Homogenizing at Thoothukudi



Polypropylene Film, Bags and printing unit at Sivakasi

Table-7. Details of applications made to SIDBI for Refinance

(Rs. In Crores)

Year	Amount sanctioned	O/s. at the beginning of the year	Refinance drawn	Repayment made	O/s. at the end of the year
	Amt.	Amt.	Amt.	Amt.	Amt.
2014-15	31.10	491.43	31.10	103.67	418.86
2015-16	20.80	418.86	20.80	104.01	335.65
2016-17	10.64	335.65	5.13	142.23 **	198.55

<sup>\*\*</sup> includes prepayment of Rs.39.01 crores.

• The Honourable Chief Minister of Tamilnadu made an announcement in the Legislative Assembly during September 2015 for infusion of Capital of Rs.50 Crores each by TIDCO and SIPCOT in TIIC. The Boards of TIDCO and SIPCOT have already considered the proposal for capital infusion of Rs.50 Crores each and referred to Government of Tamilnadu for approval. The proposals are under consideration of Government.

# **Corporate Governance:**

- The Company has been practicing the principles of good corporate governance over the years and lays strong emphasis on transparency, accountability and integrity.
- The Corporation, is a Public Sector undertaking under the Government of Tamilnadu. It supports industrial growth in the State, with focus on Micro, Small and Medium Enterprises (MSME).
- The Corporation has adequate focus on Corporate Governance to meet the requirements of different stake holders and compliance to regulatory requirements and to integrate them into its functioning.
- A Certificate from the Statutory Auditors of the Corporation regarding compliance of conditions of Corporate Governance as stipulated under SEBI (LODR) Regulations form part of this annual report.
- The Chairman and Managing Director, Chief Financial Officer (DGM F&R) and Company Secretary have certified to the board on financial statements and other matters in accordance with Regulation 17(8) of SEBI (LODR) Regulations

pertaining to CEO/CFO/CS certification for the financial year ended 31st March 2017.

- To this end, the Corporation has, structurally,
  - → Chairman and Managing Director, Whole Time Director
  - → a Board of Directors which plays a supervisory and advisory role
  - → several committees charged with specific roles
  - executives with specific functionalities in the organizational process

# COMPOSITION OF TIIC'S BOARD OF DIRECTORS:

The Board has -

- → Chairman & Managing Director
- Director representing MSME Department
- → Director representing Industries Department
- → Director representing Finance Department
- → Two Directors representing SIDBI and
- → Four Independent Directors



As on 31.03.2017, the following Directors were in the Board:

SI. No.	Name of the Director	Designation	Nature of Directorship	Date of appointment
1.	Thiru Satyabrata Sahoo, IAS.	Chairman & Managing Director	Executive	08.03.2017
2.	Thiru Mangat Ram Sharma, IAS., Principal Secretary to Govt., Micro, Small & Medium Enterprises Dept. Government of Tamilnadu	Director	Non-Executive	19.08.2016
3.	Thiru N.Venkatesh, IAS., Dy. Secretary to Government, Finance Department, Government of Tamilnadu	Director	Non-Executive	26.09.2013
4.	Tmt. Chitra Alai, General Manager, SIDBI	Director	Non-Executive	17.09.2014
5.	Thiru V.Sridhar, General Manager, SIDBI	Director	Non-Executive	03.07.2015
6.	Thiru S. Sundar, Retired Bank Executive	Independent Director	Non-Executive	20.09.2005
7.	Thiru C. Muthusami, President, TANSTIA	Independent Director	Non-Executive	14.11.2014
8.	Thiru S. Gunasegaran, Retired Bank Executive	Independent Director	Non-Executive	29.07.2015
9.	Thiru N. Xavier Thomas, Retired Bank Executive	Independent Director	Non-Executive	29.07.2015

Directors who served on the Board during 2016-17 and relinquished their posts due to change in assignment:

SI. No.	Name of the Director Tvl./Tmt.	Period of Time
1.	Tmt. Supriya Sahu, IAS., Chairman & Managing Director, TIIC	11.01.2016 to 28.06.2016
2.	Thiru C.V. Sankar, IAS., Addl. Chief Secy. / Chairman & Managing Director, TIIC	28.06.2016 to 19.08.2016
3.	Dr. Rajeev Ranjan, IAS., Addl. Chief Secy. / Chairman & Managing Director, TIIC	19.08.2016 to 16.09.2016
4.	Thiru Md. Nasimuddin, IAS., Principal Secy. / Chairman & Managing Director, TIIC	16.09.2016 to 08.03.2017
5.	Dr. Pingale Vijay Maruti, IAS., Joint Secretary to Government, Industries Department	11.03.2016 to 10.03.2017
6.	Thiru Jagmohan Singh Raju, IAS., Addl. Chief Secy. to Government, Micro, Small & Medium Enterprises Dept.	03.07.2015 to 19.08.2016

A Director in the Board was not connected to any other directors of the board.

# **Director retirement by Rotation**

In terms of Sec.152 of the Companies Act 2013, two-third of total No. of Directors i.e., excluding independent Director are liable to retire by rotation and out of which one-third is liable to retire by rotation at every Annual General Meeting. Accordingly, Tmt.Chitra Alai, General Manager, SIDBI, and Dr. R. Anandakumar, IAS., Addl. Secy. to Govt., Director, representing Finance Department, Govt. of Tamilnadu are liable to retire by rotation and eligible for re-appointment.

# COMMITTEES OF THE BOARD

The Board has constituted the following committees to provide specified and focused governance on key functional areas.

SI. No.	Committee	Members	Chairman of the Committee	Main responsibility areas
1.	Executive Committee	1. The Chairman & Managing Director, TIIC 2. Thiru V. Sridhar, General Manager, SIDBI 3. Thiru N. Xavier Thomas, Independent Director	The Chairman & Managing Director, TIIC	All areas relating to sanction of loans and advances utilizing certain powers of the Board, above that of the Corporation's Regional Loan Sanction Committee.
2.	Audit Committee	<ol> <li>Thiru N. Xavier Thomas Independent Director</li> <li>Thiru S. Sundar Independent Director</li> <li>Thiru V. Sridhar, General Manager, SIDBI</li> <li>Thiru S. Gunasegaran</li> </ol>	Thiru N. Xavier Thomas, Independent Director	Overseeing and directing the total audit functions of the corporation; all internal inspections; audits by the external audits /SIDBI/AG; Periodic and Annual financial reports; write-off & bad loans.
3.	Default Review Committee	Independent Director  1. The Chairman & Managing Director, TIIC  2. Thiru V.Sridhar, General Manager, SIDBI  3. Thiru N.Xavier Thomas Independent Director	The Chairman & Managing Director, TIIC	Overseeing and directing the Corporation's performance in areas relating to NPAs, compromise settlements, etc. within the overall powers of the Board and above those of the Regional Committee.
4.	Staff Committee-I	<ol> <li>The Chairman &amp; Managing Director, TIIC</li> <li>Director representing Government Finance Dep</li> </ol>	The Chairman & Managing Director, TIIC	HR areas like recruitment, promotions for the post of Assistant General Manager and above
	Staff Committee-II	<ol> <li>The MD., TIIC</li> <li>Director representing Government Industries Dep</li> <li>Director representing Government Finance Dep</li> </ol>		HR areas like recruitment, promotions for the post of Manager and below.
5.	Corporate Social Responsibility Committee	<ol> <li>The Chairman &amp; Managing Director, TIIC</li> <li>Director representing Government Industries Dept.</li> <li>Thiru C.Muthusami, Independent Director</li> </ol>	The Chairman & Managing Director, TIIC	<ul> <li>i) Formulate and recommend to the Board, a Corporate Social Responsibility Policy which shall indicate the activities to be undertaken by the company</li> <li>ii) Recommend the amount of expenditure to be incurred on the Corporate Social Responsibility activities</li> <li>iii) Monitor the Corporate Social Responsibility Policy of the Company from time to time</li> </ul>



6.	Nomination & Remuneration Committee (NRC)	2.	The Chairman, TIIC Director representing Industries Dept. Thiru C.Muthusami, Independent Director	The Chairman, TIIC	NRC shall identify persons who are qualified to become directors and recommend to Board their appointment & removal and remuneration to directors.
7	Stakeholders Relationship Committee (SRC)	2	Director representing Industries Department Thiru C.Muthusami, Independent Director Thiru S.Gunasegaran Independent Director	Director representing Industries Department	SRC shall consider and resolve the grievances of security holders of the company
8	Tender Committee		The MD, TIIC Director representing Government Finance Dept.	The MD, TIIC	To evaluate the report of tender screening committee and forward its recommendations to the Board for its decision.
9	Review Committee for Wilful Defaulters	2.	The MD, TIIC Thiru N. Xavier Thomas, Independent Director Thiru S. Gunasegaran Independent Director	The MD, TIIC	To review the cases confirms with the decisions of Identification Committee which constitutes for classifying the borrowers / guarantors as willful defaulters.

# **MEETINGS:**

The Board of Directors met six times in 2016-17. The Annual General Meeting (AGM) was held in Chennai on the 29th September, 2016.

During the year, the Executive Committee of the Board met five times, the Default Review Committee met five times, the Audit Committee met three times and the Staff Committee met three times.

# Corporate Social Responsibility committee

Particulars of Corporate Social Responsibility activities carried out by the Company in terms of Section 135 of the Companies Act, 2013.

Composition of the CSR Committee for the year 2016-17:

SI.No	Designation	Status
1.	The Chairman & Managing Director, TIIC	Chairman
2.	Director representing the Industries Department to the Government of Tamilnadu	Member
3.	Independent Director	Member

- The Corporation is eligible to spend on their ongoing projects/programmes, falling within the CSR activities specified under the act 2013, as mandated by the Ministry of Corporate Affairs for carrying out the CSR activities.
- The committee formulated and recommended a CSR Policy in terms of Section 135 of the Act, 2013 along with a list of projects/programmes to be undertaken for CSR spending in accordance with the Companies (Corporate Social Responsibility Policy) Rules, 2014.
- Based on the recommendation of the CSR Committee, the board has approved the projects/ programmes carried out as CSR activities by the following non-profitable organisations having an established track record for more than the prescribed years in undertaking similar

programmes/projects, constituting more than 2% of average net profits, made during the three immediately preceding financial years towards CSR spending for the current financial year 2016-17 amounting to Rs.7.20 lakhs.

SI. No	Name of the Beneficiary	Purpose	Amount
1.	Differently Abled Persons through State Commissioner of Differently Abled Persons, Chennai .	Purchase and supply of i) 152 Nos. of Smart Canes @ Rs.3300/- ii) 200 Nos. of Braille Watches @ Rs.1100/- to visually impaired students.	Rs. 5.00 lakhs Rs. 2.20 lakhs
		Total	Rs. 7.20 lakhs
•	Average Net Profit of the Compar		Ps 3768 51 lakhs

- {3231./8+4036.15+403/.61)/3} approx:
- Prescribed CSR Expenditure (2% of the amount of Rs.3768.51 lakhs):
- 75.37 lakhs

Total amount spent for the FY 2016-17:

7.20 lakhs Rs.

Amount unspent, if any:

68,17 lakhs Rs.

Reasons for unspent:

The Corporation is mainly thriving on borrowed funds i.e. Terms Loans from Commercial Banks and had to meet huge interest & principal commitments. The Corporation also does not have pile of built-up reserves. The expected capital infusion from Government has also not materialised. Hence, the Corporation could not meet the CSR obligations fully.

The policy of CSR is available in the website.

# Compliance function:

TIIC has a robust policy on compliance and the related reports are reviewed by the Board and the Audit Committee periodically. As per the policy of the regulatory, statutory and internal compliance are being monitored and periodical reports are placed before the competent authority.

# Compliance with the provisions of the Companies Act, 2013:

Most of the sections of the Companies Act 2013 and the related rules and the schedules have been made effective. TIIC have already complied with the revised provisions of the Act to the extent they are applicable to the Corporation. Various provisions applicable to the listed companies are applicable to our Corporation. Some other provisions that are applicable based on certain benchmarks in terms of turnover, capital and borrowings like the provision on appointment of key managerial persons are also applicable to us.

Some other compliance made during the year are written below:

# Appointment of Independent Directors:

At the Extra Ordinary General Meeting of the Corporation held on 29-07-2015 Tvl. S.Sundar, C.Muthusami, S.Gunasegaran and N.Xavier Thomas were appointed as Independent Directors for the First term of two consecutive years from the conclusion of the Extra Ordinary General Meeting. The tenure of the independent director will expire on 28/07/2017 and all the above directors are eligible for reappointment.

# Evaluation of the Independent Directors and Committees of directors

In terms of Section 134 of the Act, 2013 and the Corporate Governance requirements as prescribed under SEBI (LODR) Regulations, the board reviewed and evaluated Independent directors based on the evaluation criteria laid down by the NRC.

# Compliance in respect of appointment of Woman Director in the Board:

TIIC is also required to appoint a woman director pursuant to the provisions of section 149(1) of the companies Act, 2013. Tmt. Chitra Alai, General Manager, SIDBI on our Board who was appointed as director on 17.09.2014 shall be the woman director. Hence, the Corporation is in compliance with the requirement of appointing woman director.

# Compliance in respect of conducting of Secretarial Audit:

The Companies Act 2013, under Section 204 read with Rule No.9 of Company Rules (Appointment and remuneration of managerial personnel) 2014 requires every listed company and a public company having a paid-up capital of Rs.50 crores or more or a turnover of Rs.250 crores or more to annex with its board report a Secretarial Audit report in Format (MR-3). TIIC being a listed company and having a share capital of Rs.321 crores is also required to comply with the secretarial audit requirements.

M/s. Sandeep Associates, a practicing Company Secretary was appointed to conduct the Secretarial Audit for 2016-17. The copy of the secretarial audit report in the prescribed Form MR-3 of the Companies Act 2013 is annexed to this report. There were no adverse remarks in the secretarial audit report for the year 2016-17.

# **Compliance Officers**

- The Key Managerial Personnel as per Companies Act 2013 are i) Managing Director, TIIC ii) Thiru G.Srinivasan, Deputy General Manager (Funds & Resources) iii) Thiru D.Durairaj, Company Secretary.
- 2. Thiru D.Durairaj, Company Secretary, is the Compliance Officer for complying with the various provisions of SEBI and the provisions of the Listing Agreement with the Bombay Stock Exchange. He reports to the CMD/MD.
- 3. Thiru D.Durairaj, Company Secretary, is the Public Information Officer as required under the Right to Information Act. He reports to the CMD/MD.

- 4. Thiru R.B.Ganesarajaram, Deputy General Manager(Rec./LM&R), is the Chief Risk Officer. He identifies the risk factors in the loan proposals to be placed before the Executive Committee & Board and submit the same to Head Office Screening Committee.
- Thiru G.Srinivasan, Deputy General Manager(F&R/Sys), is the Chief Information Security Officer (CISO) for implementing, enforcing and supporting the E-Security Policy, 2010. He reports to the CMD/MD.
- 6. Thiru G.Srinivasan, Deputy General Manager(F&R/Sys), is the Chief Financial Officer. He reports to CMD/MD.
- 7. Thiru P.Ilango, Deputy General Manager(IA/ISO), is the Nodal Officer for Know Your Customer (KYC) and Anti-Money Laundering (AMC) compliance, as per RBI / SIDBI directions. He reports to CMD/MD.
- 8. Thiru D.Durairaj, Company Secretary is the Corporate Social Responsibility Officer. He will prepare and submit CSR proposals to MD/CSR Committee/Board.

No unsatisfactory report was generated by the Corporation in 2016-17.

# Listing on the Stock Exchange

Non-SLR Bonds issued by Corporation are listed in the Bombay Stock Exchange.

# **Risk Management Policy**

"The Corporation is fully committed to identify all categories of risks involved in its business of lending or other activities, evolve suitable measuring and monitoring mechanism and adopt appropriate risk management and risk mitigation strategies to achieve the twin objectives of maximising returns and minimising risks".

The Corporation has appointed a Chief Risk Officer, who identifies the Risk Factors in the loan proposals and submit the same to Head Office Screening Committee constituted for prima facie clearance of the loan proposals to be placed before the Executive Committee and

Board. The Risk factors identified by Chief Risk Officer are incorporated in the Appraisal Memorandum along with the mitigating compliance remarks of the Project Department for consideration of the appropriate Sanctioning Authority.

The Corporation is continuously taking various measures to mitigate the risks involved in its lending activity.

# **Human Resource**

- The Corporation gives considerable importance for the development and maintenance of its Human Resources.
- b) During the last financial year 2016-17, the Corporation issued orders promoting the officials to the following cadres for filling up the then vacancies:
  - i) Deputy General Manager
  - ii) Assistant General Manager
  - iii) Senior Manager
  - iv) Manager-Grade III
- c) During the last financial year, the Corporation promoted 6 Assistant General Managers as Deputy General Managers and 6 Senior Managers as Assistant General Managers, 9 Managers-Grade III as Senior Managers and 6 Deputy Managers as Managers-Grade III.
- In order to fill up vacancies in the post of d) Senior Officer (Finance) from among the internal candidates of the Corporation, the Corporation conducted the written examination on 04.12.2016 which was attended by 116 candidates followed by interview in two batches on 03.01.2017 and 11.01.2017. After conducting the interview, and taking into account their performance in the written test, the Corporation selected 26 candidates as Senior Officers (Finance). Further the Corporation also selected additional seven more candidates as Senior Officers (Finance) based on the merit list on the available vacancies.

# Details of Number of Persons Recruited During The Year:

The Corporation has not recruited during the financial year 2016-17.

# Staff Strength:

As on 31.03.2017, the staff strength in the Corporation was as follows:

Management	Total strength
Chairman & Managing Director	1
Officers and above	174
Junior Officers/Assistants	163
Record Clerks/Drivers/Office Assistant	s 70
Total	408

# Training:

Knowledge updation and upgradation of skills of staff members at every level is given due importance by the Corporation. Training is imparted on various aspects like Project Appraisal, Disbursement, Recovery and Monitoring Slippage/NPA Management/Legal etc. by In-House Training programmes and deputing selected candidates to training programmes conducted by reputed institutions like NIBSCOM, Institute of Chartered Accountants of India, New India Assurance and Anna Institute of Mangement. The Number of Staff trained externally is 12 and internally 469.

### Grievance Cell:

During the FY 2016-17, the Grievance Cell of the Corporation received 51 petitions through the Hon'ble Chief Minister's Special Cell and disposed 50 petitions. There was one petition pending at the end of FY 2016-17.

# **Internal Audit:**

- Regional Audit Team operating at each Regional Office of the Corporation and functioning under the control of the Internal Audit Department at Head Office as a de-centralized set-up.
- The Regional Audit Team to undertake audit on quarterly basis for the branches falling under their jurisdiction.
- Based on the Regional Audit findings, compliance is obtained from the

branches and a summary is put up to the CMD.

- Head Office Audit Team also carries out audit of Branches and Regional offices once in two years.
- Status position of all the above audit is placed before "Audit Committee of the Corporation" on quarterly basis, and instruction(s) for improvements for effectiveness of the audit system are adhered to.
- The HO Audit Department gathers data on cash transaction of Rs.10 lakhs and above from the branches in keeping with the provision of Prevention of Money Laundering Act (PLMA) and reports are sent to Director, FIU-INDIA, New Delhi on monthly basis.
- Pre-disbursement Credit Audit (including legal audit) is being conducted for all the cases, where Term Loan sanction exceeds Rs.200.00 lakhs. The status of this audit is being placed before Audit Committee once in 3 months.
- Financial Inspection by SIDBI is conducted every year and the compliance is reported to SIDBI after placing the same before Board.
- Office of the Accountant General, Chennai has carried out Performance Audit 2016 of our Corporation from Feb.2016 to Nov.2016.

# Computerisation

The development of the new Web Centric Solution to computerise the operations of the Corporation is in advance stages of implementation.

The Phase-I of the Web Centric Application package comprising of Human Resource Management (HRM), Fixed Deposit (FD), Bonds, Insurance, Company Affairs (BCL) and Physical Assets Management (PAM) was rolled-out in Head Office and all Branches from September 2015.

The Phase-II modules comprising of the Loan related modules viz., Loan Module (transaction part), Bill Finance Scheme and

Subsidy were rolled-out in Head Office and Branch Offices from December 2016. Data entry is being carried out simultaneously in both existing package and new Web Centric Application. Errors / Issues identified in the package are being analysed and rectified then and there. In a few months, after new Web Application stabilizes, the existing Power Builder Application will be withdrawn after checking the correctness of the new web software application in all respects.

Connectivity between Head Office and all Branch Offices has been established through Tamilnadu State Wide Area Network (TNSWAN). This will ensure safe and speedy branch connectivity.

Regarding Disaster Recovery Set-up, Daily backup of both the Servers are being taken daily in the Server / designated systems / external devices. The database backups in DVD are being sent to two remote location Branches (Coimbatore and Trichy) and stored there safely in Fire Proof Cabinets. The same can be restored, in case of any contingent situations.

# **Directors' Responsibility Statement:**

In accordance with the provisions of Sec 134 (5) of the Companies Act 2013, with respect to Directors responsibility statement, it is hereby stated that:

- All accounting standards which have to be mandatorily followed have been complied with in the preparation of accounts for the year ended 31st March, 2017.
- Significant accounting policies, consistently followed by the Corporation, have been given as Notes annexed to and forming part of the Balance Sheet and Profit and Loss Account.
- Adequate care has been taken for the maintenance of accounting records.
- The accounts for the year have been prepared on a "going concern concept"
- The financial statements have been audited by M/s. C.S.Hariharan & Co., Chartered Accountants, the Statutory Auditors. Their report is appended.

- The Corporation has a proper and adequate internal control system to ensure that all the assets of the Corporation are safeguarded and protected against any loss and that all the transactions are properly authorised and recorded. Information provided to management is reliable and timely and statutory obligations are adhered to.
- The Company has an established internal Financial Control framework including internal controls over financial reporting, operating controls and anti-fraud framework. The framework is reviewed regularly by the management and tested by internal audit team and presented to the Audit Committee. Based on the periodical testing, the framework is strengthened, from time to time, to ensure adequacy and effectiveness of internal Financial Controls.

# **Statutory Statements:**

# Material changes and commitments

There have been no material changes and commitments affecting the financial position of the Company, which have occurred between the end of the financial year of the Company to which the financial statements relate and the date of this report.

# Significant and material orders passed by the Regulators or Courts or Tribunals impacting the going concern status of the Company

There are no significant and material orders passed by the regulators or courts or tribunals, which would impact the going concern status of the Company and its future operations.

# **Extracts of Annual Return:**

An extract of Annual Return as referred under section 92(3) and section 134 (3A) in form MGT-9 of Company (Management and Administration) rules 2014 is given as annexure to this report.

# Details of material related party transactions

Details of material related party transactions under Sec. 188 of the Act, 2013 read with the Companies (Meetings of Board and its Powers) Rules, 2014 is - Nil -.

# Reporting of fraud

The Auditors of the Company have not reported any fraud as specified under Sec. 143(12) of the Act. 2013.

### Other Laws

As per the requirement of the Sexual Harassment of Woman at Workplace (Prevention, Prohibition and Redressal) Act, 2013 and Rules made there under, our Corporation has constituted an Internal Complaints Committee (ICC). During the year under review, there were no cases received/filed pursuant to the provisions of the Sexual Harassment of Woman at Workplace (Prevention, Prohibition and Redressal) Act, 2013.

# **Acknowledgements**

The Board of Directors wishes to thank the Government of Tamilnadu, Small Industries Development Bank of India (SIDBI), Commercial Banks, MSME Development Institute and other State level institutions viz., State Industries Promotion Corporation of Tamilnadu (SIPCOT), Tamilnadu Industrial Development Corporation Limited (TIDCO), Small Industries Development Corporation Limited (SIDCO), ITCOT Consultancy and Services Ltd., the Electronics Corporation of Tamilnadu (ELCOT) and the Tamilnadu Small and Tiny Industries Association (TANSTIA) and customers for their valuable support and assistance.

The Board of Directors wish to place on record their appreciation of the dedicated services rendered by the erstwhile Directors on the Board and the Officers and Staff of the Corporation during the year under review.

For and on behalf of Board of Directors

THE TIIC LIMITED CHENNAI 600 035

SATYABRATA SHAOO CHAIRMAN & MANAGING DIRECTOR

Date: 31.08.2017



Some of the Directors, by virtue of their posts, hold certain other Directorships, as appointed by the State Government.

SI. No.	Name of the Director	Designation	Other Directorships
1.	Thiru Satyabrata Sahoo, IAS.	Chairman & Managing Director	DIRECTOR:  1. State Industries Promotion Corporation of Tamilnadu (SIPCOT)  2. Tamilnadu Small Industries Development Corporation Limited (SIDCO)  3. ITCOT Consultancy and Services Ltd.,  4. Guindy Industrial Estate Infrastructure Upgradation Company (GIEIUC)  5. Chettinad Cement Corporation Ltd.  6. Seshasayee Paper and Boards Limited MEMBER:  7. Tamilnadu Industrial Guidance & Export Promotion Bureau (GUIDANCE).
2.	Thiru Mangat Ram Sharma, IAS., Principal Secretary to Govt., Micro, Small & Medium Enterprises Depo	Director t.	<ol> <li>DIRECTOR:</li> <li>Tamilnadu Small Industries Development Corporation Limited (SIDCO)</li> <li>Tamilnadu Small Industries Corporation Limited (TANSI)</li> <li>State Industries Promotion Corporation of Tamilnadu Ltd.(SIPCOT)</li> <li>Tamil Nadu Skill Development Corporation</li> </ol>
3.	Thiru N.Venkatesh, IAS., Dy. Secretary to Government, Finance Department, Government of Tamilnadu	Director	<ol> <li>DIRECTOR:</li> <li>Tamilnadu State Transport Corporation Limited (Kumbakonam)</li> <li>Tamilnadu Transport Development Finance Corporation Limited (TDFC)</li> <li>Tamilnadu Tea Plantation Corporation Ltd.</li> <li>Adyar Poonga Ltd.</li> <li>Tamilnadu Medical Plant Farms &amp; Herbal Medicine Corporation Limited (TAMPCOL)</li> <li>Metropolitan Transport Corporation (MTC)</li> <li>Tamilnadu Arasu Cable TV Corporaion</li> <li>Tamilnadu Road Development Company</li> <li>Coimbatore Smart City Limited</li> <li>MEMBER:</li> <li>I.T. Incubation Centre</li> <li>Chennai River Restoration Trust</li> <li>Water and Sanitation Pooled Fund</li> <li>Tamilnadu Slum Clearance Board</li> </ol>
4.	Thiru V. Sridhar, General Manager, Small Industries Development Bank of India (SIDBI)	Director	NIL
5.	Tmt. Chitra Alai, General Manager, Small Industries Development Bank of India(SIDBI)	Director	DIRECTOR:  1. Madhya Pradesh Financial Corporation (MPFC)

# TIIC



SI. No.	Name of the Director	Designation	Other Directorships
6.	<b>Thiru S. Sundar,</b> Retired Bank Executive	Independent Director	NIL
7.	Thiru C. Muthusami	Independent Director	<b>DIRECTOR:</b> 1. CODISSIA Industrial Park Limited
8.	<b>Thiru S. Gunasegaran,</b> Retired Bank Executive	Independent Director	NIL
9.	<b>Thiru N. Xavier Thomas,</b> Retired Bank Executive	Independent Director	NIL



# Form No.MGT-9

# Extract of ANNUAL RETURN as on the Financial Year ended 31.03.2017

(Pursuant to Section 92(3) of the Companies Act, 2013 and Rule 12(1) of the Companies (Management and Administration) Rules, 2014)

I. REGISTRATION AND OTHER DETAILS :

i) CIN : U93090TN1949SGC01458

ii) Registration Date : 26-03-1949

iii) Name of the Company : Tamilnadu Industrial Investment

Corporation Limited

iv) Category / Sub-category

of the company : —

v) Whether listed company : Yes

vi) Name,address and contact

details of Registrar and Transfer agent, if any M/s. Karvy Computershare Pvt. Ltd.,

46, Avenue, 4th Street, No.1, Banjara Hills, Hyderabad – 500 034.

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY:

Term Loan lending

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

- NIL -



# IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

# i) Category-wise share holding

Category of	No. of shares held at the beginning of the year			No. of shares held at the end of the year				% change	
Shareholders	Demat	Physical	Total	% of Total shares	Demat	Physical	Total	% of Total shares	during the year
A. Promoter (1) Indian i) State Government (2) Foreign	 	3035228 	3035228	94.56 	 	3035228	3035228	94.56 	
B. Public Shareholding (1) Institutions i) Small Industries Bank of India (SIDBI)		170000	170000	5.30		170000	170000	5.30	
ii) Government of Puducherry iii) Insurance		1500	1500	0.04		1500	1500	0.04	
Companies iv) Other Banks		1160	1160	0.04		1160	1160	0.04	
including Co-op. Banks  (2) Non-Institutions		2068	2068	0.06		2068	2068	0.06	
Grand Total		3209956	3209956	100.00		3209956	3209956	100.00	



### ii) Shareholding of promoters

		Shareholding at the beginning of the year			Shareholding at the end of the year			
SI. No.	Shareholder's Name	No. of shares	% of total shares of the company	% of shares pledged/ encum- bered to total shares	No. of shares	% of total shares of the company	% of shares pledged/ encum- bered to total shares	% change in share holding during the year
1	Govt. of Tamilnadu	3035228	94.56		3035228	94.56		
2	Govt. of Puducherry	1500	0.046		1500	0.046		
3	Small Industries Development Bank of India	170000	5.296		170000	5.296		
4	Punjab National Bank	60	0.0018		60	0.0018		
5	Indian Bank, Chennai	233	0.0073		233	0.0073		
6	Kumbakonam City Union Bank, Kumbakonam	10	0.0003		10	0.0003		
7	Syndicate Bank, Manipal	50	0.0016		50	0.0016		
8	Andhra Bank, Hydredabad-1	25	0.0008		25	0.0008		
9	Bank of India, Mumbai-21	200	0.0062		200	0.0062		
10	Indian Overseas Bank, Chennai	117	0.0036		117	0.0036		
11	Canara Bank, Bangalore	25	0.0008		25	0.0008		
12	State Bank of India, Chennai	1167	0.036		1167	0.036		
13	Corporation Bank, Mangalore-1	25	0.0008		25	0.0008		
14	Tamilnadu State Co-operative Bank, Chennai	12	0.00037		12	0.00037		
15	Ramachandran Co-operative Central Bank Ltd., Ramachandrapuram (AP)	1	0.00003		1	0.00003		
16	Prakasapuram Co-operative central Bank Ltd, Prakasapuram, Tirunelveli	2	0.00006		2	0.00006		
17	Karur town Co-operative Bank Ltd., Karur	1	0.00003		1	0.00003		
18	The Saraswat Co-op. Bank Ltd., Mumbai	5	0.00015		5	0.00015		
19	Co-operative Central Bank Ltd., Nellore	2	0.00006		2	0.00006		
20	Tamilnadu Co-operative State Land Development Bank Ltd, Chennai-4	100	0.0031		100	0.0031		
21	Rajampet Co-operative Town Bank Ltd., Rajampet	1	0.00003		1	0.00003		
22	Mannargudi Co-operative Urban Bank Ltd., Mannargudi	5	0.00015		5	0.00015		
23	Co-operative Central Bank Ltd., Vizianagaram	2	0.00006		2	0.00006		

		Shareholding at the beginning of the year			Shareholding at the end of the year			
SI. No.	Shareholder's Name	No. of shares	% of total shares of the company	% of shares pledged/ encum- bered to total shares	No. of shares	% of total shares of the company	% of shares pledged/ encum- bered to total shares	% change in share holding during the year
24	Co-operative Central Bank Ltd., Thanjavur	2	0.00006		2	0.00006		
25	Malabar District Co-operative Bank Ltd, Calicut	1	0.00003		1	0.00003		
26	Co-operative Central Bank Ltd, Elluru	1	0.00003		1	0.00003		
27	Co-operative Central Bank Ltd., Kumbakonam	5	0.00015		5	0.00015		
28	Srikakulam District Co-operative Central Bank Ltd, Srikakulam	6	0.00018		6	0.00018		
29	Ramanathapuram District Co-operative Central Bank Ltd., Madurai	1	0.00003		1	0.00003		
30	Karaikudi Co-operative Urban Ltd., Karaikudi	1	0.00003		1	0.00003		
31	Vishakapatnam District Co-operative Central Bank Ltd., Vishakapatnam	2	0.00006		2	0.00006		
32	Madurai District Central Co-operative Bank Ltd., Madurai	6	0.00018		6	0.00018		
33	United India Insurance Company Ltd., Mumbai	375	0.012		375	0.012		
34	Oriental Fire & General Insurance Company Ltd., Mumbai	250	0.008		250	0.008		
35	The Kaiser-I Hind Insurance Company Ltd., Mumbai	10	0.00031		10	0.00031		
36	New India Assurance Company Ltd., Mumbai	150	0.0047		150	0.0047		
37	LIC of India, Mumbai	375	0.012		375	0.012		
	Total	3209956			3209956			



### iii) Change in Promoter's shareholding (please specify, if there is no change)

SI. No.	Particulars	Shareholdi beginning o		Cumulative shareholding during the year		
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company	
	At the beginning of the year	3035228	94.56	3035228	94.56	
1.	NIL	_	_	_	_	
	At the end of the year	3035228	94.56	3035228	94.56	

## iv) Shareholding pattern of top ten shareholders (other than Directors, promoters and holders of GDRs and ADRs)

SI. No.	For each of the Top 10	Shareholdi beginning o		Cumulative shareholding during the year	
	shareholders	No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
1	Government of Tamilnadu				
	At the beginning of the year During the year (increase/ decrease)	3035228	94.56 	3035228 	94.56
	At the end of the year	3035228	94.56	3035228	94.56
2	Small Industries Development Bank of India				
	At the beginning of the year	170000	5.296	170000	5.296
	During the year (increase/ decrease)				
	At the end of the year	170000	5.296	170000	5.296
3	Govt. of Puducherry At the beginning of the year	1500	0.046	1500	0.046
	During the year (increase/ decrease)				
	At the end of the year	1500	0.046	1500	0.046
4	State Bank Of India, Chennai At the beginning of the year	1167	0.036	1167	0.036
	During the year (increase/ decrease)				
	At the end of the year	1167	0.036	1167	0.036
5	United India Insurance Company Ltd., Mumbai				
	At the beginning of the year During the year (increase/ decrease)	375	0.012 	375 	0.012
	At the end of the year	375	0.012	375	0.012
		I			1

SI. No.	For each of the Top 10	Shareholdi beginning d		Cumulative shareholding during the year		
	shareholders	No. of shares	% of total shares of the company	No. of shares	% of total shares of the company	
6	LIC of India, Mumbai At the beginning of the year	375	0.012	375	0.012	
	During the year (increase/decrease)					
	At the end of the year	375	0.012	375	0.012	
7	Oriental Fire & General Insurance Company Ltd., Mumbai					
	At the beginning of the year	250	0.008	250	0.008	
	During the year (increase/decrease)					
	At the end of the year	250	0.008	250	0.008	
8	Indian Bank, Chennai					
	At the beginning of the year	233	0.0073	233	0.0073	
	During the year (increase/decrease)					
	At the end of the year	233	0.0073	233	0.0073	
9	Bank of India, Mumbai At the beginning of the year During the year (increase/ decrease)	200	0.0062	200	0.0062	
	At the end of the year	200	0.0062	200	0.0062	
10	New India Assurance Company Ltd., Mumbai	200	0.0002	200	0.0002	
	At the beginning of the year	150	0.0047	150	0.0047	
	During the year (increase/decrease)					
	At the end of the year	150	0.0047	150	0.0047	

v) Shareholding of Directors and Key Managerial Personnel: Nil



### vi) INDEBTEDNESS:

Indebtedness of the company including interest outstanding / accrued but not due for payment (Rs. in crores)

Par	ticulars	Secured loans excluding deposits	Unsecured loans	Deposits	Total Indebtedness
	ebtedness at the beginning of the ancial year				
i)	Principal amount				
	Bonds	_	150.00	_	150.00
	SIDBI	335.65	_	_	335.65
	Banks	395.84	_	_	395.84
	Loan in lieu of capital	_	12.50	_	12.50
	Deposits	_	_	489.66	489.66
ii) iii)	Interest due but not paid Interest accrued but not due	_ _	_ _	_ _	_ _
	Total (i+ ii + iii)				1383.65
	ange in Indebtedness during the ancial year				
i)	Principal amount				
	Bonds	_	_	_	_
	SIDBI	(-) 137.10	_	_	(-) 137.10
	Banks	67.93	_	_	67.93
	Loan in lieu of capital	_	_	_	_
	Deposits	_		25.79	25.79
	Net change				(-) 43.38
	lebtedness at the end of the ancial year				
i)	Principal amount				
	Bonds	_	150.00	_	150.00
	SIDBI	198.55	_	_	198.55
	Banks	463.77	_	_	463.77
	Loan in lieu of capital	_	12.50	_	12.50
	Deposits	_	_	515.45	515.45
ii)	Interest due but not paid	_	_	_	_
iii)	Interest accrued but not due	_	_	_	_
	Total (i + ii + iii)				1340.27



### vii) Remuneration of Directors and Key Managerial Personnel:

- A) Remuneration to Managing Director Rs. 11.83 lakhs
- B) Remuneration to other Directors Nil
- C) Remuneration to Key Managerial Personnel other than MD/Manager/Whole time Directors

(Rs. in lakhs)

<u> </u>	Davidia al anno ad	Key	Managerial Persor	nnel	
SI. No.	Particulars of Remuneration	Company Secretary	Chief Financial Officer	Managing Director	Total
1.	Gross Salary	13.70	15.41	11.83	40.94
	(a) Salary as per provisions contained in Section 17(1) of the Income Tax Act, 1961	_	_	_	_
	(b) Value of perquisites u/s 17(2) Income Tax Act, 1961	_	_	_	_
	(c) Profits in lieu of salary under section 17 (3) Income Tax Act, 1961	_	_	_	_
2	Stock option	_	_	_	_
3.	Sweat Equity	_	_	_	_
4.	Commission	_	_	_	_
5.	Others, specify	_	_	_	_
	Total	13.70	15.41	11.83	40.94

viii) Penalties / Punishment / Compounding of offences: Nil



### S SANDEEP & ASSOCIATES

### **Company Secretaries**

No. 20, "F" Block, Ground Floor, Gemini Parsn Apts. New No. 448, Old No. 599, Cathedral Garden Road (Behind Hotel Palmgrove), Anna Salai Chennai - 600 006. Tel: 044-43057999 sandeep@sandeep-cs.in www.sandeep-cs.in

### Form No. MR-3

# SECRETARIAL AUDIT REPORT FOR THE FINANCIAL YEAR ENDED 31<sup>ST</sup> MARCH 2017

(Pursuant to Section 204(1) of the Companies Act, 2013 and rule No. 9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014)

То

The Members

THE TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LIMITED

CIN: U93090TN1949SGC001458

No. 692, Anna Salai, Nandanam, Chennai - 600 035

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices of M/s TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LIMITED ("the Company"). The Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the Corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of the secretarial audit, we hereby report that in our opinion, the company has, during the audit period covering the financial year ended on 31st March 2017, has complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter.

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31st March 2017 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ("SCRA") and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder.
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings (Not Applicable to the Company during the Audit Period)
- (v) The following regulations and guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ("SEBI Act")
  - (a) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
  - (b) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;

# TIIC



- (c) The Securities and Exchange Board of India (Listing obligations and Disclosure Requirements) Regulations, 2015;
- (d) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 (**Not Appliable to the Company during the Audit Period**);
- (e) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992 (Not Appliable to the Company during the Audit Period);
- (f) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirments) Regulations, 2009 (**Not Applicable to the Company during the Audit Period**);
- (g) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 (Not Applicable to the Company during the Audit Period);
- (h) The Securities and Exchange Board of India (Delisting of equity shares regulations), 2009 (Not Applicable to the Company during the Audit Period); and
- (i) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998 (Not Applicable to the Company during the Audit Period)

(vi) and laws specifically appliable in case of a State Finance Corporation.

We have also examined compliance with the applicable clauses of the following:

- a. Secretarial Standards issued by The Institute of Company Secretaries of India.
- b. The listing agreements entered into by the Company with Bombay Stock Exchange.

During the period under review the Company has complied with the provisions of the applicable Acts, Rules, Regulations, Guidelines, Standards, etc. as mentioned above.

We further report that,

Place: Chennai

Date: 16th August 2017

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors and Non-Executive Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

All the decisions were taken unanimously and dissenting members' views, if any, are captured and recorded as part of the minutes.

We further report that there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that, during the audit period, there were no other specific events/actions in pursuance of the above referred laws, rules, regulations, guidelines, etc. having a major bearing on the Company's affairs.

For S Sandeep & Associates

S Sandeep

Managing Partner FCS No. 5853 C P No. 5987

This report is to be read with our letter of even date which is annexed as Annexure A and forms an integral part of this report.



ANNEXURE 'A'

To

The Members

Place: Chennai

Date: 16th August 2017

THE TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LIMITED

CIN: U93090TN1949SGC001458

No. 692, Anna Salai, Nandanam, Chennai - 600 035

### Our report of even date is to be read along with this letter.

- 1. Maintenance of Secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these Secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
- 4. Where ever required, we have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.
- 5. The compliances of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on test basis.
- 6. The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For S Sandeep & Associates

S Sandeep

Managing Partner FCS No. 5853 C P No. 5987

10



C.S. HARIHARAN & CO. CHARTERED ACCOUNTANTS

EVS Towers, 3rd Floor,
No. 21, New No. 35, Dr. Radhakrishnan Salai,
Mylapore, Chennai – 600 004.
PH: 4500 0141 / 0142.
Email: admin@cshandco.com

### INDEPENDENT AUDITORS' REPORT

The Members of Tamil Nadu Industrial Investment Corporation Limited

### REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of Tamil Nadu Industrial Investment Corporation Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2017, and the Statement of Profit and Loss and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

### MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

Management is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes the maintenance of adequate accounting records in accordance with the provision of the Act for safeguarding the assets of the Company and for preventing and detecting the frauds and other irregularities; selection and application of appropriate accounting policies; making judgements and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

### **AUDITORS' RESPONSIBILITY**

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit



also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion on the financial statements.

### BASIS FOR QUALIFIED OPINION

We draw attention of the Members to note D(v) of the financial statements:

The Corporation has proposed dividend of Rs. 3.21 crores for the financial year ended 31st March 2017, which is not in conformity with the GO.Ms.No. 123 issued by Finance Department dated 19th May 2014 regarding the common dividend policy for the State PSUs in Tamil Nadu leaving a short fall of Rs. 6.08 crores in provision for proposed dividend.

### **QUALIFIED OPINION**

In our opinion and to the best of our information and according to the explanations given to us, except for effects of the matter described in the basis for qualified opinion paragraph, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2017;
- (b) in the case of the Profit and Loss Account, of the profit for the year ended on that date; and
- (c) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

- 1. As the Company is defined as a Banking Company by Company Law Board vide its Letter dated 28.06.1960, the Companies (Auditors' Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Companies Act, 2013 (the Act) is not applicable to the Company.
- 2. As required by section 143(3) of the Act, we report that:
  - a. we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - b. in our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - c. the Balance Sheet, Statement of Profit and Loss and Cash Flow Statement dealt with by this Report are in agreement with the books of account;
  - d. in our opinion, the Balance Sheet, Statement of Profit and Loss, and Cash Flow Statement comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Company (Accounts) Rules, 2014;
  - e. being a Government company, pursuant to the Gazette Notification dated 5th June 2015, issued by the Ministry of Corporate Affairs, Government of India, provisions of section 164(2) of the Act are not applicable.

- f. with respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure"; and
- g. with respect to the other matters to be included in the auditor's report in accordance with the rule 11 of the Companies (Audit and Auditors) Rule, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - (i) The Company has no pending litigations which warrants impact on its financial statements.
  - (ii) The Company did not have any long-term contracts including derivative contract for which there were any material foreseeable losses.
  - (iii) There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.
  - (iv) The Company has provided requisite disclosures in the financial statements as to the holdings as well as dealings in Specified Bank notes during the period from 8th November 2016 to 30th December 2016. Based on audit procedures and relying on the management representation, we report that the disclosures are in accordance with books of accounts maintained by the Company and as produced to us by the management Refer Note E to the financial statements.

For **C.S. HARIHARAN & CO**Chartered Accountants
Firm Registration No. 001086S

S. SEETHARAMAN

(Partner) Membership No: 029330

Place: Chennai-35 Date: 31-08-2017



C.S. HARIHARAN & CO. CHARTERED ACCOUNTANTS

EVS Towers, 3rd Floor, No. 21, New No. 35, Dr. Radhakrishnan Salai, Mylapore, Chennai – 600 004. PH: 4500 0141 / 0142. Email : admin@cshandco.com

### ANNEXURE TO THE AUDITORS' REPORT

Report on the Internal Financial Controls under Clause (i) of Sub-Section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of Tamil Nadu Industrial Investment Corporation Limited ("the Company"), as of March 31, 2017 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

### Management's Responsibility for Internal Financial Controls

The Company's management is responsibile for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

### Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards of Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining and understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opnion on the Company's internal financial controls system over financial reporting.

### Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For M/s. C.S. HARIHARAN & CO.

Chartered Accountants
Firm Registration No: 001086S

S. SEETHARAMAN

Partner

Membership number: 029330

Place : Chennai-35 Date : 31-08-2017



# **ACCOUNTS**

# BALANCE SHEET AND PROFIT AND LOSS ACCOUNT



### BALANCE SHEET AS ON MARCH 31, 2017

Particulars	Schedule Ref.	As on 31.03.2017 (Rs.)	As on 31.03.2016 (Rs.)
CAPITAL AND LIABILITIES			
Capital	Α	3,209,956,000	3,209,956,000
Reserves and Surplus	В	2,010,654,183	1,739,544,047
Bonds	С	1,500,000,000	1,500,000,000
Borrowings	D	6,748,269,025	7,439,932,687
Deposits	Е	5,154,515,001	4,896,654,168
Other Liabilities and Provisions	F	1,634,854,761	1,469,002,788
TOTAL		20,258,248,970	20,255,089,690
ASSETS			
Cash and Bank Balances	G	861,732,590	570,705,629
Investments	Н	489,542,974	489,227,885
Loans and advances	1	16,284,713,260	16,670,329,617
Fixed assets	J	1,723,130,166	1,719,550,113
Other assets	K	899,129,980	805,276,446
TOTAL		20,258,248,970	20,255,089,690
Significant accounting policies and Notes to Accounts	S		

D. DURAIRAJ G. SRINIVASAN SATYABRATA SAHOO S. GUNASEGARAN
Company Secretary Chief Financial Officer Chairman & Managing Director Director

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO.
Chartered Accountants

Place: Chennai-35 Date: 31-08-2017 **S. SEETHARAMAN**Partner



### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED MARCH 31, 2017

Particulars	Schedule Ref.	For the year ended 31.03.2017 Rs.	For the year ended 31.03.2016 Rs.
INCOME (A)			
Income from operations	L	2,350,587,879	2,239,537,596
Other income	М	229,511,005	209,518,164
Total Income (A)		2,580,098,884	2,449,055,760
EXPENDITURE (B)			
Interest expended	Ν	1,301,505,474	1,289,654,632
Other financial expenses	0	10,310,797	11,326,024
Personnel expenses	Р	437,674,702	426,849,667
Administrative expenses	Q	67,856,013	75,078,075
Depreciation	J	10,732,163	11,549,834
Waiver and Write offs	R	351,514,443	372,540,743
Total Expenditure (B)		2,179,593,592	2,186,998,975
PROVISIONS (C)			
Provision for Advances / (Written back)		436,349	(126,857,738)
Depreciation on investments (Written back)	)	(315,088)	(14,846,033)
Provision for Taxes		90,639,507	54,000,921
Total Provisions (C)		90,760,768	(87,702,850)
Net Profit carried to P&L Appropriation A/c	A-(B+C)	309,744,524	349,759,635
Significant accounting policies and Notes to Accounts	S		
EARNINGS PER SHARE - Basic/Diluted (Face value of Rs. 1,000/- each)		96.49	108.96

D. DURAIRAJ G. SRINIVASAN SATYABRATA SAHOO S. GUNASEGARAN
Company Secretary Chief Financial Officer Chairman & Managing Director Director

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO.

Chartered Accountants

Place: Chennai-35 Date: 31-08-2017 S. SEETHARAMAN
Partner



### PROFIT AND LOSS APPROPRIATION ACCOUNT FOR THE YEAR ENDED MARCH 31, 2017

Particulars	For the year ended 31.03.2017 Rs.	For the year ended 31.03.2016 Rs.
Balance as per last Balance Sheet- General Reserve/ (Accumulated losses)	179,541,231	(80,996,997)
Add: Profit for the year as per Profit and Loss Account	309,744,524	349,759,635
Transfer from Reserves and Surplus- Venture Capital Fun	d —	1,771,811
Less: Dividend Deficit / Subvention payable to Government	nent —	14,146,440
Less: Proposed Minimum Guaranteed Dividend to Government (for FY 1997-98 to 1999-2000) and Dividend Tax	_	38,212,390
Less: Proposed Dividend for FY 2016-17 and Dividend To	ax 38,634,388	38,634,388
Profit transferred to Reserves and Surplus/ (Accumulated losses)	450,651,367	179,541,231

D. DURAIRAJ G. SRINIVASAN SATYABRATA SAHOO S. GUNASEGARAN
Company Secretary Chief Financial Officer Chairman & Managing Director Director

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO.
Chartered Accountants

Place : Chennai-35
Date : 31-08-2017

S. SEETHARAMAN
Partner



### SCHEDULES TO BALANCE SHEET

Part	iculars	As on 31.03.2017 (Rs.)	As on 31.03.2016 (Rs.)
Sch	edule-A: Capital		
1.	Authorised Capital 35,00,000 (35,00,000) Equity Shares of Rs.1000 each	3,500,000,000	3,500,000,000
2.	Issued Equity Share Capital: 32,10,000 Equity Shares (Previous year 32,10,000 numbers) of Rs.1,000 each	3,210,000,000	3,210,000,000
3.	Subscribed and paid up 31,24,956 Equity Shares of (Previous year 31,24,956 numbers) of Rs.1,000 each fully paid 85,000 (Previous year 85,000) Special Equity Shares of Rs.1,000/- each (issued u/s 4A of State Financial Corporations' Act, 1951)	3,124,956,000 85,000,000	3,124,956,000 85,000,000
	Total	3,209,956,000	3,209,956,000
i)	Reserves and Surplus Reserves Revaluation Reserve: Revaluation of lands held SPECIAL RESERVE FUND	1,535,003,100	1,535,003,100
iii)	(In terms of Sec.35A of the State Financial Corporations' Act, 1951 representing dividend foregone by the Govt.of Tamilnadu and IDBI)  Transfer from Profit & Loss Appropriation Account  Total	24,999,716 450,651,367 <b>2,010,654,183</b>	24,999,716 179,541,231 1,739,544,047
	Total		1,707,044,047
	edule-C: Bonds		
Non	SLR Bonds Guaranteed by Government of Tamilnadu as to principal and interest.	1,500,000,000	1,500,000,000
	Total	1,500,000,000	1,500,000,000



### SCHEDULE OF BONDS AS ON 31.03.2017

	IOIAL	1,500,000,000	1,500,000,000
	TOTAL	1 500 000 000	1 500 000 000
1	9.85% Non-SLR Bonds 2014	1,500,000,000	1,500,000,000
SERIES NO.	BOND DESCRIPTION	AS ON. 31.03.2017 Rs.	AS ON 31.03.2016 Rs.

D. DURAIRAJ G. SRINIVASAN SATYABRATA SAHOO S. GUNASEGARAN
Company Secretary Chief Financial Officer Chairman & Managing Director Director

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO.
Chartered Accountants

Place: Chennai-35
Date: 31-08-2017
S. SEETHARAMAN
Partner



### SCHEDULES TO BALANCE SHEET

Part	iculars	As on 31.03.2017 (Rs.)	As on 31.03.2016 (Rs.)
Sch	edule-D: Borrowings		
1.	By way of refinance from SIDBI	1,985,522,658	3,356,502,928
2.	Loan in lieu of capital - IDBI (Unsecured)	125,000,000	125,000,000
3.	Term Loan from Banks (Sec. by book debts)	4,478,746,312	3,958,429,759
4.	Overdraft from banks (Sec. by book debts)	159,000,055	
	Total	6,748,269,025	7,439,932,687
Sch	edule-E: Deposits		
1.	Deposits from Temples, Educational institutions etc.	2,112,772,315	2,274,756,283
2.	Inter-Corporate Deposits	3,041,742,686	2,621,897,885
	Total	5,154,515,001	4,896,654,168



### SCHEDULES TO BALANCE SHEET

Part	iculars	As on 31.03.2017 (Rs.)	As on 31.03.2016 (Rs.)
Sch	edule-F: Other Liabilities and Provisions		
1.	Seed Capital from SIDBI	384,000	384,000
2.	Advances & Deposits from Constituents & others	279,676,775	251,505,370
3.	Liability for others	636,559,044	570,662,698
4.	Provision on Standard Assets	96,564,918	73,262,809
	Add: Provision for Current Year	(10,857,388)	23,302,109
		85,707,530	96,564,918
5.	Subvention from Government	14,146,440	14,146,440
).	Wealth Tax	4,792,584	4,792,584
7.	Income Tax	454,100,000	371,100,000
	Add: Provision for the year	120,854,000	83,000,000
		574,954,000	454,100,000
8.	Provision for Proposed Dividend	32,099,560	63,848,500
	Provision for Dividend Tax	6,534,828	12,998,278
		38,634,388	76,846,778
	Total	1,634,854,761	1,469,002,788
ich	edule-G: Cash and Bank Balances		
١.	Cash in hand	4,686,096	10,804,981
<u>.</u>	Balance with banks		
	i) Reserve Bank of India	257,634	238,844
	ii) Current A/c with scheduled Banks	851,701,534	554,889,295
	iii) Term Deposits with Banks	5,087,326	4,772,509
	Total	861,732,590	570,705,629
ch	edule-H: Investments		
nve	stment in shares		
	Quoted	461,181,655	460,948,781
	Non-Quoted	28,361,319	28,279,104
	Total	489,542,974	489,227,885



# SCHEDULES TO BALANCE SHEET SUMMARY FOR QUOTED / NON-QUOTED SHARES AS ON 31ST MARCH 2017

	Current year (Rs.)	Previous year (Rs.)
COST OF FULLY PAID SHARES		
QUOTED		
EQUITY	476,531,140	476,531,140
NON QUOTED		
EQUITY	47,929,365	47,929,365
REDEEMABLE PREFERENCE	15,412,868	15,412,868
TOTAL	539,873,373	539,873,373
MARKET / BOOK VALUE	489,542,974	489,227,885
DEPRECIATION REQUIRED	50,330,400	50,645,488
DEPRECIATION HELD	50,330,400	50,645,488
NET VALUE OF INVESTMENTS AS PER BALANCE SHEET	489,542,974	489,227,885

**D. DURAIRAJ G. SRINIVASAN SATYABRATA SAHOO S. GUNASEGARAN** Company Secretary Chief Financial Officer Chairman & Managing Director Director

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO.
Chartered Accountants

Place: Chennai-35
Date: 31-08-2017
S. SEETHARAMAN
Partner



### SCHEDULE FOR INVESTMENT IN SHARES AS ON 31<sup>ST</sup> MARCH 2017

### I. FULLY PAID EQUITY SHARES (QUOTED)

SI. No	. Name of the Company	No. of Shares	Face Value		Market Rate / Balance Sheet Value	Market Value/ Balance Sheet Value	Net Value (Lower of (5) or (7))
(1)	(2)	Rs. (3)	Rs.	Rs. (5)	Rs. (6)	Rs. (7)	Rs. (8)
(1)		(0)	(4)	(0)	(0)	(/)	(0)
	I-Market value						/ -
1	NLC India Ltd	5,970,126	10	358,207,560	107.35	640,893,026	358,207,560
2	IDBI Bank Ltd.(Formely Industrial	35,680	10	2 900 000	75.10	2,679,568	0 470 540
3	Development Bank of India) Kothari Sugars & Chemicals Ltd.	10,350	10 10	2,899,000 4,485,000		140,243	2,679,568 140,243
4	Rallis India Ltd.	801,150	10	667,660		209,180,265	667,660
5	Sakthi Sugars Ltd.	495,099	10	11,254,130		16,338,267	11,254,130
6	Seshasayee Paper & Boards Ltd.	1,800,000	10	16,000,000		1,405,620,000	16,000,000
7	Sical Logistics Ltd. (Formerly	1,000,000	10	10,000,000	700.70	1,400,020,000	10,000,000
	South India Corporation (Agencies) Ltd.)	160,467	10	16,368,640	262.40	42,106,541	16,368,640
8	Sicagen India Ltd	160,467	10	0	25.75	4,132,025	0
9	Tamilnadu News Print &	.00, .07	. •	· ·	20.70	.,.02,020	•
	Papers Ltd.	400,000	10	44,000,000	314.65	125,860,000	44,000,000
10	Elgi Rubber Company Ltd	1,179,696	1	158,000	54.35	64,116,478	158,000
11	Vedanta Ltd (Formerly Sesa Sterlite, Madras Aluminium Company Ltd)	2,450,000	1	7,000,000	274.70	673,015,000	7,000,000
	II-Balance Sheet Value						
12	Reed Relays and Electronics India Ltd.	41,956	10	2,097,850	323.80	13,585,353	2,097,850
13	Ambattur Enterprises Ltd. (Formely T&R Welding Products (India) Ltd.)	3,680	100	368,000	1282.97	4,721,330	368,000
14	Kamar Chemicals &						
	Industries Ltd.	137,550	10	1,834,000		_	_
15	M I L Industries Ltd.	168,000	10	1,680,000	60.27	10,125,360	1,680,000
16	Sree Maruthi Marine Industries Ltd., (Maruthi Crystal Salt Co., Ltd)	20,000	10	_	2.09	41,800	_
17	Wavin India Ltd.	59,275	10	_	_	_	_
18	Sivanandha Pipe Fittings Ltd.	33,600	10	560,000	26.16	878,976	560,000
	III-Others						
19	Indian Steel Rolling Mills Ltd.	46,620	10	310,800		1	1
20	MICO Farm Chemical Ltd.	7,480	100	748,000		1	1
21	Seshasayee Industries Ltd.	241,750	10	2,417,500		1	1
22	Bokiyu Tanneries Ltd.	41,900	10	_		_	_
23	Secals Ltd.	125,000	10	5,475,000		1	1
	TOTAL			476,531,140			461,181,655



### SCHEDULES TO BALANCE SHEET

II.	FULLY PAID REDEEMABLE CUMULATI	VE PREFEREN	ICE SHA	RES (NON-Q	(UOTED)	
SI. No. (1)	Name of the Company (2)		No. of Shares (3)	FaceValue Rs. (4)	Book Cost Rs. (5)	Net Value after Depreciation Rs. (6)
1 2 3 4 5 6 7	Ergodyne Private Ltd. Industrial Venture Capital Ltd Mod Shoe Co. P Ltd. Southern Structurals Ltd. Sleek Textiles Industries Ltd. Sakthi Pipes Ltd. Zenith Lamps & Electricals Ltd.	1	900 ,000,000 1,453 44,392 500,000 9,703 48,575	100 10 100 10 10 100 100	90,000 10,000,000 145,300 177,568 5,000,000 —	1 1 1 1 1 —
	TOTAL (A)				15,412,868	5
III	FULLY PAID EQUITY SHARES (NON-	QUOTED)				
SI. No.	Name of the Company	No. of Shares	Face Value	Book Cost	BV Market \ Balar Sheet \ (BV	ce (Lower of /alue (5) or (7))

SI. No	Name of the Company	No. of Shares	Face Value	Book Cost	BV	Market Value/ Balance Sheet Value (BV)	Net value (Lower of (5) or (7))
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
1	Chettinad Cement Corporation Ltd	61	200,000	25,864,000	7,680,743.00	468,525,323	25,864,000
2	Pandyan Hotels Ltd.	4,985	100	_	450.24	2,244,446	_
3	ITCOT Consultancy and Services Ltd.	2,000	100	200,000	5,352.57	10,705,140	200,000
4	Lakshmi Precision Tools Ltd.	34,900	10	523,500	45.35	1,582,715	523,500
5	Malladi Drugs & Pharmaceuticals Ltd.	770,000	5	500,000	20.94	16,123,800	500,000
6	Guindy Industrial Estate Infrastructure						
	Upgradation Company	2,500	10	25,000	_	1	1
7	India Forge & Drop Stampings Ltd.	71,179	10	907,535	87.53	6,230,298	907,535
8	Sun Paper Mill Ltd.	43,500	10	435,000	8.42	366,270	366,270
9	Industrial Venture Capital Ltd.	1,000,000	10	10,000,000			1
10	Marshall &Sons (India) Ltd.	79,372	10	198,430			1
11	Devi Spinning Mills Ltd.	1,000	1,000	1,000,000			1
12	Kumaragiri Electronics Ltd.	35,000	10	350,000			1
13	Rockfort Fastners Ltd.	25,000	10	250,000			1
14	Forge Mech Private Ltd.	3,900	10	39,000			1
15	Madras Forgings & Allied Industries(CBE)	4,849	100	484,900			1
16	Sivanandha Steels Ltd.	357,600	10	7,152,000			1
17	Southern Castings Ltd.	46,310	10	_			_
18	Sakthi Pipes Ltd.	14,850	100	_			_
19	Trac Industries & Components Ltd.	9,960	100	_			_
20	Ramasayee Agro Industries Ltd.	2,500	100	_			_
21	Upper India Bearings & Bushings Ltd.	20,000	10	_			_
22	Tuber Pharma Chemicals Ltd.	20,000	10	_			_
23	Tamilnadu Alloy Foundry Co Ltd.	90,000	10	_			_
24	Omega Cables Ltd.	10,330	100	_			_
25	Micro Tools Ltd.	11,135	100	_			_

28,361,314 TOTAL (B) 47,929,365 28,361,319 Non-quoted shares (A) + (B)



### SCHEDULES TO BALANCE SHEET

Part	iculars	As on 31.03.2017 (Rs.)	As on 31.03.2016 (Rs.)
Sch	edule-I: Loans and Advances		
(Aft	ns and Advances er adjusting cumulative provision s.412,978,699 (Rs.396,620,039)	16,284,713,260	16,670,329,617
Diffe	erent types of loans		
1.	General Loan	10,605,139,833	10,512,241,463
2.	Working Capital Term Loan	2,679,114,098	2,656,629,728
3.	Generator	26,354,454	41,393,382
4.	Transport loans	149,811,570	158,952,261
5.	Bill Finance	1,987,578,798	2,550,938,595
6.	Bridge loans	1,082,989,230	943,364,208
7.	GES	82,527,523	94,824,884
	Add: Interest accrued	84,176,453	108,605,135
	Less: NPA Provision	(412,978,699)	(396,620,039)
	Total	16,284,713,260	16,670,329,617



### SCHEDULES SHOWING PARTICULARS OF LOANS AND ADVANCES REFERRED IN THE BALANCE SHEET AS AT 31.03.2017

### 1. Asset classification:

		Term Loans and H	lire Purchase Loai	ns
Asset	Gross (Rs.)	NPA Provisioning (Rs.)	Restructure Provisioning (Rs.)	Net (Rs.)
Standard	15,336,972,873	_	19,676	15,336,953,197
	(15,498,260,889)	_	(151,552)	(15,498,109,337)
Sub-Standard	312,505,040	47,292,541	—	265,212,499
	(762,074,498)	(116,207,984)	(182,500)	(645,684,014)
Doubtful	1,010,763,437	327,707,018	508,855	682,547,564
	(783,376,674)	(265,003,134)	(497,731)	(517,875,809)
Loss Assets	37,450,609	37,450,609	_	—
	(23,237,595)	(14,577,138)	_	(8,660,457)
TOTAL	16,697,691,959	412,450,168	528,531	16,284,713,260
	(17,066,949,656)	(395,788,256)	(831,783)	(16,670,329,617)

(Previous year figures are in brackets)

- Debts due by concerns in which one or more Directors of the Corporation are interested as Directors/Partners/ Proprietors or as Share Holders in case of Private Companies.
- Total amount of loans disbursed during the year to concerns in which one or more Directors of the Corporation are interested as Directors, Partners, Proprietors or in the case of Private Companies as Members
- 4 Loans guaranteed by the State Government and/ or due by a Government Undertaking

Rs. 709 lakhs

D. DURAIRAJ G. SRINIVASAN SATYABRATA SAHOO S. GUNASEGARAN
Company Secretary Chief Financial Officer Chairman & Managing Director Director

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO.
Chartered Accountants

Place : Chennai-35

Date : 31-08-2017

S. SEETHARAMAN
Partner

(in Rupees)

# Schedule-J: SCHEDULE OF FIXED ASSETS AS ON 31.03.2017

			GROSS BLOCK	X			DEPRECIATION	NC		NET BLOCK	эск
SI.	Description of Asset	Cost as on 1,4,2016	Additions	Deletions	Cost as on 31,3,2017	As on 01.04.2016	Additions	Deletions	As on	WDV as on	WDV as on
2		(Rs.)	(Rs.)	(Rs.)	(Rs.)	(Rs.) (5)	(Rs.)	(Rs.)	(Rs.)	(Rs.)	(Rs.)
	TANGIBLE ASSETS										
_	Land - Freehold*	1,617,181,448	611,380	I	1,617,792,828		I	I		1,617,792,828 1,617,181,448	1,617,181,448
7	Building	122,556,455	7,662,374		130,218,829	39,506,980	1,977,471	I	41,484,451	88,734,378	83,049,475
	Wooden Partition	12,584,930	550,164		13,135,094	12,584,930	33,321	I	12,618,251	516,843	
က	Plant & Machinery										
	- Leased Assets	24,138,374			24,138,374	24,138,374			24,138,374		
	- Office Equipments,										
	Electrical fittings etc.	35,046,916	201,255	25,900	35,192,271	30,870,680	1,030,525	162'09	31,850,414	3,341,857	4,176,236
	- Computer, UPS,										
	Network & Server	59,226,607	956,064	662,301	59,520,370	52,004,431	4,401,054	634,649	55,770,836	3,749,534	7,222,176
		118,411,897	1,157,319	718,201	118,851,015	107,013,485	5,431,579	685,440	685,440 111,759,624	7,091,391	11,398,412
4	Furniture & Fittings	18,252,301	311,980	I	18,564,281	17,054,848	353,508	I	17,408,356	1,155,925	1,197,453
2	Vehicles	27,255,001	4,200,164	2,282,156	29,173,009	22,632,947	2,110,468	2,133,752	22,609,663	6,563,346	4,622,054
	Total Tangible Assets	1,916,242,032	14,493,381	3,000,357	1,927,735,056	198,793,190	9,906,347	2,819,192	205,880,345	205,880,345 1,721,854,711	1,717,448,842
9	INTANGIBLE ASSETS										
	Computer Software	4,186,973		I	4,186,973	2,085,702	825,816		2,911,518	1,275,455	2,101,271
	Total Intangible Assets	4,186,973	I	I	4,186,973	2,085,702	825,816	I	2,911,518	1,275,455	2,101,271
	GRAND TOTAL	1,920,429,005	14,493,381	3,000,357	3,000,357 1,931,922,029	200,878,892 10,732,163	10,732,163	2,819,192	208,791,863	2,819,192 208,791,863 1,723,130,166 1,719,550,113	1,719,550,113
	Previous Year	1,911,961,072	6,639,333	1,171,400	1,171,400 1,920,429,005	190,455,521 11,549,834	11,549,834	1,126,463	200,878,892	1,126,463 200,878,892 1,719,550,113 1,721,505,551	1,721,505,551

<sup>\*</sup> Includes amount added on revaluation Rs.1,535,003,100 PY Rs. 1,535,003,100

Company Secretary D. DURAIRAJ

**G. SRINIVASAN** Chief Financial Officer

SATYABRATA SAHOO Chairman & Managing Director

S. GUNASEGARAN

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO. Chartered Accountants

S. SEETHARAMAN Partner

Place : Chennai-35 Date : 31-08-2017

64



### SCHEDULES TO BALANCE SHEET

Particulars	As on 31.03.2017 (Rs.)	As on 31.03.2016 (Rs.)
Schedule-K: Other Assets		
Deferred Tax Asset	205,099,839	174,885,346
Staff housing loan	15,550,752	21,474,223
Other Advances & Deposit/other dues recoverable from borrowers after adjusting cumulative provision of Rs.28,42,407 (L.Y Rs.79,07,330)	44,405,502	57,983,788
Prepaid Expenses	709,629	629,326
Advance Income Tax	627,297,597	544,237,102
Advance Interest Tax	494,144	494,144
Advance Wealth Tax	4,756,820	4,756,820
Advance Fringe Benefit Tax	815,697	815,697
Total	899,129,980	805,276,446



### SCHEDULES TO PROFIT & LOSS ACCOUNT

Particulars	For the year ended 31.03.2017 (Rs.)	For the year ended 31.03.2016 (Rs.)
Schedule-L : Income from operations		
Interest on loans and advances	2,349,053,819	2,237,286,170
Interest on investments and Deposits	1,534,060	2,251,426
Total	2,350,587,879	2,239,537,596
Schedule-M : Other Income		
Dividend on shares	74,090,368	48,840,625
Profit on sale of assets	640,503	9,805,771
Other income		
Investigation fees	43,057,211	50,150,767
Upfront fee	22,841,376	25,910,888
Risk Coverage Receipts	21,184,366	23,378,291
Miscellaneous receipts	15,090,474	13,605,626
Bad debts recovered	51,007,656	35,970,307
Interest on advances to staff	1,599,051	1,855,889
Total	229,511,005	209,518,164
Schedule-N: Interest expended		
Interest on borrowings from SIDBI	276,816,964	361,475,739
Interest on borrowings from banks	412,513,787	317,504,618
Interest on deposits	455,353,862	461,515,677
Interest on bonds	147,445,861	148,054,146
Interest on others	9,375,000	1,104,452
Total	1,301,505,474	1,289,654,632
Schedule-O: Other Financial expenses		
Bank charges	154,297	118,339
Guarantee fee paid to Govt.of T.N	7,500,000	7,500,000
Others	2,656,500	3,707,685
Total	10,310,797	11,326,024
Schedule-P: Personnel Expenses		
Salaries and allowances - CMD	1,309,697	1,267,893
Salaries - others	393,587,659	383,652,548
Contribution to Provident Fund	37,577,022	37,823,463
Staff Amenities and Welfare expenses	2,718,593	3,022,876
Staff Training and Seminar expenses	2,481,731	1,082,887
Total	437,674,702	426,849,667



### SCHEDULES TO PROFIT & LOSS ACCOUNT

Particulars	For the year ended 31.03.2017 (Rs.)	For the year ended 31.03.2016 (Rs.)
Schedule-Q: Administrative expenses		
Travelling & Conveyance		
- CMD	103,872	5,551
- Others	6,165,641	6,008,108
Directors sitting fees & expenses	188,209	108,895
Rent,Rates,Insurance and Lighting	21,962,997	20,552,759
Postage, Telegrams & Telephones	4,292,477	4,161,162
Printing & Stationery	1,812,743	1,772,186
Publicity and Advertisement & Business promotion exp	enses 3,416,472	1,890,418
Repairs & Renewals	6,928,095	15,032,003
Inspection & Recovery cost	3,800,179	3,181,486
Audit Fees	469,030	529,743
Legal & other professional expenses	2,069,755	2,024,837
Corporate Social Responsibility	720,000	3,130,000
Books and Periodicals	339,508	424,236
Expenses on Office Vehicles	6,797,493	7,773,887
Computer Maintenance expenses	2,472,962	2,532,795
Sundries	6,316,580	5,950,009
Total	67,856,013	75,078,075
Schedule R: Waiver and Write off		
Loans Written off	334,735,114	365,118,475
Other dues written off	16,779,329	7,422,268
Loans waived	_	_
Other dues waived	_	_
Total	351,514,443	372,540,743

Schedule S

# NOTES ANNEXED TO AND FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2017.

### A. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES:

### 1. General

The accompanying financial statements have been prepared on Going Concern Concept and presented under the historical cost convention except otherwise stated, conforming to the applicable provision and practices, Accounting Standards and guidelines issued by the Small Industries Development Bank of India (SIDBI).

### 2. Revenue Recognition

- a) Income and Expenditure are generally accounted on accrual basis unless otherwise stated.
- b) Interest on non performing assets, Investigation Fees, Upfront fees, Risk coverage receipts, lease income are accounted on cash basis.
- c) Dividend income is accounted in the year when the right to receive the payment is established.

### 3. Fixed Assets, Depreciation and Revaluation

- a) Fixed Assets other than Land are stated on historical cost basis. Costs directly incurred on acquisition/ take over are capitalized. Land is stated at Revalued Cost.
- b) Cost of Leased assets is amortized equally over the lease period. Accumulated lease adjustment is as per the Accounting Standard (AS 19) on leasing issued by the Institute of Chartered Accountants of India and the same has been reduced from the leased assets.
- c) Depreciation in the case of Office Premises (other than SIDCO shed) was provided under the Straight Line method and in respect of all other assets on written down value method as per the rates prescribed under Schedule II of the Companies Act, 2013 based on useful life of the asset. Depreciation is calculated on the number of days the assets have been put to use. Individual assets costing lesser than Rs.5,000/- are depreciated in full.
- d) The book value of land whose value has undergone significant change is reviewed once in ten years, in order to relate them more closely to current fair value based on Revaluation reports. The carrying cost of the Land is increased to match with the Current Market value determined through appraisals conducted by independent qualified valuers and the resultant difference is credited to Revaluation Reserve account.

This policy of review has now been modified to once in 12 years instead of 10 years.

### 4. Investment

All Investments are treated as Current and carried in the Financial Statements at lower of cost and fair value, determined on an individual scrip basis and as per the guidelines issued by SIDBI. Any reduction in the carrying amount and any reversal of such reduction is charged or credited to profit and loss account.



### 5. Advances

Loans and Advances including Hire Purchase Financing are classified as Standard, Sub Standard, Doubtful and Loss as per the prudential norms prescribed by SIDBI and necessary provision required thereon is provided. Provision on Non-Performing Assets has been netted off against loans and advances/ other dues.

### 6. Staff Benefits

### a. Short Term Employee Benefits

All employee benefits payable wholly within twelve months of rendering the service are classified as short term employee benefits. Short term employee benefits, including accumulated compensated absences as at the Balance Sheet date, are recognized as an expense as per the Corporation's scheme based on expected obligations on undiscounted basis.

### b. Long Term Employee Benefits

The obligation for long term employee benefits such as long term compensated absence as at the Balance Sheet date, is provided for, based on actuarial valuation using the Project Unit Credit Method.

### c. Contribution towards Provident fund

The Corporation's Provident Fund Scheme is a defined contribution plan.

The employees and the company make monthly contributions to a Provident Fund Trust, equal to a specified percentage of the covered employee's salary.

The contribution paid/ payable under the scheme is recognized during the period in which employee renders the related services.

### d. Contribution to Gratuity Fund

The liability for Gratuity to employees as at the Balance Sheet date is determined on the basis of actuarial valuation based on Project Unit Credit Method and is funded to a Gratuity fund administered by the trustees. The contribution thereof paid/ payable is charged in the books of account.

### e. Voluntary Retirement Scheme (VRS)

The compensation paid towards VRS is expensed in the year of incidence.

### 7. Borrowing Costs

Borrowing Costs that are directly attributable to the acquisition, construction or production of qualifying assets are capitalized as part of the cost of the Assets. Other Borrowing costs are recognized as an expense in the period in which they are incurred.

### 8. Leases

The Properties taken on Lease/ rental basis are under a term of Lease/ Agreement for a period of not less than 11 months and are renewable/ cancelable by mutual consent of both parties of the agreement/ Lease.

### 9. Accounting for Taxes on Income

Income tax expense is the aggregate amount of current tax and deferred tax charged/adjustment. Current year taxes are determined in accordance with the Income Tax Act, 1961,

and favourable judicial pronouncements/ legal opinion. Deferred Tax Asset and Liabilities are measured using tax rates and tax laws that have been enacted by the Balance Sheet date.

Deferred Tax Liability is recognized on timing differences, being the difference between the taxable income and accounting income that originates in one period and is capable of reversing in one or more subsequent periods. The same is recognized using the rates and tax laws that have been enacted or subsequently enacted till the date of Balance sheet. Deferred Tax Asset on carry forward benefit of losses, Loan loss provisioning, Provision for employee benefits, are recognized to the extent of virtual certainty of its realization against profits.

### 10. Expenses on Intangible Assets

Intangible Assets comprising of system software are stated at cost of acquisition including any cost attributable for bringing the same to its working condition less accumulated depreciation. Any expenses on such software for support and maintenance payable annually are charged to revenue account. Capitalised software is depreciated as per the life applicable to server.

### 11. Impairment of Assets

The carrying costs of Assets are reviewed each year to find out whether there is any Impairment on account of changes in circumstances and the same is recognized in accordance with the Accounting Standard 28.

### 12. Contingent Liabilities/ Provisions

Past events leading to possible or present obligations are treated as contingent liability. Provision is recognized in case of present obligations where a reliable estimate can be made and/ or where probable outflow of resources embodying economic benefits will be required to settle the obligation. No contingent assets are recognized in the accounts.

### 13. Prior Period Adjustments

Considering the nature of Business, all prior period adjustments including those ascertained and determined during the year are accounted under respective heads of accounts.

### 14. Appropriation of Repayments

- a. Loan receipts are appropriated as follows:
  - 1. Other dues
  - 2. Interest
  - 3. Principal
- b. Receipts in the case of one time settlement/ disposal of primary/ collateral securities by the Corporation are appropriated as follows:
  - 1. Principal
  - 2. Other dues
  - 3. Interest
- c. Receipts subject to pending compliance of terms and conditions of OTS are appropriated as referred in (a) above.



### B. DISCLOSURES TO COMPLY WITH THE ACCOUNTING STANDARDS:

### 1. Employee Benefits:

### 1.1 GRATUITY

### I. PRINCIPAL ACTUARIAL ASSUMPTIONS

Particulars	31.03.2017	31.03.2016	
(Expressed as weighted averages)			
Discount Rate	6.80%	7.60%	
Salary Escalation Rate	7.50%	7.50%	
Attrition Rate	4.00%	4.00%	
Expected rate of return on Plan Assets	8.00%	9.00%	

# II. CHANGES IN THE PRESENT VALUE OF THE OBLIGATION (PVO) - RECONCILIATION OF OPENING AND CLOSING BALANCES

(Rs. in lakhs)

PVO as at the beginning of the period	3252.11	3259.64
Interest Cost	233.20	243.57
Current Service Cost	19.78	31.51
Past Service cost - (non vested benefits)	0	0
Past Service cost - (vested benefits)	0	0
Benefits paid	(367.44)	(273.83)
Actuarial (gain)/ loss on obligation	21.50	(8.79)
PVO as at the end of the period	3159.15	3252.11

# III. CHANGES IN THE FAIR VALUE OF PLAN ASSETS - RECONCILIATION OF OPENING AND CLOSING BALANCES

Fair value of plan assets as at the beginning of the period	3264.29	3259.65
Expected return on plan assets	277.93	281.04
Contributions	15.08	0
Benefits paid	(367.44)	(273.83)
Actuarial gain/ (loss) on plan assets	(30.71)	(2.57)
Fair value of plan assets as at the end of the period	3159.15	3264.28

### IV. ACTUAL RETURN ON PLAN ASSETS

Expected return on plan assets	277.93	281.04
Actuarial gain/ (loss) on plan assets	(30.71)	(2.57)
Actual return on plan assets	247.22	278.47

31.03.2017		31.03.2016
(Rs.	in	lakhs)

V.	ACTUARIAL GAIN / LOSS RECOGNIZED		
	Actuarial gain/ (loss) for the period - obligation	(21.50)	8.79
	Actuarial gain/ (loss) for the period - Plan Assets	(30.71)	(2.57)
	Total (gain)/ loss for the period	52.21	(6.22)
	Actuarial (gain)/ loss recognized for the period	52.21	(6.22)
	Unrecognized actuarial (gain)/ loss at the end of the period	0	0

### VI. AMOUNTS RECOGNISED IN THE BALANCE SHEET AND RELATED ANALYSIS

Present value of the obligation	3159.15	3252.11
Fair value of Plan Assets	3159.15	3264.29
Difference	0	(12.18)
Unrecognized transitional liability	0	0
Unrecognized past service cost - non vested benefits	0	0
Amount determined under para 55 of AS 15R	0	(12.18)
Net Liability recognized in the Balance Sheet	0	0
Present value of the future reduction in contribution under para 59(b) of AS 15R	0	12.18
Net Asset Recognised in the Balance Sheet	0	12.18

### VII. EXPENSES RECOGNISED IN THE STATEMENT OF PROFIT AND LOSS

Current service cost	19.78	31.51
Interest cost	233.20	243.57
Expected return on plan assets	(277.93)	(281.04)
Net actual (gain)/ loss recognized in the year	52.21	(6.22)
Transitional liability recognized in the year	0	0
Past Service cost - (non vested benefits)	0	0
Past Service cost - (vested benefits)	0	0
Effect of limit as per para 59(b) read with para 61(g) of AS 15R	0	0
Expenses recognized in the Statement of Profit and Loss	27.26	(12.18)

### VIII. MOVEMENTS IN THE LIABILITY RECOGNIZED IN THE BALANCE SHEET

Opening net liability	(12.18)	0
Expense as above	27.26	(12.18)
Contribution paid	(15.08)	0
Closing net liability	0	(12.18)



## IX. AMOUNT FOR THE CURRENT PERIOD

31.03.2017 31.03.2016 (Rs. in lakhs)

Present value of obligation	3159.15	3252.11
Plan Assets	3159.15	3264.29
Surplus/ (Deficit)	0	12.18
Experience adjustments on plan liabilities - (loss)/ gain	66.12	33.27
Experience adjustments on plan assets - (loss)/ gain	(30.71)	(2.57)

## X. MAJOR CATEGORIES OF PLAN ASSETS (AS PERCENTAGE OF TOTAL PLAN ASSETS)

Government of India Securities/	55,000/	FF 000/
State Government Securities	55.00%	55.00%
High Quality Corporate Bonds	40.00%	40.00%
Equity Shares of listed companies	0.00%	0.00%
Property	0.00%	0.00%
Special Deposit Scheme	0.00%	0.00%
Funds managed by insurer	0.00%	0.00%
Others	5.00%	5.00%
Total	100.00%	100.00%

## XI. ENTERPRISE'S BEST ESTIMATE OF CONTRIBUTION DURING NEXT YEAR (Rs. in lakhs)

Particulars	31.03.2017	31.03.2016
Best Estimate of Contribution	25.00	30.00

## 1.2 EARNED LEAVE

I.	PRINCIPAL ACTUARIAL ASSUMPTIONS (Expressed as weighted averages)	31.03.2017	31.03.2016
	Discount Rate	6.80%	7.60%
	Salary Escalation Rate	7.50%	7.50%
	Attrition Rate	4.00%	4.00%
	Expected rate of return on Plan Assets	0.00%	0.00%

# II. CHANGES IN THE PRESENT VALUE OF THE OBLIGATION (PVO) - RECONCILIATION OF OPENING AND CLOSING BALANCES (Rs. in lakhs)

	31.03.2017	31.03.2016
PVO as at the beginning of the period	2772.07	2682.01
Interest Cost	199.81	201.24
Current Service Cost	59.86	54.69
Past Service cost - (non vested benefits)	0	0
Past Service cost - (vested benefits)	0	0
Benefits paid	(285.90)	(204.15)
Actuarial gain/ (loss) on obligation	79.31	38.28
PVO as at the end of the period	2825.15	2772.07



#### III. CHANGES IN THE FAIR VALUE OF PLAN ASSETS - RECONCILIATION OF OPENING AND **CLOSING BALANCES**

(Rs. in lakhs)	)
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		31.03.2017	31.03.2016
	Fair value of plan assets as at the beginning of the period	0	0
	Expected return on plan assets	0	0
	Contributions	285.90	204.15
	Benefits paid	(285.90)	(204.15)
	Actuarial gain/ (loss) on plan assets	0	0
	Fair value of plan assets as at the end of the period	0	0
IV.	ACTUAL RETURN ON PLAN ASSETS	•	
	Expected return on plan assets	0	0
	Actuarial gain/(loss) on plan assets	0	0
	Actual return on plan assets	0	0
٧.	ACTUARIAL GAIN / LOSS RECOGNIZED		
	Actuarial gain/ (loss) for the period - obligation	(79.31)	(38.28)
	Actuarial gain/ (loss) for the period - Plan Assets	0	0
	Total (gain)/ loss for the period	79.31	38.28
	Actuarial (gain)/ loss recognized for the period	79.31	38.28
	Unrecognized actuarial (gain)/ loss at the end of the period	0	0
VI.	AMOUNTS RECOGNISED IN THE BALANCE SHEET A	AND RELATED AN	NALYSIS
	Present value of the obligation	2825.15	2772.07
	Fair value of Plan Assets	0	0
	Difference	2825.15	2772.07
	Unrecognized transitional liability	0	0
	Unrecognized past service cost - non vested benefits	0	0
	Liability recognized in the Balance Sheet	2825.15	2772.07
VII.	EXPENSES RECOGNISED IN THE STATEMENT OF PRO	OFIT AND LOSS	
	Current service cost	59.86	54.69
	Interest cost	199.81	201.24
	Expected return on plan assets	0	0
	Net actual (gain)/ loss recognized in the year	79.31	38.28
	Transitional liability recognized in the year	0	0
	Past Service cost - (non vested benefits)	0	0
	Past Service cost - (vested benefits)	0	0
	Expenses recognized in the Statement of Profit and Loss	338.98	294.21



31.03.2017 31.03.2016 (Rs. in lakhs)

### VIII. MOVEMENTS IN THE LIABILITY RECOGNIZED IN THE BALANCE SHEET

Opening net liability	2772.07	2682.01
Expense as above	338.98	294.21
Contribution paid	(285.90)	(204.15)
Closing net liability	2825.15	2772.07

### IX. AMOUNT FOR THE CURRENT PERIOD

Present value of obligation	2825.15	2772.07
Plan Assets	0	0
Surplus/ (Deficit)	(2825.15)	(2772.07)
Experience adjustments on plan liabilities - (loss)/gain	5.53	(15.39)
Experience adjustments on plan assets - (loss)/gain	0	0

## X. MAJOR CATEGORIES OF PLAN ASSETS (AS PERCENTAGE OF TOTAL PLAN ASSETS)

Total	0.00%	0.00%
Others	0.00%	0.00%
Funds managed by Insurer	0.00%	0.00%
Special Deposit Scheme	0.00%	0.00%
Property	0.00%	0.00%
Equity shares of listed companies	0.00%	0.00%
High Quality Corporate Bonds	0.00%	0.00%
Government of India/State Govt. Securities	0.00%	0.00%

### XI. ENTERPRISE'S BEST ESTIMATE OF CONTRIBUTION DURING NEXT YEAR

Best Estimate of Contribution	0	0
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### 2. Segment Reporting:

The Corporation is engaged primarily in the business of financing and there are no separate reportable segments as per AS-17 (Segment Reporting)

## 3. Related Party Disclosures (AS-18)

### **Key Managerial Personnel**

Name	Designation	Period
Tmt. Supriya Sahu	CMD	From 01.04.16 to 28.06.16
Thiru C.V.Sankar	CMD	From 28.06.16 to 19.08.16
Thiru Rajeev Ranjan	CMD	From 19.08.16 to 16.09.16
Thiru MD.Nasimuddin	CMD	From 17.09.16 to 07.03.17
Thiru Satyabrata Sahoo	CMD	From 08.03.17 to 31.03.17
Thiru G. Srinivasan	DGM/CFO	From 01.04.16 to 31.03.17
Thiru D. Durairaj	Company Secretary	From 01.04.16 to 31.03.17

Remuneration paid to Key Managerial Personnel Rs.40.94 lakhs (Previous Year Rs. 35.34 lakhs).

### 4. Earnings per Share:

The calculation on basic and diluted earning per share is given below:

(Rs. in lakhs) 31.03.2017 31.03.2016 Earnings for the year (Basic and Diluted) 3097.45 3497.60 Weighted average number of shares taken for computation 32,09,956 32,09,956 Number of shares outstanding at the year end 32,09,956 32,09,956 Earnings Per Share (Rs.) 96.49 108.96

### 5. Deferred Tax Assets/ Liabilities:

The major components of Deferred tax Assets/Deferred tax Liabilities are as follows:

(Rs. in lakhs)

DTA/DTL COMPONENTS	31.03.2017	31.03.2016
Deferred Tax Assets		
1. Loan Loss Provisions	1275.07	993.77
2. Provision for employee benefits	977.72	959.36
Total - DTA (A)	2252.79	1953.13
Deferred Tax Liabilities		
On account of Depreciation (B)	201.79	204.28
Net Deferred Tax {(A) - (B)}	2051.00	1748.85
Deferred Tax Asset Previous Year	1748.85	1458.86
Provision for Deferred Tax	302.15	289.99

### 6. Revaluation of Lands:

Revaluation of lands owned by the Corporation was done through appraisals conducted by independent qualified valuers on 31.03.2007 and the resultant appreciation held under revaluation reserve as on 31.03.2017 is Rs.15,350.03 lakhs (15,350.03 lakhs).

7. Depreciation has been provided on the basis of useful life of the assets as prescribed by Schedule II to the Companies Act 2013.

The useful life of the assets in respect of Software is estimated at 6 years.

## C. DISCLOSURE TO COMPLY WITH THE REQUIREMENT OF CONTROLLING AUTHORITIES OF THE CORPORATION

- Provisions for loan losses have been made on the outstanding after considering monies held under deposits. All credit exposures are classified as per the Regulator's guidelines into performing and non-performing assets. NPAs are further classified into sub standard, doubtful and loss assets based on the criteria stipulated by the Regulator and provisions are made as per the Accounting Policy.
- 2) Further, as per RBI/SIDBI guidelines consequent to the demonetization of high value currencies providing for extension of time given for categorizing sub-standard cases, have been followed and such accounts amounting to Rs. 2081.16 lakhs are treated as standard assets.



## 3) MOVEMENT OF PROVISIONS:

(Rs. in lakhs)

PARTICULARS	NPA	INVESTMENTS	OTHER ASSETS	TOTAL
Opening Provisions for advances/investments/ other assets	3966	506	79	4551
Add: Addition during the year	164	0	0	164
Less: Write Offs/Write Backs/Recovery during the year	0	3	51	(54)
Closing Balance	4130	503	28	4661

# 4) DATA ON WORKING RESULTS AND FINANCIAL POSITION (Disclosure made to the extent possible in compliance with SIDBI's guidelines, vide Circular dated 04.05.2001)

S.No.	Particulars	Current Year	Previous Year
Α.	Interest income as a percentage of average		
	working funds	11.71%	11.33%
B.	Non-interest income as a percentage of average		
	working funds	1.15%	1.07%
C.	Operating Profit as a percentage of average		
	working funds	3.80%	3.27%
D.	Operating Profit per employee (Rs. In lakhs)	18.74	14.42
E.	Net Risk Weighted Assets (Rs. in lakhs)	1,89,457	1,92,840
F.	Core Capital Adequacy Ratio	18.37%	16.80%
G.	Tier II Capital Adequacy	4.76%	4.73%
Н.	Capital Adequacy Ratio (CAR)	23.13%	21.53%
l.	Percentage of Net NPAs to Net Loans		
	and Advances	5.82%	7.03%
J.	Percentage of Net NPA (Sub Standard) to		
	Net Loans and Advances	1.63%	3.87%
K.	Percentage of Net NPA (Doubtful) to		
	Net Loans and Advances	4.19%	3.16%

### L) Movement of NPAs

(Rs. in lakhs)

FINANCIAL YEAR	CIAL YEAR 2016-17		2015-16			
LOAN CATEGORY	GROSS	PROV	NET	GROSS	PROV	NET
SUB STANDARD	3125	473	2652	7621	1164	6457
DOUBTFUL	10108	3282	6826	7834	2655	5179
LOSS	375	375	0	232	146	86
TOTAL	13608	4130	9478	15687	3965	11722

## 5. Credit exposures as percentage to total assets, in respect of:

- The largest single borrower is Rs.1,853 lakhs,0.91% to total assets.
- The largest single borrower group is Rs.1,853 lakhs, 0.91% to total assets.
- The 10 largest borrowers is Rs.12,315 lakhs, 6.08% to total assets.
- The 10 largest borrower group is Rs.12,315 lakhs, 6.08% to total assets.

#### 6.

#### MATURITY PATTERN OF ASSETS AND LIABILITIES

In compiling the information of Maturity pattern, certain estimates and assumptions have been made by the Management, which have been relied upon by the auditors.

(Rs. in lakhs)

	<=1 YR	>1 YR	>3 YRS	>5 YRS	>7 YRS	>10 YRS	TOTAL
PARTICULARS		& UPTO	& UPTO	& UPTO	& UPTO		
		3 YRS	5 YRS	7 YRS	10 YRS		
ASSETS	63091	60671	34273	22016	5301	17231	202583
LIABILITIES	58513	36649	20368	22600	10139	54314	202583
GAP	4578	24022	13905	-584	-4838	-37083	0

#### D. OTHER MATTERS

- i) Loans and advances include Rs. 102.45 crores of financial assistance extended to certain sugar mills under co-operative/ public sector under the directions of the State Government vide GO (MS) No.45 INDS (MIF 2) dated 07.03.2008.
- ii) Confirmation of Loans and Advances:
  - Balance in respect of loan accounts have been treated as confirmed, since there is no dispute regarding the demand notice (which includes outstanding amount) sent by the Corporation.
- iii) Subvention of Rs.141.46 lakhs representing minimum guaranteed dividend paid to IDBI & others out of funds received from the Government of Tami Nadu, provided in the books during FY 2015-16 will be paid back to the Government during FY 2017-18 as the Corporation has received the GO No. 176 dated 17.05.2017 from the Government recently.
- iv) Income Tax department has raised certain demands in connection with accrued interest on sticky loans and deduction u/s 36, etc. The Corporation has earlier won the cases in the Income Tax Appellete Tribunal. However the Department went on appeal to the High Court and the High Court has now given the verdict in favour of the Corporation. Order giving effect to the High Court Judgement is yet to be received from the Income Tax Department. No tax demand is pending as at 31.03.2017.
- v) As per the common dividend policy evolved by the State government vide G.O.Ms.No.123 Finance Department dated 19th May 2014, the State PSUs have to declare 30% of the Net Profit (after tax) or 30% of the paid up share capital whichever is higher subject to availability of disposable profit. The Dividend payable for the Financial year 2016-2017 as per the above G.O. is Rs. 9.29 crores subject to availability of disposable profit. As the Corporation wiped out the accumulated losses only recently and in order to build reserves for the future and to meet other long term commitments, the Corporation proposed 1% dividend amounting to Rs. 3.21 crores leaving a gap of Rs. 6.08 crores.



## E. Details of Specified Bank Notes (SBN) held and transacted during the period from 8th November 2016 to 30th December 2016 is provided in the Table below:

(in Rupees)

S.No	Particulars	SBNs	Other Denomination Notes	Total
1.	Closing Cash in hand as on 08.11.2016	22,37,000	3,21,733	25,58,733
2.	(+) Permitted receipts		1,60,62,614	1,60,62,614
3.	(-) Permitted Payments		58,18,106	58,18,106
4.	(-) Amount deposited in Banks	22,37,000	83,50,000	1,05,87,000
5.	Closing cash in hand as on 30.12.2016		22,16,241	22,16,241

For the purposes of this clause, the term 'Specified Bank Notes' shall have the same meaning provided in the notification of the Government of India, in the Ministry of Finance, Department of Economic Affairs number S.O.3407(E), dated the 8th November, 2016.

### F. Contingent Liabilities:

(Rs. in lakhs)

Parl	iculars	Current Year	Previous Year
(i)	Claims of borrowers not acknowledged as debts	368	377
(ii)	Others	572	530

- **G.** The Corporation has no "suppliers/ vendors" as such to be classified as required by "The Micro, Small and Medium Enterprises Development Act, 2006".
- H. Figures of the previous year have been regrouped/rearranged, wherever necessary.

D. DURAIRAJ G. SRINIVASAN SATYABRATA SAHOO S. GUNASEKARAN
Company Secretary Chief Financial Officer Chairman & Managing Director Director

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO.
Chartered Accountants

Place : Chennai-35
Date : 31-08-2017
S. SEETHARAMAN
Partner

	CASH FLOW FROM OPERATING ACTIVITIES:		2016-2017	2015-2016
			Rs.	Rs.
	Net Profit/(Loss) before Tax Adjustments for:		400,384,031	393,760,556
	Depreciation & lease charge for the year		10,732,163	11,549,834
	Loan loss provisioning and writeoffs			— (0.005.771)
	Loss/(Profit) on Sale of Fixed Assets		(640,503)	(9,805,771)
	Adjustment for:		410,475,691	395,504,619
	(increase) Decrease in Investments		(315,089)	(4,846,033)
	(increase) decrease in advances		385,616,357	(499,877,633)
	(Increase)decrease in other assets		(63,639,041)	(130,594,143)
	Increase (decrease) in other Liabilities		127,217,585	43,566,462
		(i)	859,355,503	(196,246,728)
	Direct Taxes due / paid	(ii)	(120,854,000)	(83,000,000)
		(i + ii)	738,501,503	(279,246,728)
B)	CASHFLOW FROM INVESTMENT ACTIVITIES:			
	Purchase of Fixed Assets		(14,493,381)	(9,639,333)
	Proceeds from sale of assets		821,668	10,145,600
l			(13,671,713)	506,267
C)	CASHFLOW FROM FINANCING ACTIVITIES: Increase(decrease) in capital		_	
	Increase (decrease) in borrowings		(691,663,662)	(161,057,765)
	Increase(decrease) in deposits		257,860,833	473,810,413
			20, 70007000	
1	Not be a second discount of		(433,802,829)	312,752,648
	Net increase/(decrease) in cash and cash equivalents  Cash and Cash equivalents at the	(A+B+C)		
		(A+B+C)	(433,802,829)	312,752,648
	cash equivalents Cash and Cash equivalents at the beginning of the year	(A+B+C)	( <b>433,802,829</b> ) 291,026,961	<b>312,752,648</b> 34,012,187
<b>D</b> )	cash equivalents Cash and Cash equivalents at the beginning of the year Cash and Cash equivalents at the	(A+B+C)	( <b>433,802,829</b> ) 291,026,961 570,705,629	<b>312,752,648</b> 34,012,187 536,693,442
<b>D</b> )	cash equivalents Cash and Cash equivalents at the beginning of the year Cash and Cash equivalents at the end of the year  DETAILS OF CASH AND CASH EQUIVALENTS	(A+B+C)	( <b>433,802,829</b> ) 291,026,961 570,705,629	<b>312,752,648</b> 34,012,187 536,693,442
D)	cash equivalents Cash and Cash equivalents at the beginning of the year Cash and Cash equivalents at the end of the year  DETAILS OF CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR Cash in hand Reserve Bank of India	(A+B+C)	(433,802,829) 291,026,961 570,705,629 861,732,590 4,686,096 257,634	312,752,648 34,012,187 536,693,442 570,705,629 10,804,981 238,844
D)	cash equivalents Cash and Cash equivalents at the beginning of the year Cash and Cash equivalents at the end of the year  DETAILS OF CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR Cash in hand Reserve Bank of India Current A/c with Scheduled Banks	(A+B+C)	(433,802,829) 291,026,961 570,705,629 861,732,590 4,686,096 257,634 851,701,534	312,752,648 34,012,187 536,693,442 570,705,629 10,804,981 238,844 554,889,295
<b>D</b> )	cash equivalents Cash and Cash equivalents at the beginning of the year Cash and Cash equivalents at the end of the year  DETAILS OF CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR Cash in hand Reserve Bank of India	(A+B+C)	(433,802,829) 291,026,961 570,705,629 861,732,590 4,686,096 257,634	312,752,648 34,012,187 536,693,442 570,705,629 10,804,981 238,844

D. DURAIRAJ G. SRINIVASAN SATYABRATA SAHOO S. GUNASEKARAN
Company Secretary Chief Financial Officer Chairman & Managing Director
Director

As per our report of even date annexed For M/s. C.S. HARIHARAN & CO.
Chartered Accountants

Place : Chennai
Date : 31-08-2017

S. SEETHARAMAN
Partner



R. THIRUPPATHI VENKATASAMY, IA & AS

ACCOUNTANT GENERAL (E & RSA)
TAMIL NADU

COMMENTS OF THE COMPTROLLER AND AUDITOR GENERAL OF INDIA UNDER SECTION 143(6)(b) OF THE COMPANIES ACT, 2013 ON THE FINANCIAL STATEMENTS OF TAMIL NADU INDUSTRIAL INVESTMENT CORPORATION LIMITED FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2017.

The preparation of financial statements of Tamilnadu Industrial Investment Corporation Limited for the year ended 31st March 2017 in accordance with the financial reporting framework prescribed under the Companies Act, 2013 is the responsibility of the management of the company. The Statutory Auditors appointed by the Comptroller and Auditor General of India under Section 139(5) of the Act are responsible for expressing opinion on the financial statements under Section 143 of the Act based on independent audit in accordance with standards on auditing prescribed under section 143 (10) of the Act. This is stated to have been done by them vide their Audit Report dated 31.08.2017.

I, on behalf of the Comptroller and Auditor General of India, have conducted a supplementary audit under Section 143(6)(b) of the Act of the financial statements of Tamilnadu Industrial Investment Corporation Limited for the year ended 31st March 2017. This supplementary audit has been carried out independently without access to the working papers of the Statutory Auditors and is limited primarily to inquiries of the Statutory Auditors and company personnel and a selective examination of some of the accounting records. On the basis of my audit nothing significant has come to my knowledge which would give rise to any comment upon or supplement to the Statutory Auditors' Report.

For and on the behalf of the Comptroller & Auditor General of India

Place: CHENNAI Date: 26.09.2017 R. THIRUPPATHI VENKATASAMY
Accountant General



## PATTERN OF SHAREHOLDING AS ON 31.03.2017

S.No.	Pattern of Shareholding	No. of Shares (Rs. 1000 each)	% as on 31.03.2017
1.	Government of Tamilnadu	3,035,228	94.56
2.	Small Industries Development Bank of India, Mumbai	1,70,000	5.30
3.	Government of Puducherry	1,500	0.05
4.	General Insurance Corporation of India and Subsidiaries	785	0.02
5.	LIC of India	375	0.01
6.	Others	2,068	0.06
	TOTAL	3,209,956	100.00



## THE TAMILNADU INDUSTRIAL INVESTMENT CORPORATION LIMITED

## **HEAD OFFICE**

Ann	. 'MHU' Complex, la Salai, Nandanam, ennai - 600 035.		<b>TELEPHONE</b> 44-24331203 44-24306100 www.tiic.org	FAX 044- 24347150 044- 24347209	<b>E-MAIL</b> ho@tiic.org
•		REG	IONAL OFFICES		
1)	CHENNAI  New No. 692, Anna Salai, Ground Floor, Right Wing, Nandanam, Chennai - 60	0 035.	044- 48529514	044- 24315161	rmchennai@tiic.org
<b>2</b> )	COIMBATORE				
	No. 94, Dr. Nanjappa Roc United Shopping Complex Coimbatore - 641 018.		0422- 2302231	0422- 2303316	rmcoimbatore@tiic.org
<b>3</b> )	MADURAI				
	No. 1A, 2nd East Main Str I Floor, Anna Nagar, Mac		0452- 2533018	0452- 2521619	rmmadurai@tiic.org
<b>4</b> )	SALEM				
	Sri Lakshmi Complex, 1st F 4/22, Omalur Main Road Swarnapuri, Salem - 636 C		0427- 2448315	0427- 4042076	rmsalem@tiic.org
<b>5</b> )	TIRUNELVELI				
	5C / 5B, Hotel Shakuntala II Floor, Trivandrum Road, Vannarpettai, Tirunelveli - 627 003		lex 0462- 2502721	0462- 2502182	rmtirunelveli@tiic.org
<b>6</b> )	TRICHY				
	K.R.T. Building, <b>II</b> Floor, No. 33, Promenade Road Contontment, Trichy - 620 001.		0431- 2414177	0431- 2416625	rmtrichy@tiic.org
	meny - 020 001.	BRA	ANCH OFFICES		
1)	CHENNAI				
	New No. 692, Anna Salai, Right Wing, Nandanam, Chennai - 600 035.	Ground Floor,	044- 48529518		bmchennai@tiic.org
<b>2</b> )	TIRUVALLUR				
	86, C&D, II Main Road, Ambattur Industrial Estate, Chennai - 600 058.		044- 26257664		bmtiruvallur@tiic.org
<b>3</b> )	TAMBARAM				
	No. 27, 1st Floor, Rajaji Ro Tambaram West (Near No Chennai - 600 045.		044- 22260910		bmtambaram@tiic.org

		TELEPHONE	FAX	E-MAIL
<b>4</b> )	VELLORE			
	Vasan ENT Clinic, I Floor, 73/A, Katpadi Main Road, Gandhi Nagar, Vellore - 632 006	0416- 2249861		bmvellore@tiic.org
<b>5</b> )	CUDDALORE			
	Arcot Woodlands (Annex), 3rd Floor 1, Bharathi Road, Cuddalore - 607 001	04142- 230831		bmcuddalore@tiic.org
<b>6</b> )	COIMBATORE			
	No. 94, Dr. Nanjappa Road, I Floor, United Shopping Complex, Coimbatore - 641 018.	0422- 2380520		bmcoimbatore@tiic.org
<b>7</b> )	TIRUPUR			
	Kumaran Shopping Complex, II Floor, Kumaran Road, Near Railway Station Tirupur - 641 601.	0421- 2207489		bmtiruppur@tiic.org
<b>8</b> )	ERODE			
	C.S. Sengottiah Complex, II Floor, No. 23, Chidambaram Colony, 80 feet Road, Periyar Nagar, Erode - 638 001.	0424- 2262080		bmerode@tiic.org
<b>9</b> )	KURICHI Plot No. 91, First Floor, COSIEMA Complex Kurichi SIDCO Industrial Estate (West) Kurichi,Coimbatore - 641 021	0422- 2670084		bmkurichi@tiic.org
10)	MADURAI			
	No. 1A, East Cross Street (First Floor) (Reliance Fresh Upstairs) Anna Nagar, Madurai - 625 020.	0452- 2533331		bmmadurai@tiic.org
11)	DINDIGUL			
	Plot No.9, Spencer Compound, II Floor, Tiruvalluvar Salai, Near Bus Stand, Dindigul - 624 003.	0451- 2433785		bmdindigul@tiic.org
<b>12</b> )	KARAIKUDI			
	Shree PPKA Complex II Floor Shanmugha Rafa Road, Sekkalai Road Karaikudi - 630 002.	04565- 238746		bmkaraikudi@tiic.org
13)	SALEM			
	Sri Lakshmi Complex, I Floor 4/22, Omalur Main Road, Swarnapuri, Salem - 636 004.	0427- 2440444	0427- 4042054	bmsalem@tiic.org



		TELEPHONE	FAX	E-MAIL
14)	NAMAKKAL			
	No. 20/127A-5A, First Floor 80 Feet Road, Salem Road Namakkal - 637 001	04286- 277667 277668		bmnamakkal@tiic.org
15)	DHARMAPURI DDDC Building (Upstairs), Pennagaram Road, Dharmapuri - 636 702.	04342- 260866		bmdharmapuri@tiic.org
<b>16</b> )	HOSUR Plot No. 308&309, SIPCOT Housing Colony (Opp. LAL), Near SBI/SIPCOT Shopping Complex, Hosur - 635 126.	04344- 275596		bmhosur@tiic.org
17)	<b>TIRUNELVELI</b> 5C/5B, Hotel Shakuntala Shopping Complex, II Floor, Trivandrum Road, Vannarpettai, Tirunelveli - 627 003.	0462- 2502038		bmtirunelveli@tiic.org
18)	THOOTHUKUDI  No. 4/35, N.P.S. Complex, II Floor, Polpettai, Near Bus Stand, Tuticorin - 628 002.	0461- 2346082		bmtuticorin@tiic.org
<b>19</b> )	NAGERCOIL 37, Cape Road, Nagercoil - 629 001.	04652- 232859		bmnagercoil@tiic.org
<b>20</b> )	SIVAKASI No. 98/C4, Second Floor, Chairman Shanmuga Nadar Road, Sivakasi - 626 123	04562- 229322		bmsivakasi@tiic.org
21)	TRICHY KRT Building, II Floor, No. 33, Promenade Road, Cantonment, Trichy - 620 001.	0431- 4030028		bmtrichy@tiic.org
<b>22</b> )	PUDUKKOTTAI 'Mena Complex', I Floor, T.S. No.2430/31, West Main Street, Pudukkottai - 622 001.	04322- 222354		bmpudukkottai@tiic.org
23)	THANJAVUR 2854, N.G.K. Apartment, Opp. to Arul Theatre, Nanjikottai Road, Thanjavur - 613 001.	04362- 230465		bmthanjavur@tiic.org

		TELEPHONE	FAX	E-MAIL	
<b>24</b> )	KARUR				
	526, North Pradakshanam Road, LIC Unit I Building, Karur - 639 001.	04324- 235581		bmkarur@tiic.org	
<b>25</b> )	VILLUPURAM				
	23A, Ranganathan Street, I Floor Woodlands Complex, Chennai-Trichy Trunk Road, Villupuram - 605 602	04146- 229131		bmvillupuram@tiic.org	
	FIELD OFFICES				
1)	TIRUVANNAMALAI				
	4-A, Lakshmipuram I Floor, Bye-Pass Road, Gandhi Nagar, Tiruvannamalai - 606 602.	04175- 253032		bmtiruvannamalai@tiic.org	
<b>2</b> )	RAMANATHAPURAM				
	No.1130-C, I Floor, Opp. To Sothurani, Ramnad-Rameswaram Road, Bharathi Nagar, Ramanathapuram - 623 504.	04567- 232474		bmramnad@tiic.org	
<b>3</b> )	THENI				
	No. 3-A, I Floor, Jegannathan Street, Old T.V.S. Road, Bungalamedu, Theni - 625 531.	04546- 251982		bmtheni@tiic.org	
<b>4</b> )	VIRUDHUNAGAR	04562-		bmvirudunagar@tiic.org	
	No. 100, Railway Feeder Road, Virudhunagar - 626 001.	243911			
<b>5</b> )	PERAMBALUR			bmperambalur@tiic.org	
	No. 132, I Floor, Mathanagopalapuram 2nd Street, Perambalur - 621 212	04328- 276659			
<b>6</b> )	NAGAPATTINAM			bmnagapattinam@tiic.org	
	Door No. 12/1, LRJ Complex, II Floor, (Opp. to Military Canteen) Naduvar Keela Street Nagapattinam - 611 001.	04365- 225656			



## PRINCIPAL OFFICERS AT HEAD OFFICE

SI. No.	Name of the official (Thiru/Tmt.)	Designation	
1.	S. Govind Swamynathan	General Manager	
2.	T. Kirubakaran	General Manager	
3.	G. Srinivasan	Deputy General Manager	
4.	S. Muralidharan	Deputy General Manager	
5.	K.V. Subramanian	Deputy General Manager	
6.	P. Ilango	Deputy General Manager	
7.	S. Varadarajan	Assistant General Manager	
8.	T.S. Sukumar	Assistant General Manager	
9.	S. Sashikala	Assistant General Manager	
10.	R. Kishore Kumar	Assistant General Manager	
11.	S. Ashok	Senior Manager	
12.	K. Seetharaman	Senior Manager	
13.	B. Maragatham	Senior Manager	
14.	S. Arunasalarajan	Senior Manager	
15.	D. Durairaj	Senior Manager	
16.	M. Rangaraju	Senior Manager	
17.	S. Chockanathan	Senior Manager	